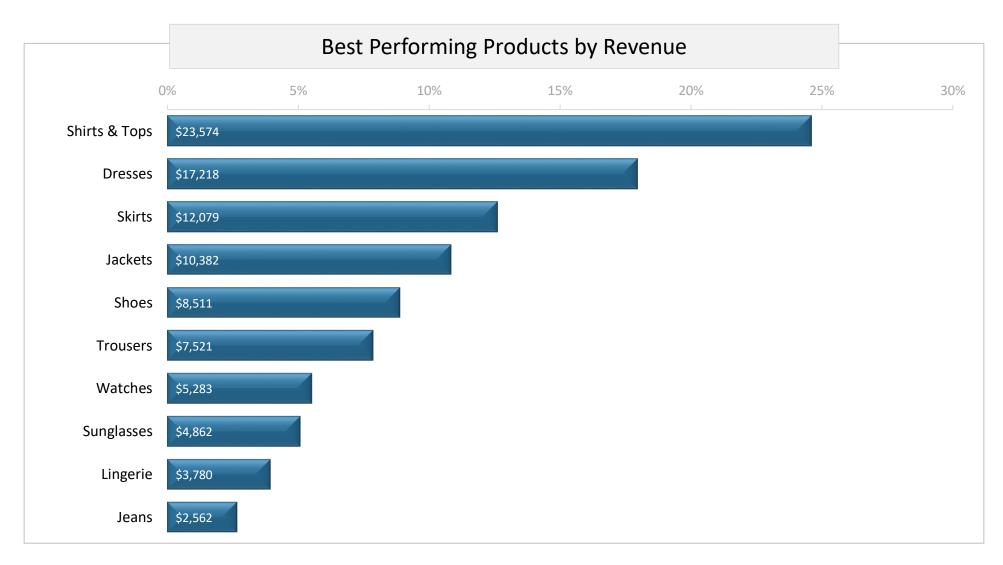
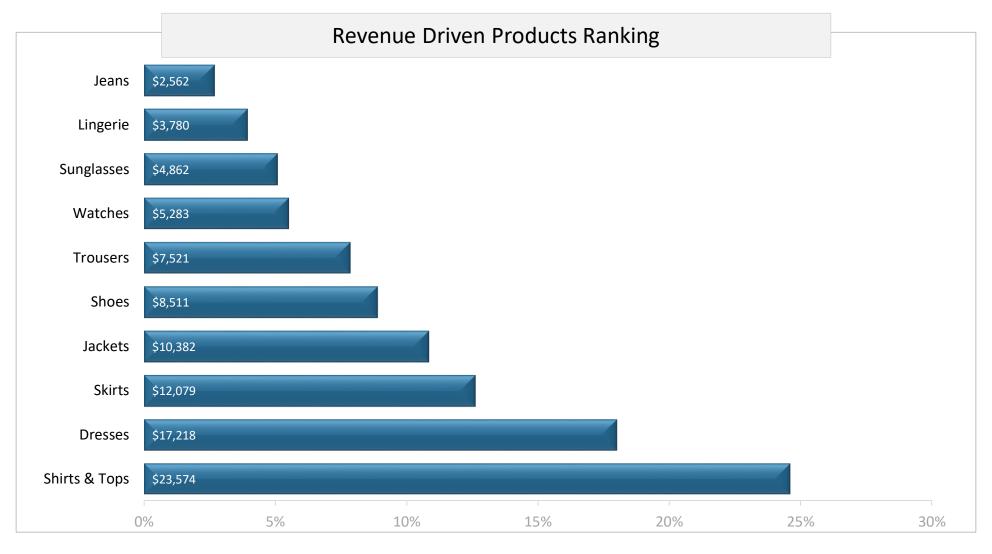


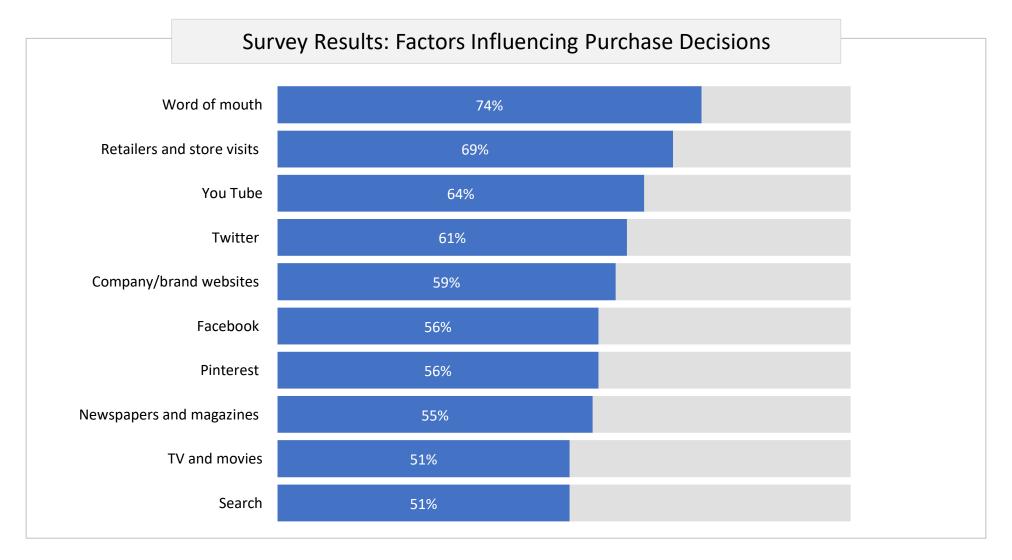
## Dynamic Bar Chart Auto Sorted / Ranked in Descending Order



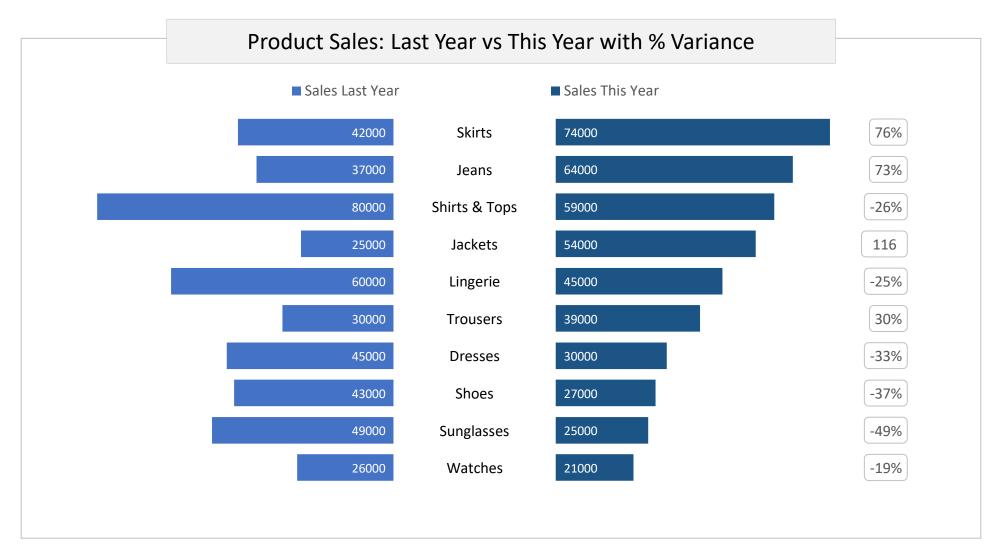
## Dynamic Bar Chart Auto Sorted / Ranked in Ascending Order



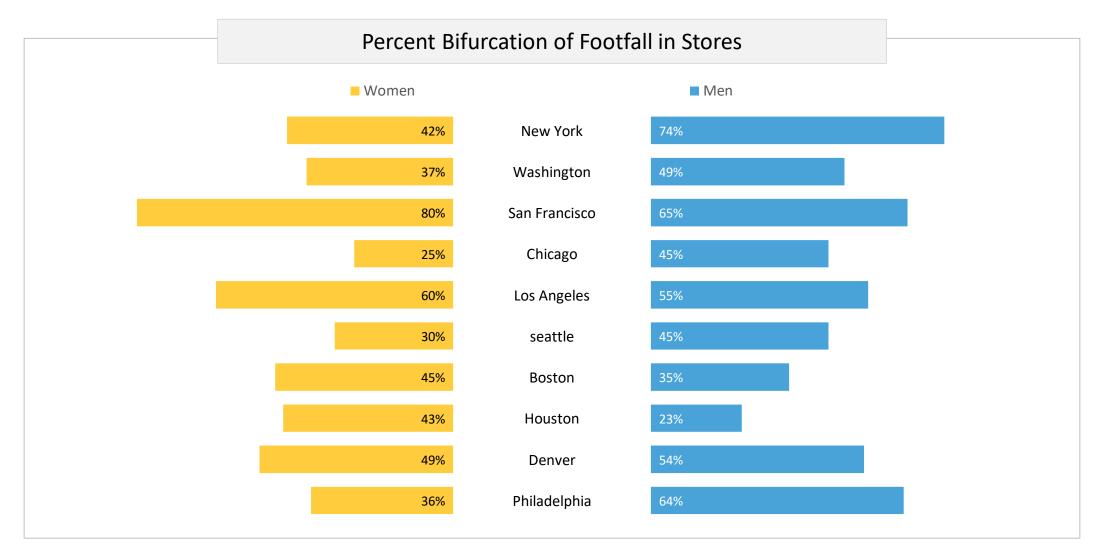
## **Progress Bar Chart**



## Butterfly Chart with Numeric Values and Percent Change



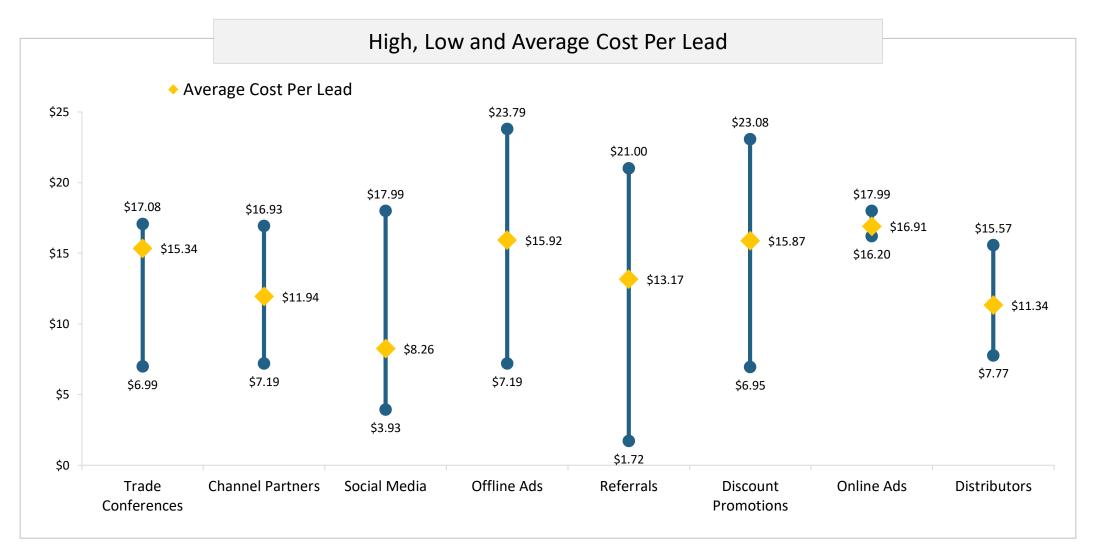
## **Butterfly Chart with Percentage Values**



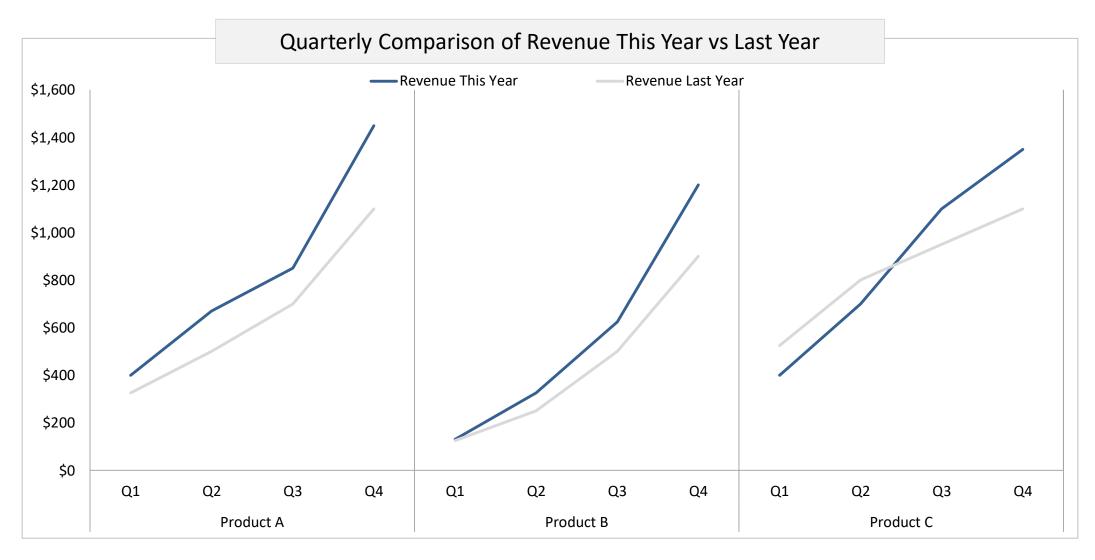
## Butterfly Chart with Currency Values and Percent Change



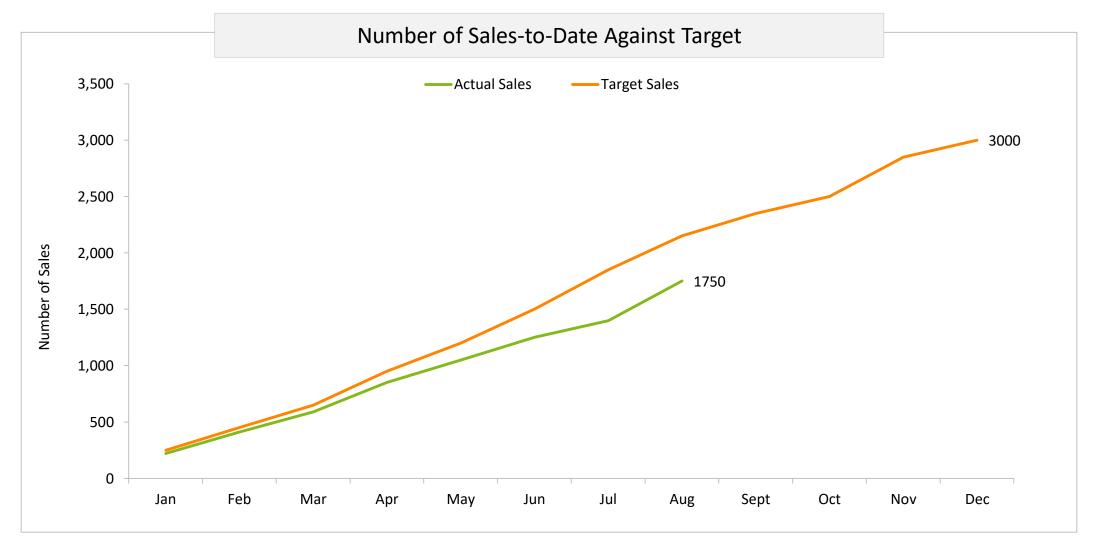
### Chart with High, Low and Average Values



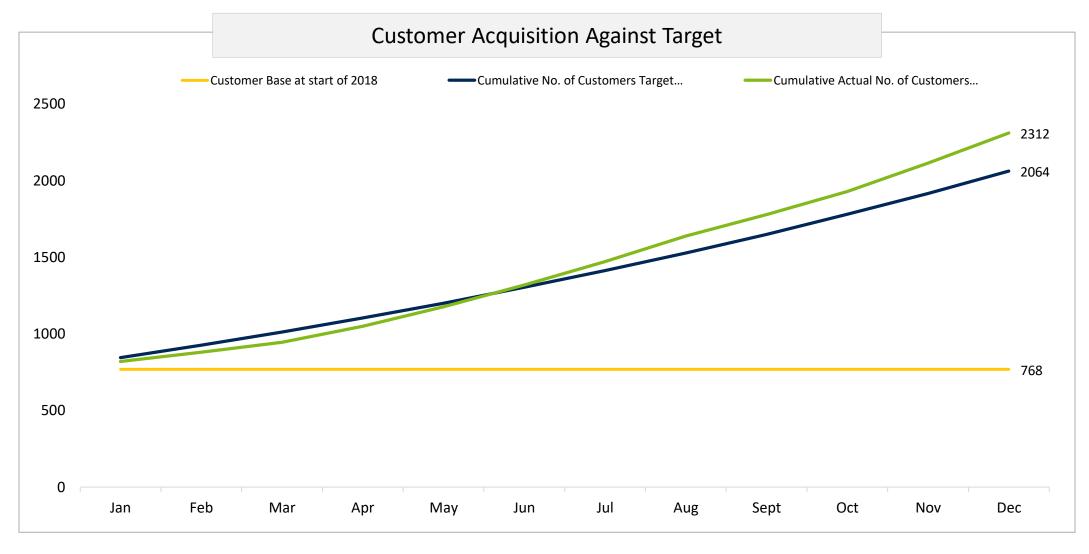
## Line Chart with 3 Panels / Segments and Grouped X-Axis



## Target vs. Actual Line Chart



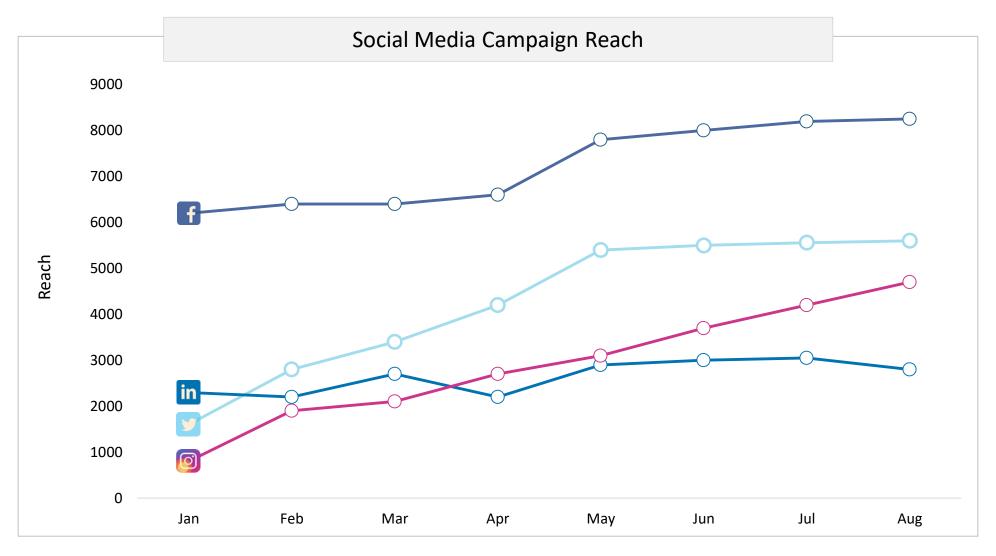
## Target vs. Achievement Line Chart with Baseline



#### Line Chart with 2 Y-Axis for Numeric and Percent Values



### Multi-Series Line Chart with Icons and Markers







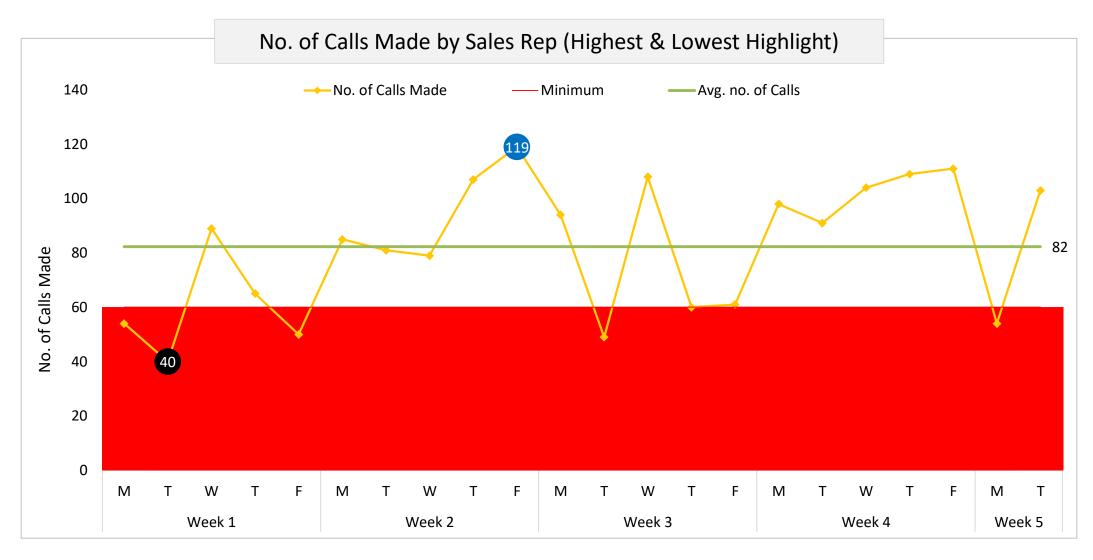




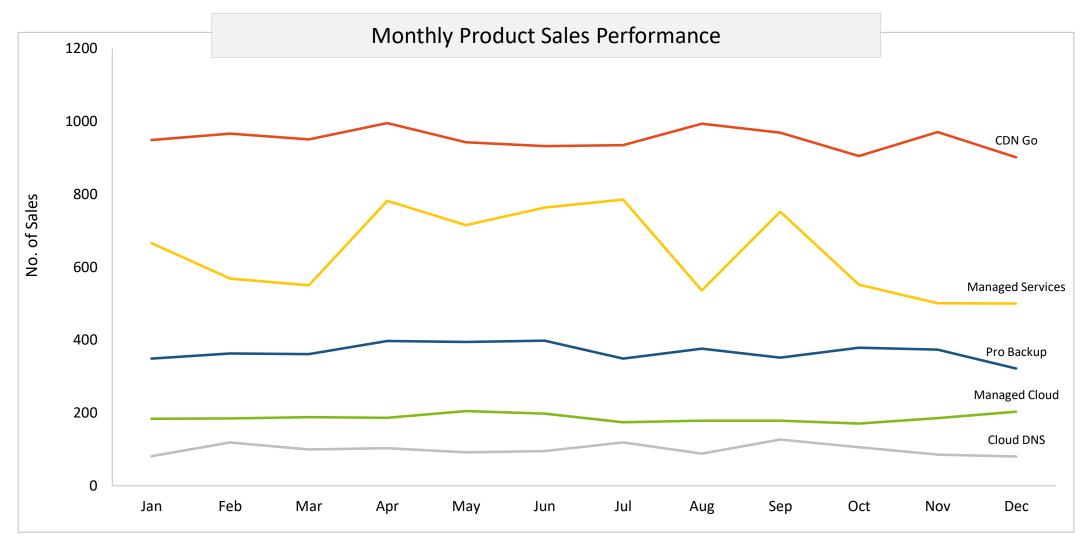




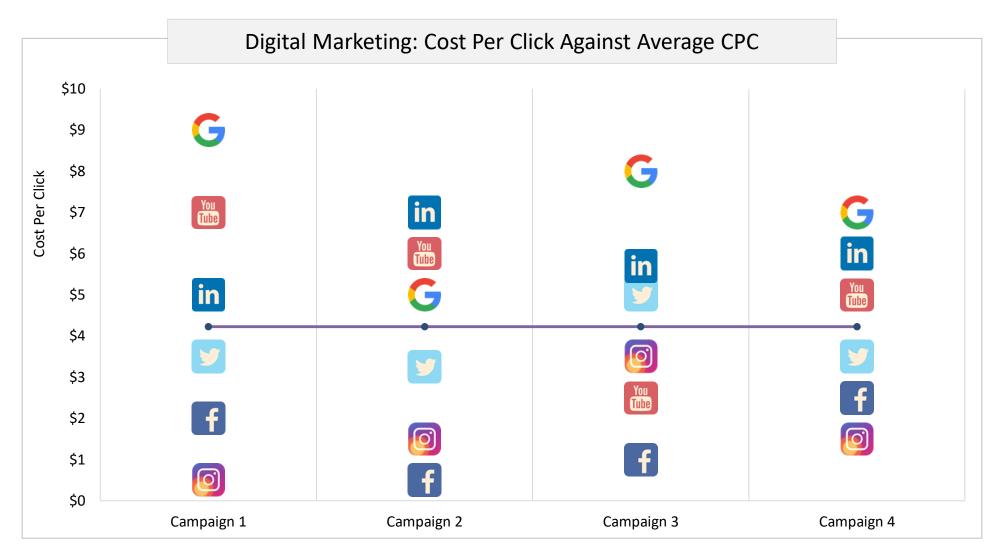
### Line Chart with Conditional Formatting for Highest and Lowest Values



### Multi-Series Line Chart



## Line Chart with Icons and Average







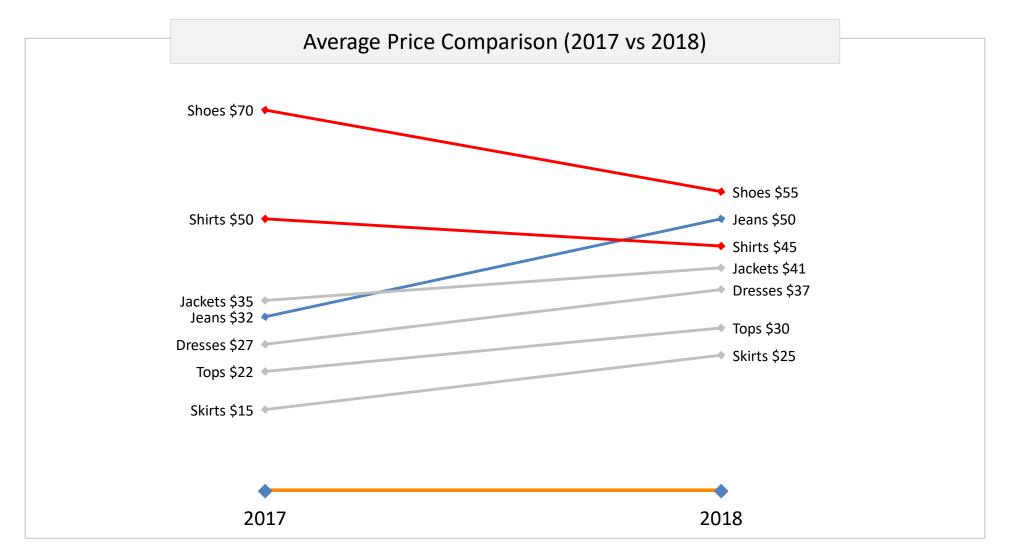




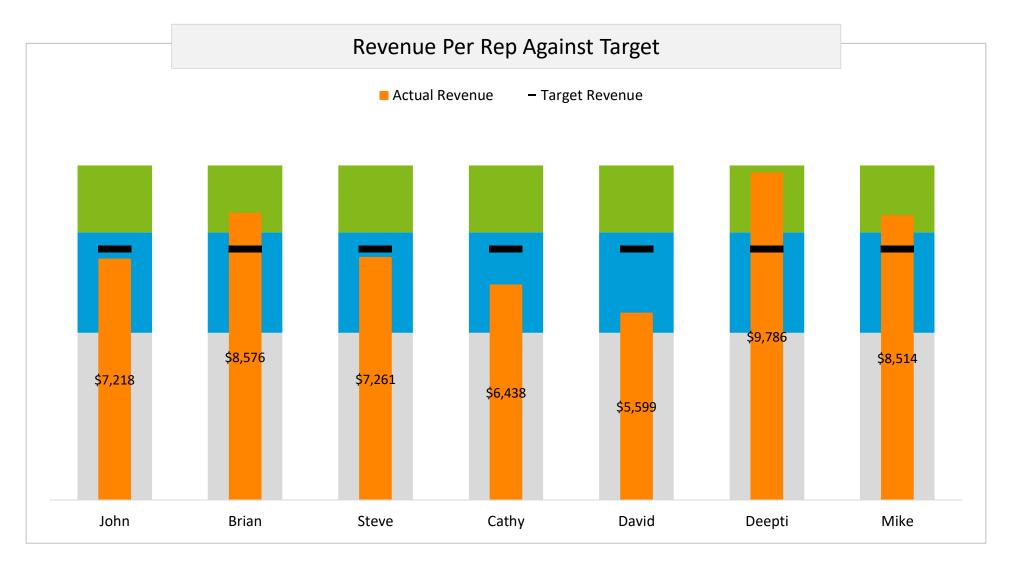




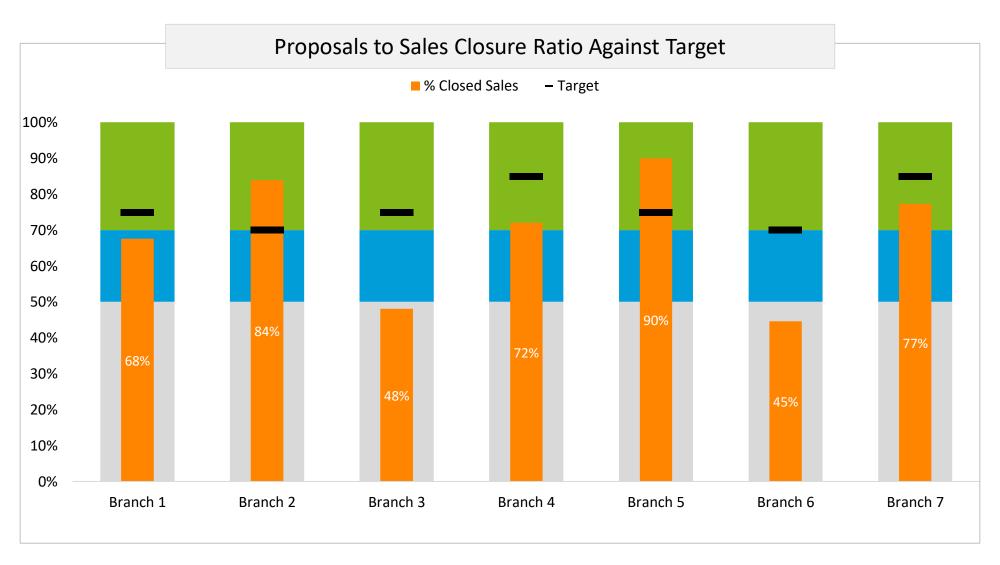
## Slope Graph



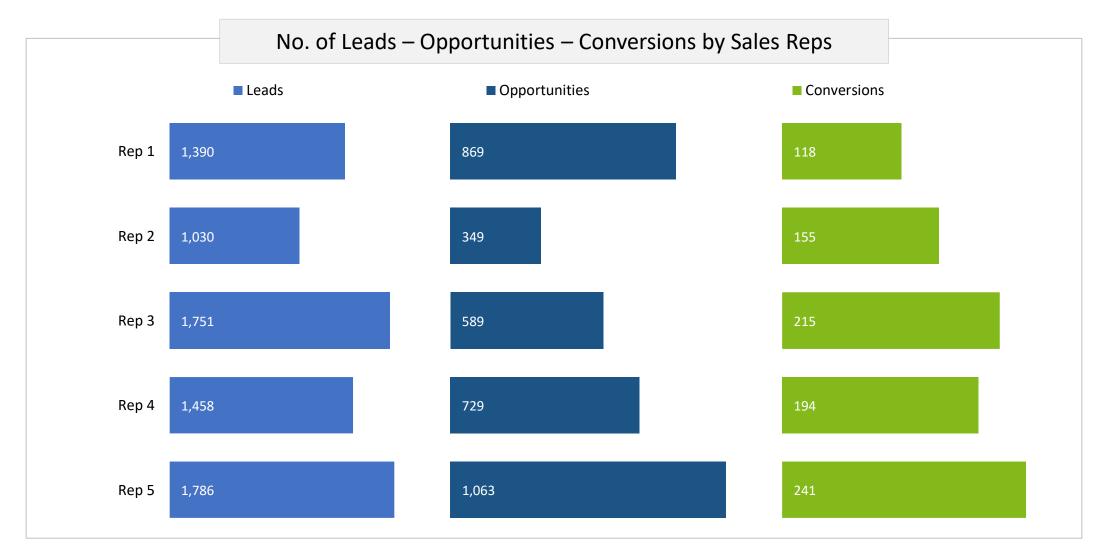
## Bullet Chart for Target vs. Actual Achievement (Numeric Values)



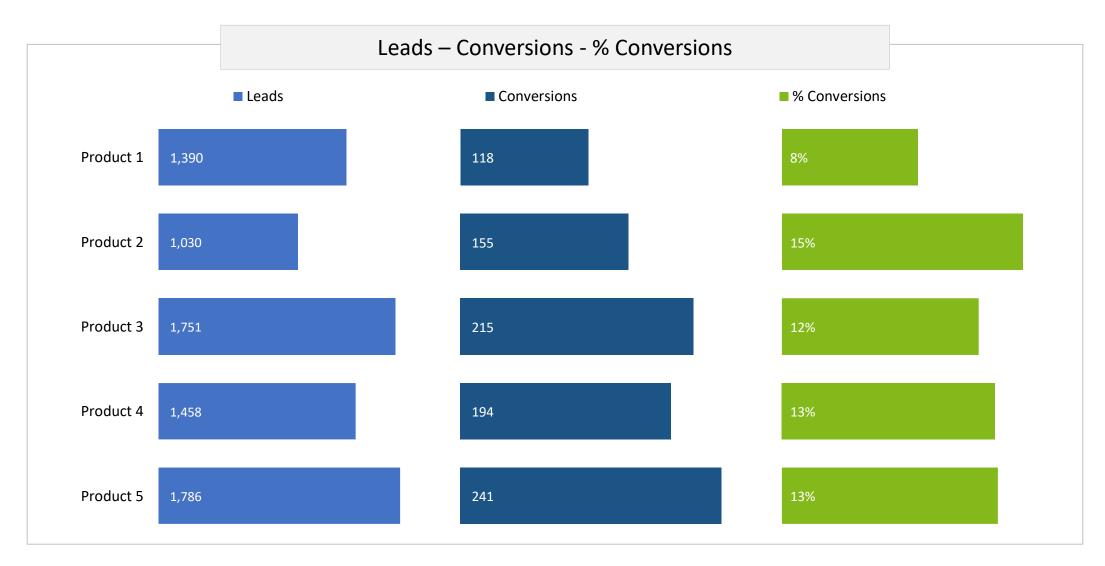
## Bullet Chart for Target vs. Actual Performance (Percentage Values)



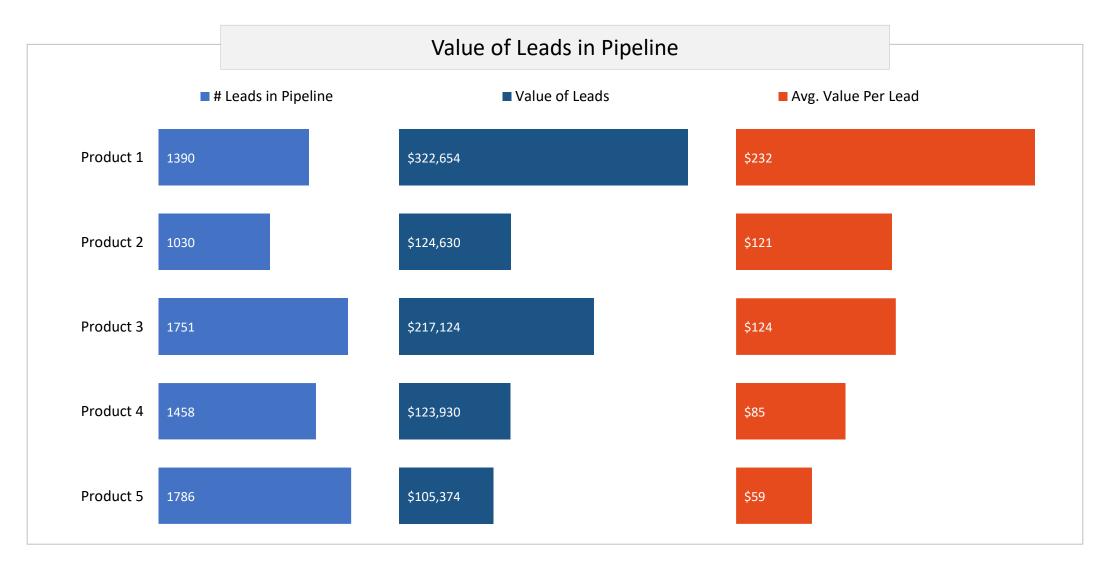
#### Panel Chart with Numeric Values



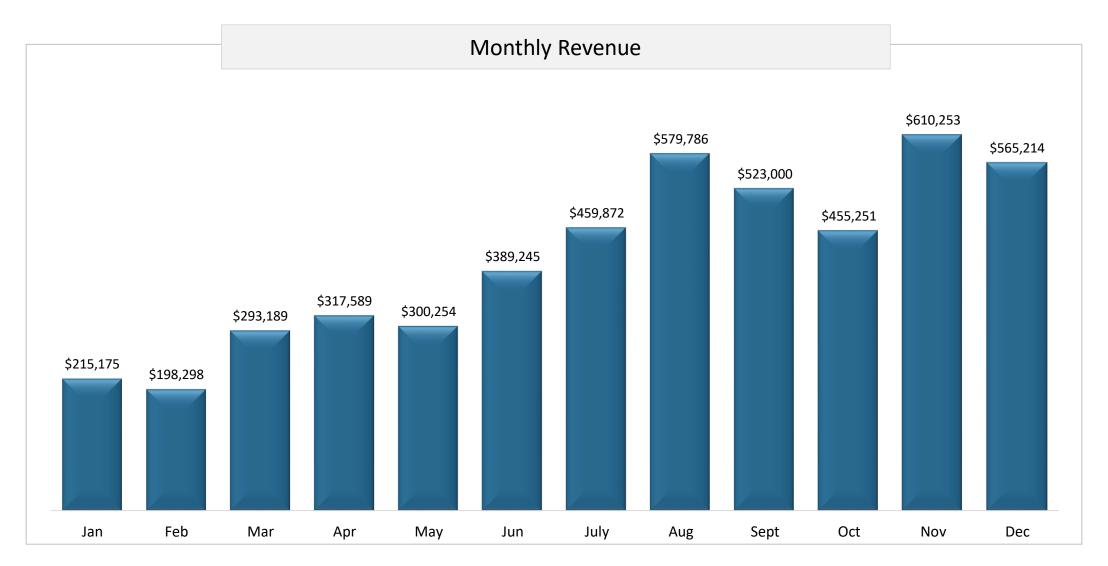
## Panel Chart with Numeric and Percentage Values



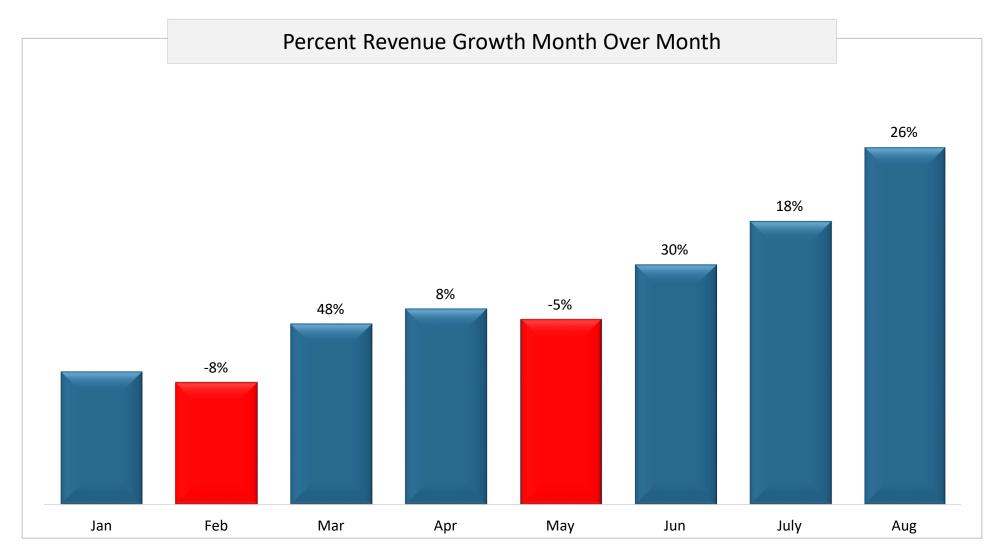
## Panel Chart with Numeric and Currency Values



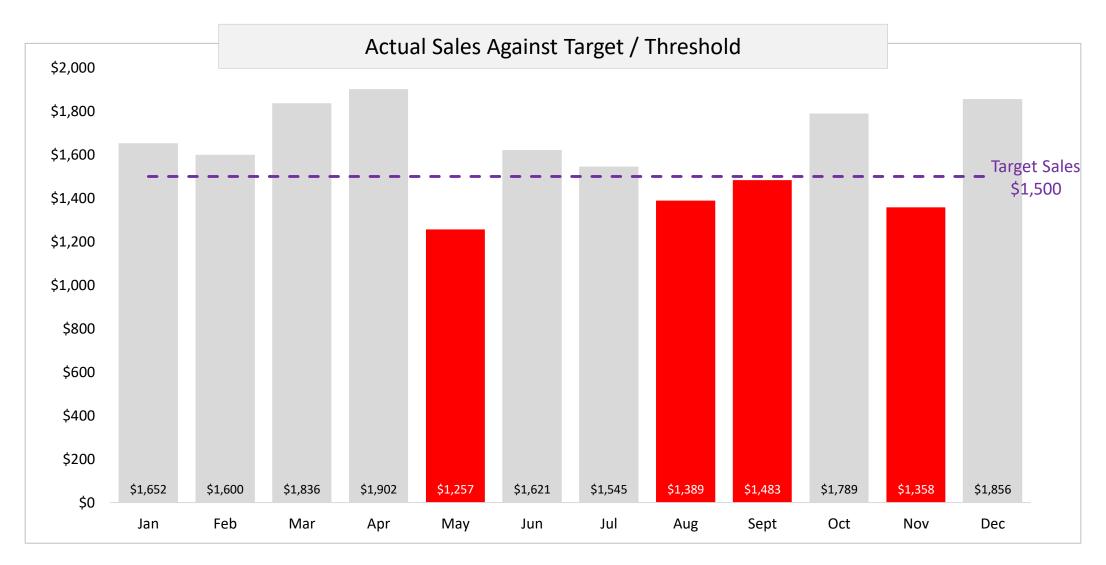
## Single Series Column Chart



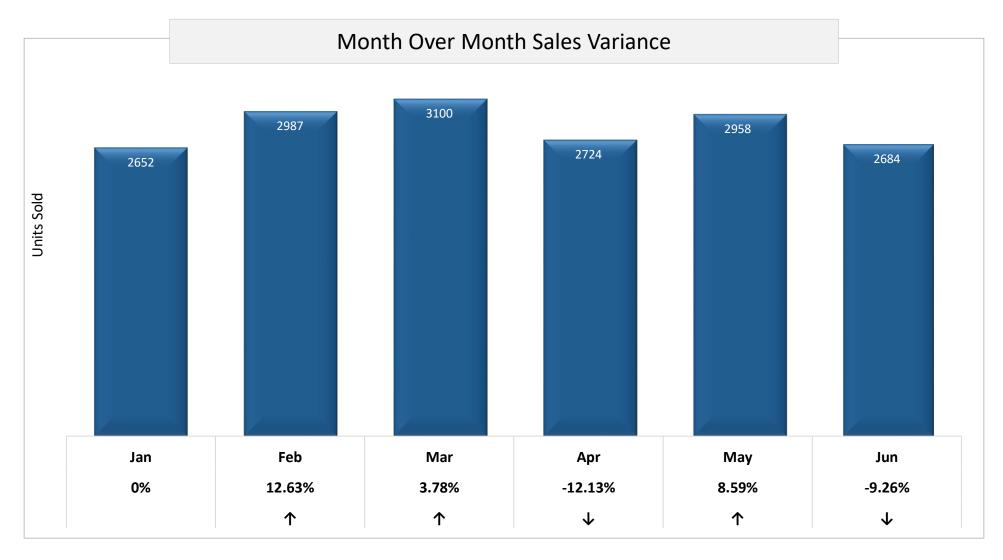
## Column Chart – Negative Growth Auto Highlighted Using Conditional Formatting



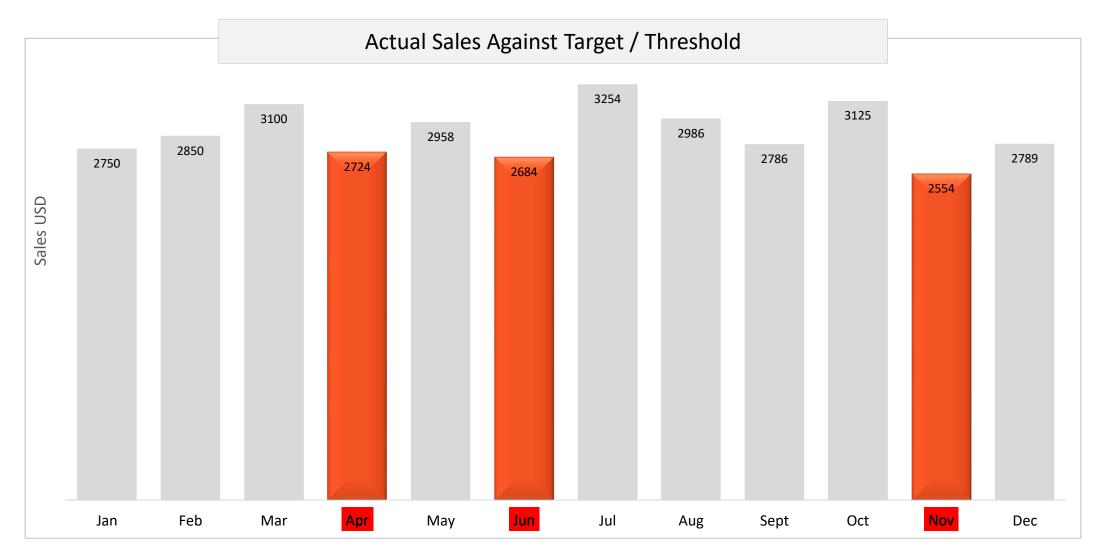
### Target vs. Actual Chart with Below Target Columns Auto Highlighted



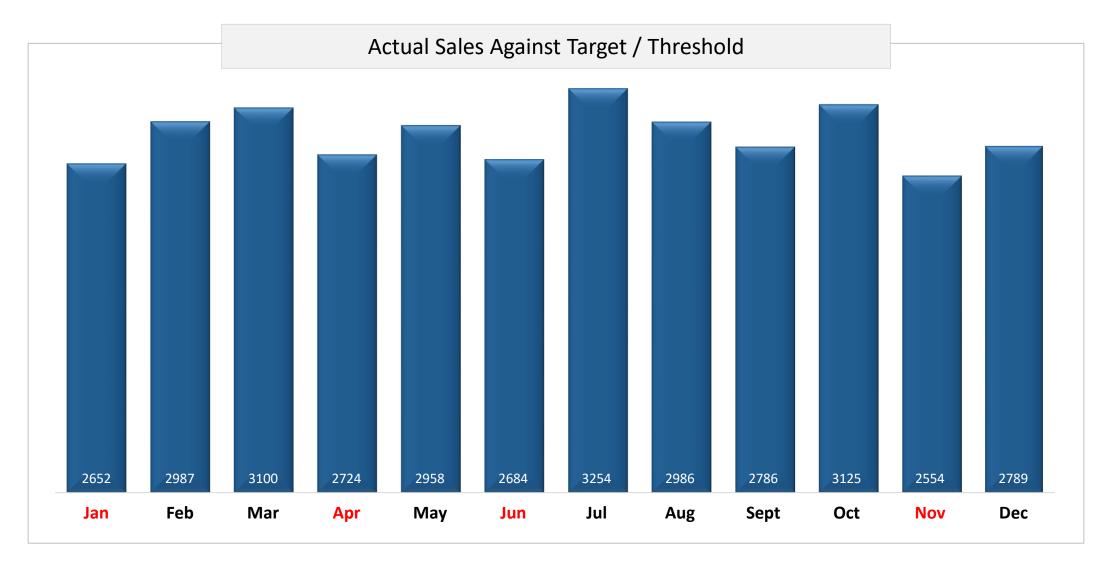
## Dynamic Column Chart with Percent Variance Indicated by Up/Down Arrows on X-Axis



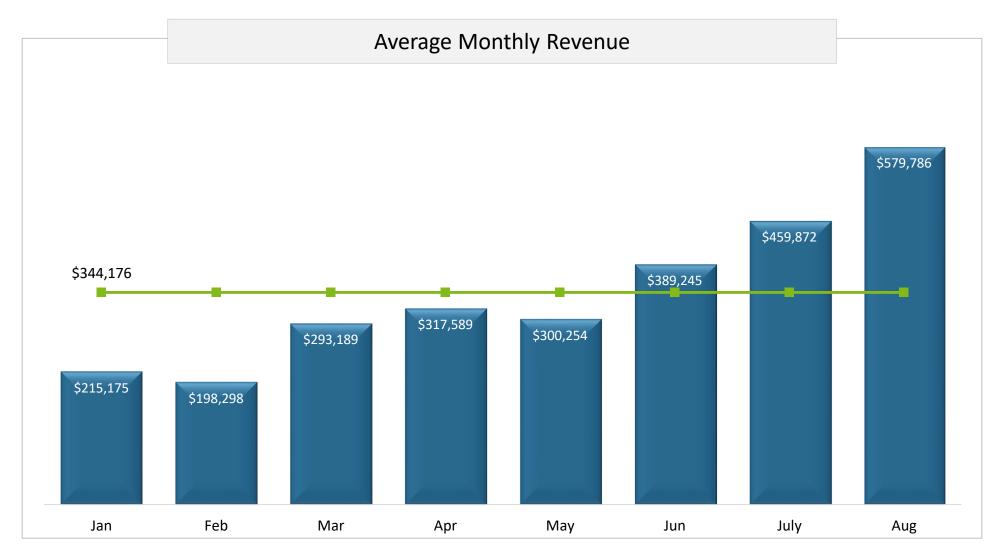
## Target vs. Actual Column Chart with Below Target Columns & X-Axis Labels Auto Highlighted



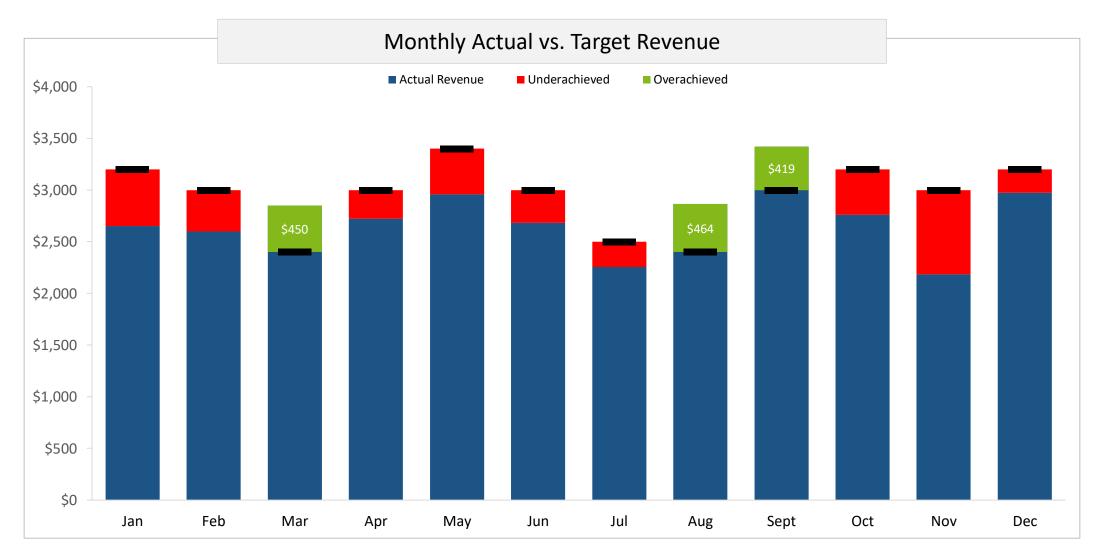
## Dynamic Column Chart with Category Labels Auto Highlighted



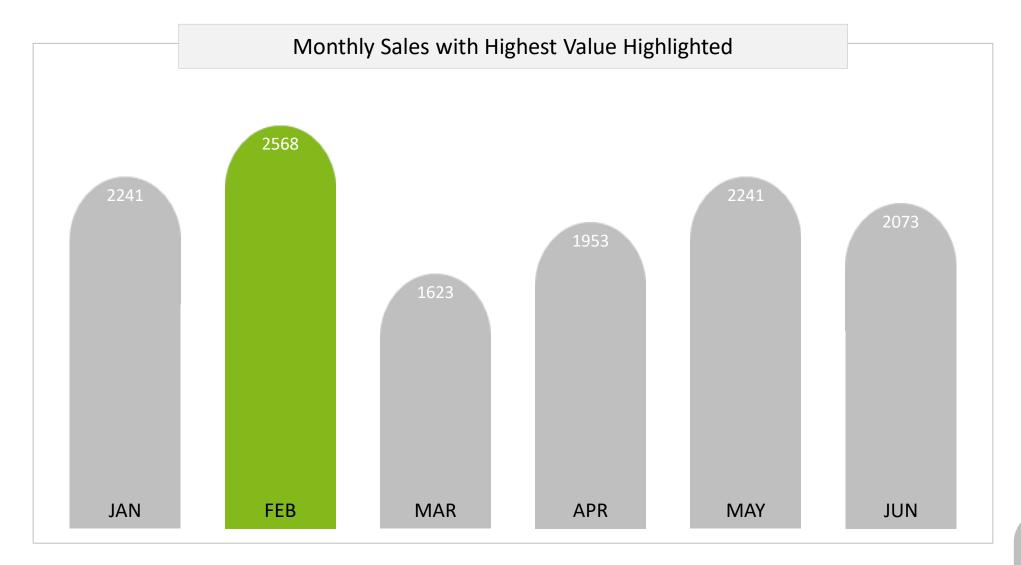
## Combination Chart with Actual and Average Values



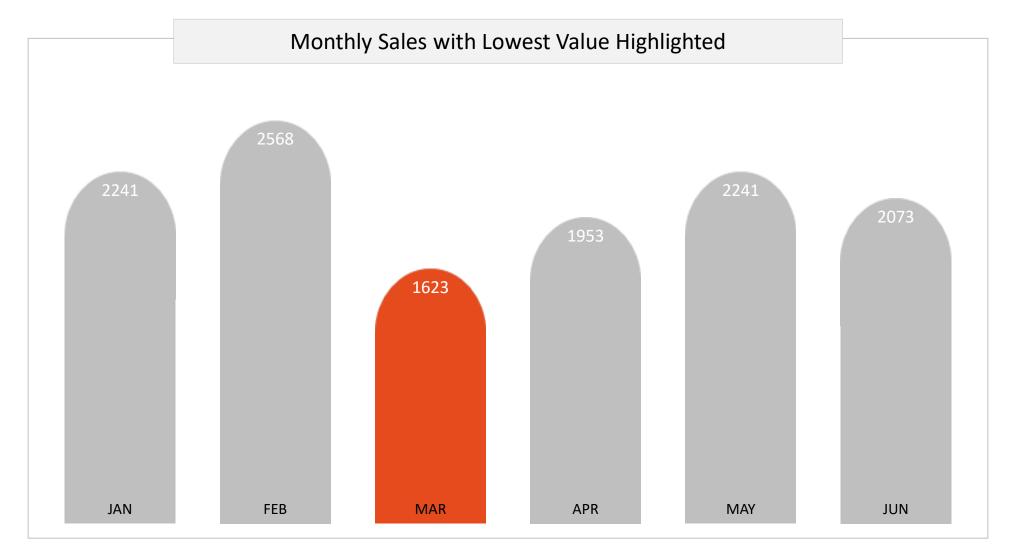
# Actual vs. Target Chart with Auto Highlights



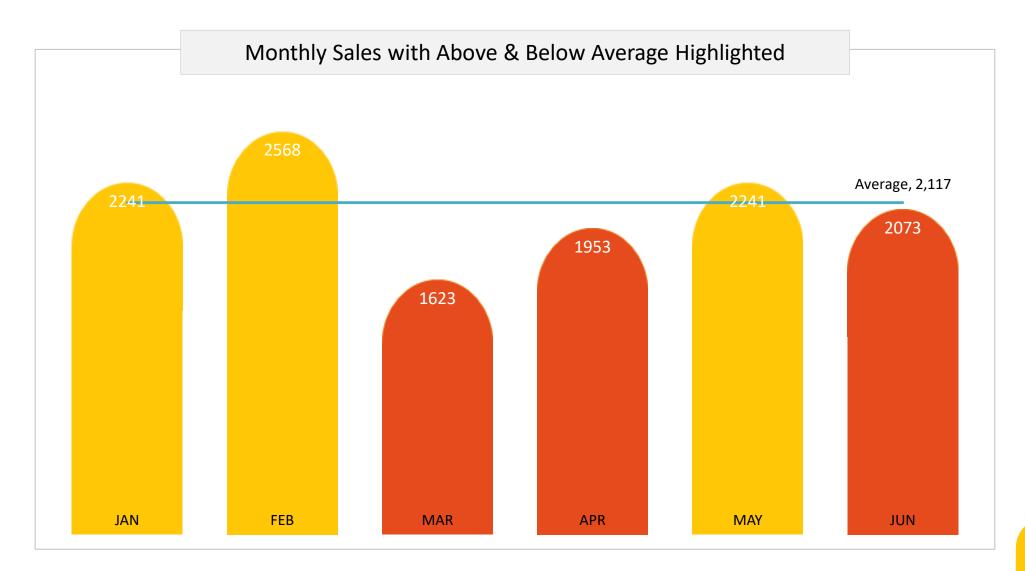
### Designer Column Chart with Conditional Formatting for Highest Value (Auto Highlighted)



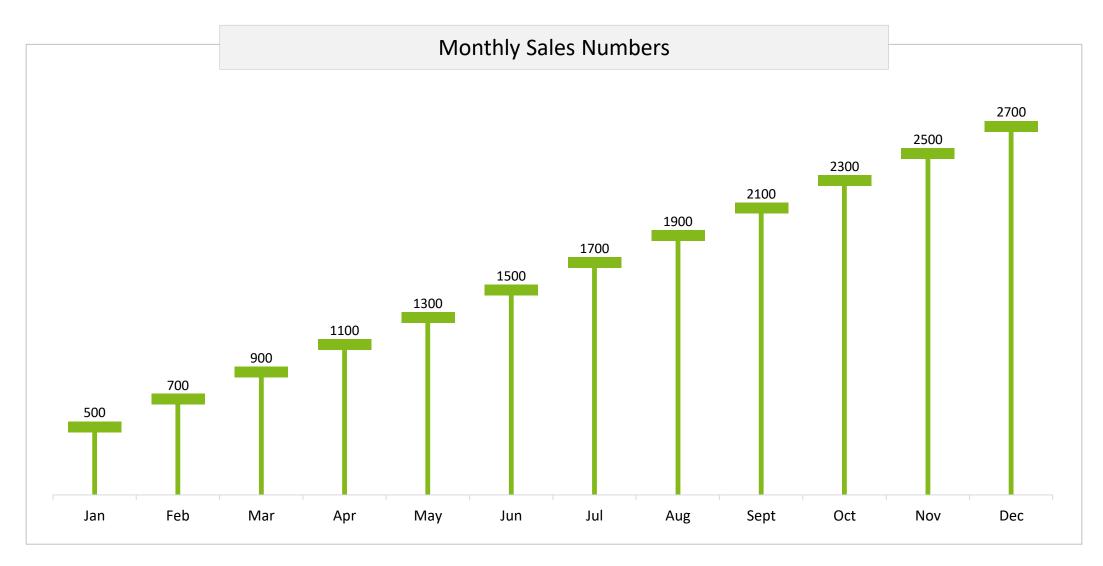
### Designer Column Chart with Conditional Formatting for Lowest Value (Auto Highlighted)

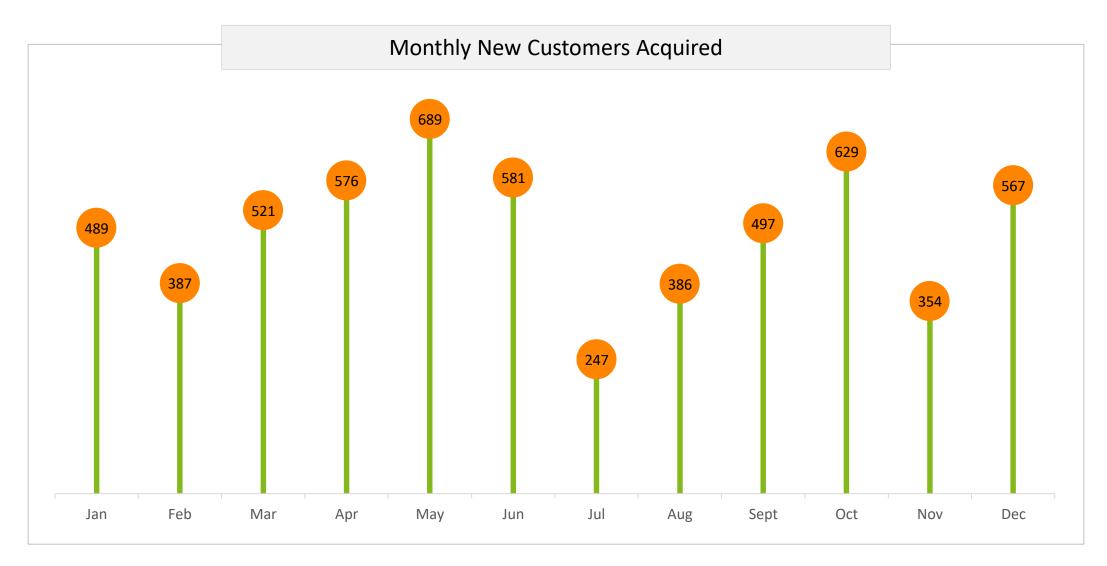


# Designer Column Chart with Above and Below Average Columns Auto Segregated

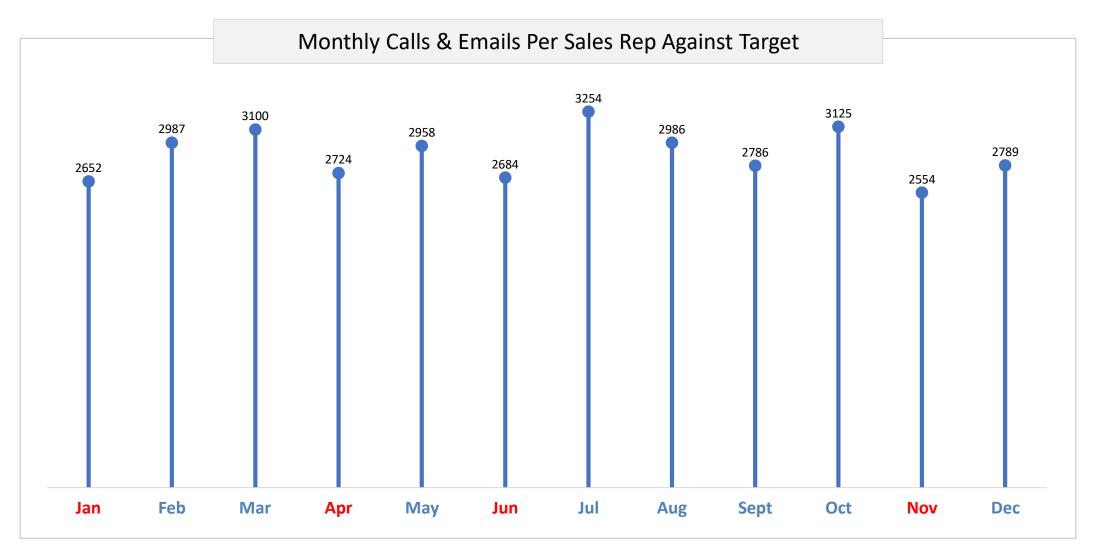


## Step Chart

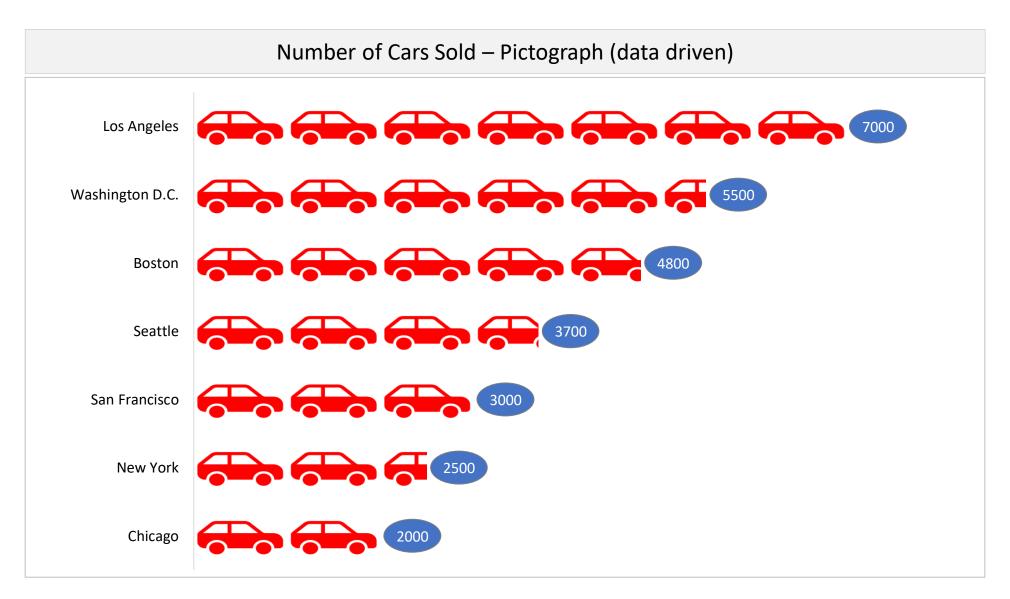




## Lollipop Chart with X-Axis Labels Auto Highlighted for Below Target / Threshold



#### Cars Infographic / Pictograph (Numeric Values)



#### Market Research Survey Results Pictograph with Men Respondents



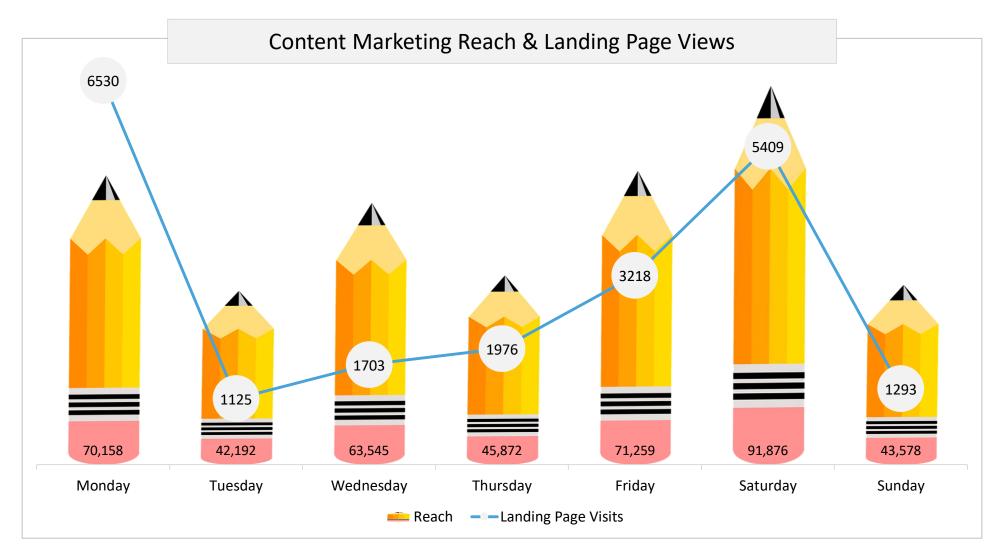
### Market Research Survey Results Pictograph with Women Respondents



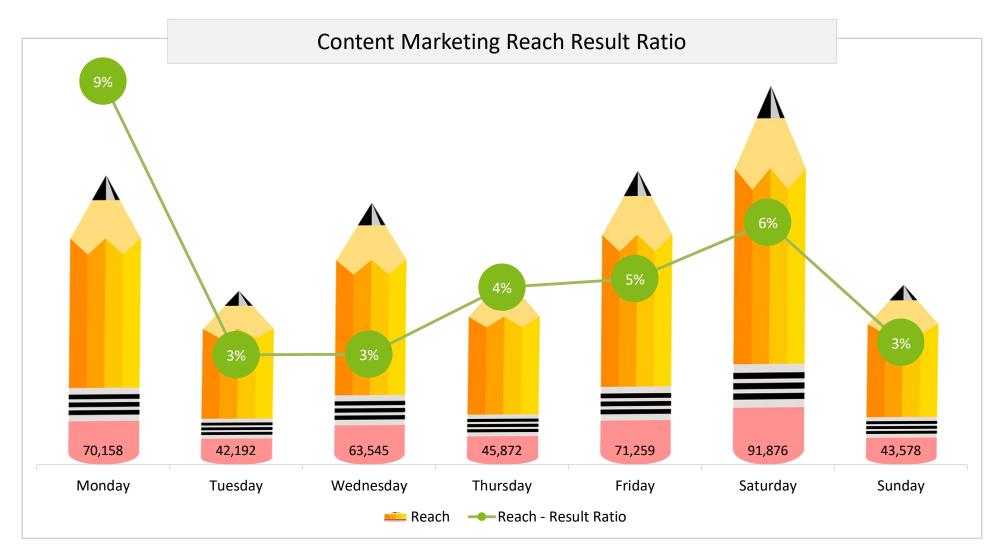
#### Market Research Survey Results Pictograph with Men and Women Respondents



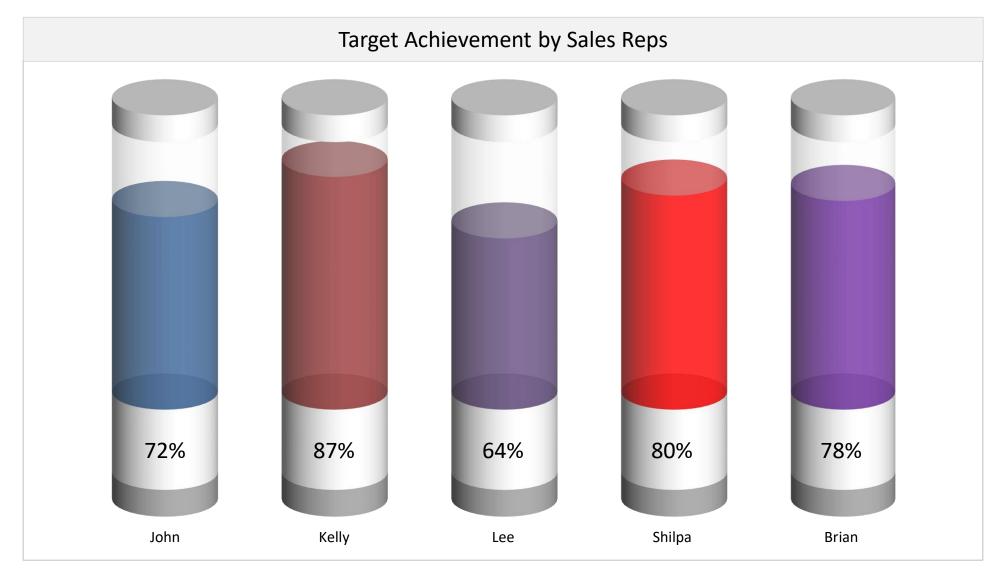
### Combination Chart Pictograph with Numeric Values on 2 Y-Axis



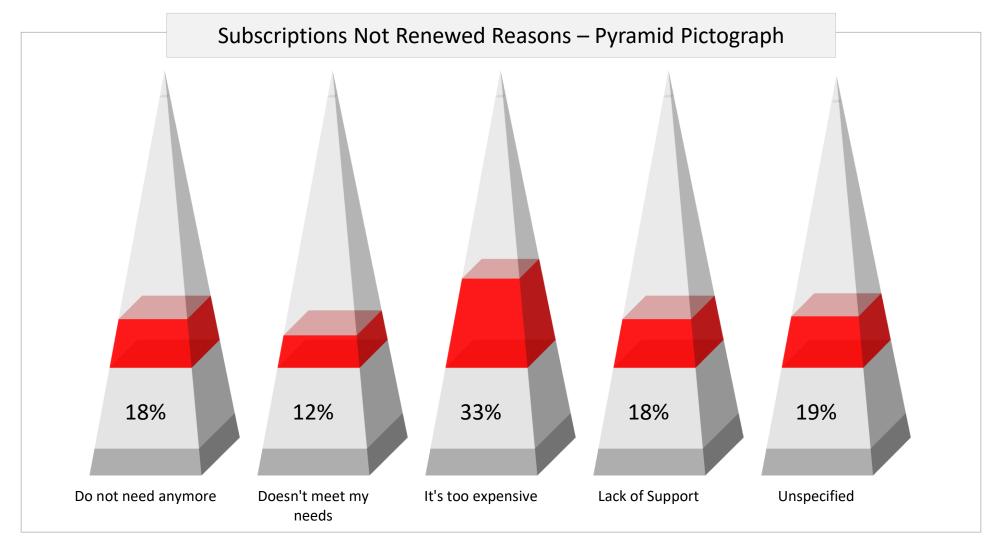
### Combination Chart Pictograph with Numeric and Percent Values on 2 Y-Axis



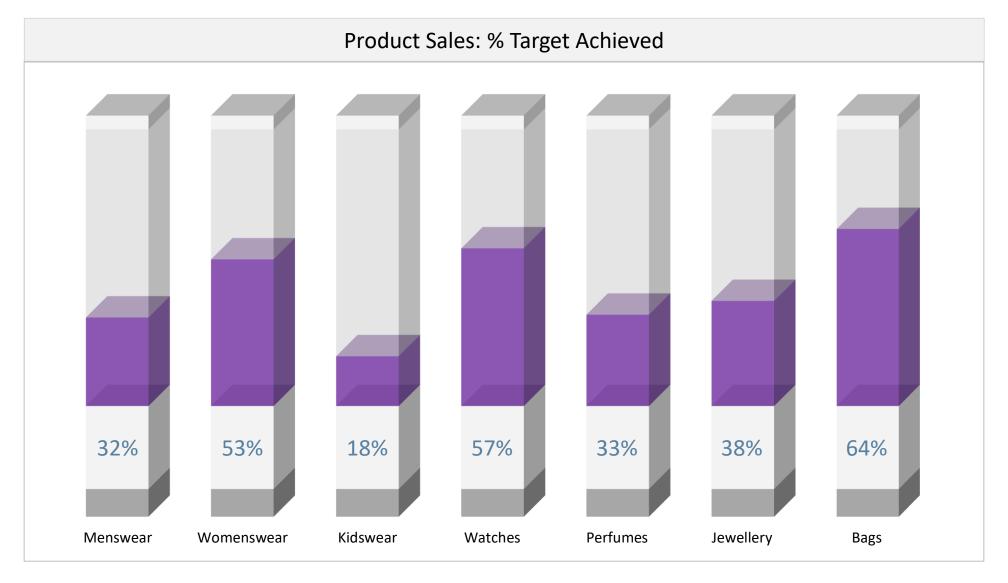
## Tubes Fill Pictograph / Infographic for Independent Variables



## Pyramid Fill Pictograph / Infographic



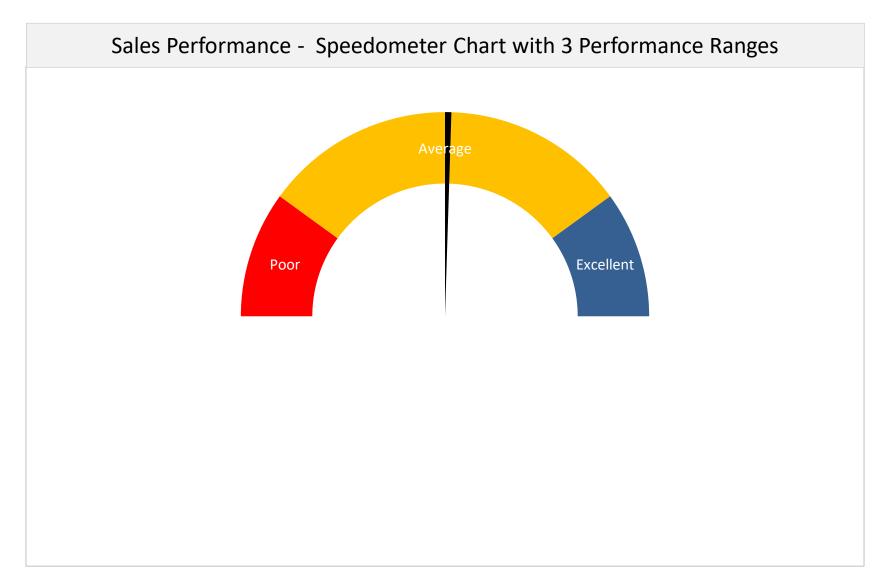
## Box Fill Pictograph / Infographic



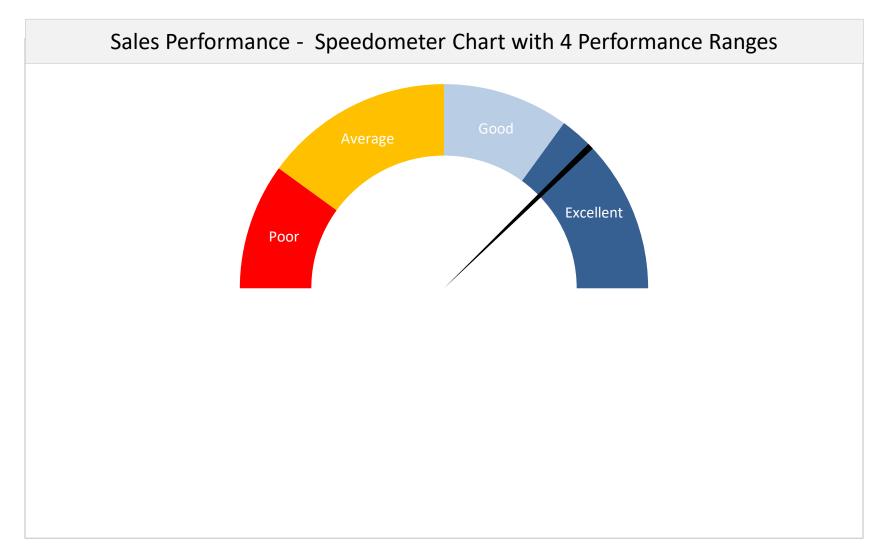
## Cones Fill Pictograph / Infographic



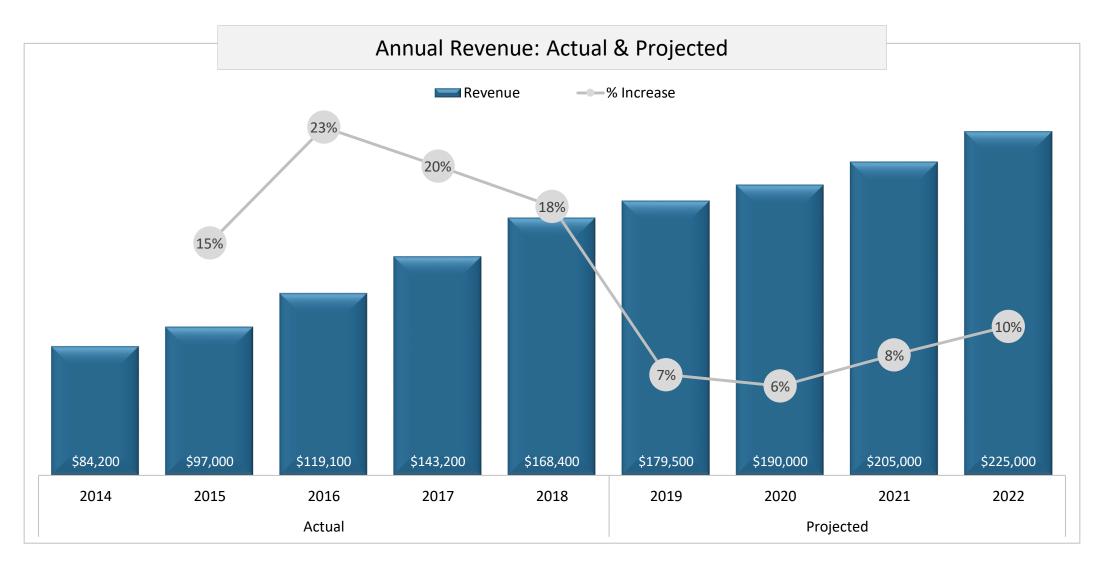
## Speedometer / Gauge Chart with 3 Performance Ranges



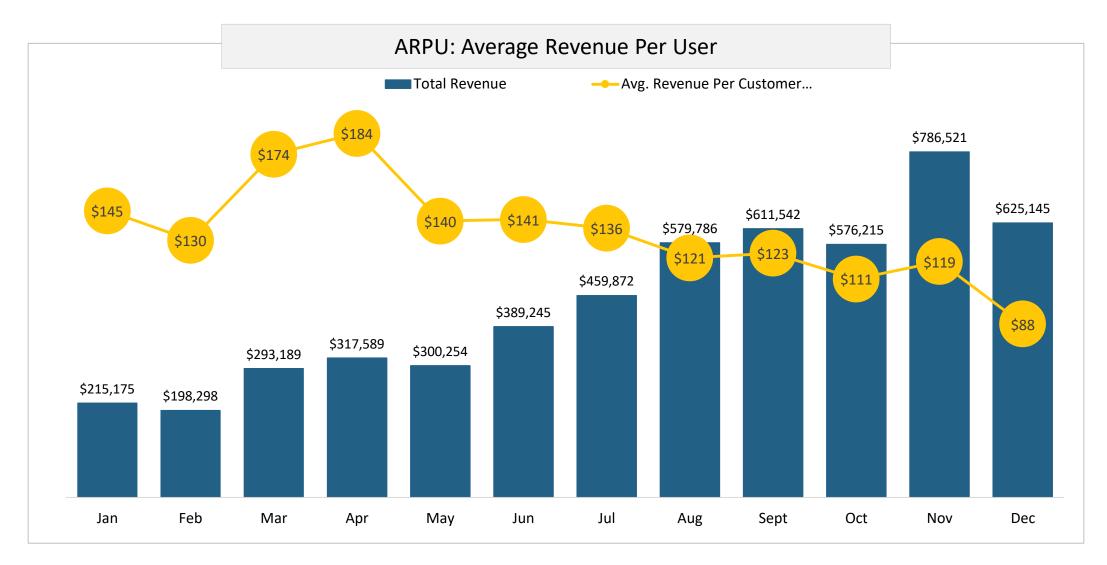
## Speedometer / Gauge Chart with 4 Performance Ranges



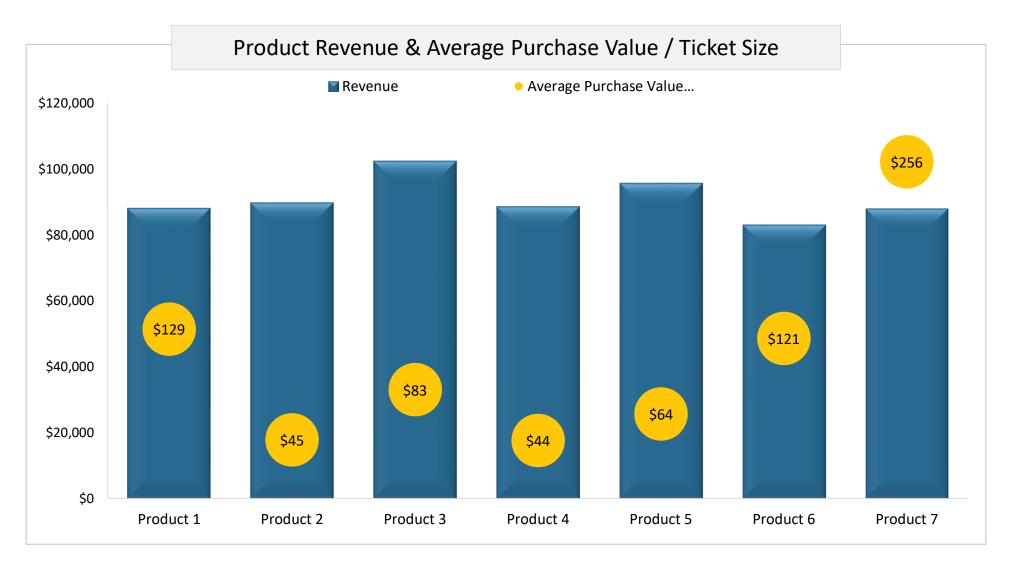
## Combination Chart with Grouped X-Axis and 2 Y-Axis (Numeric and Percentage Values)



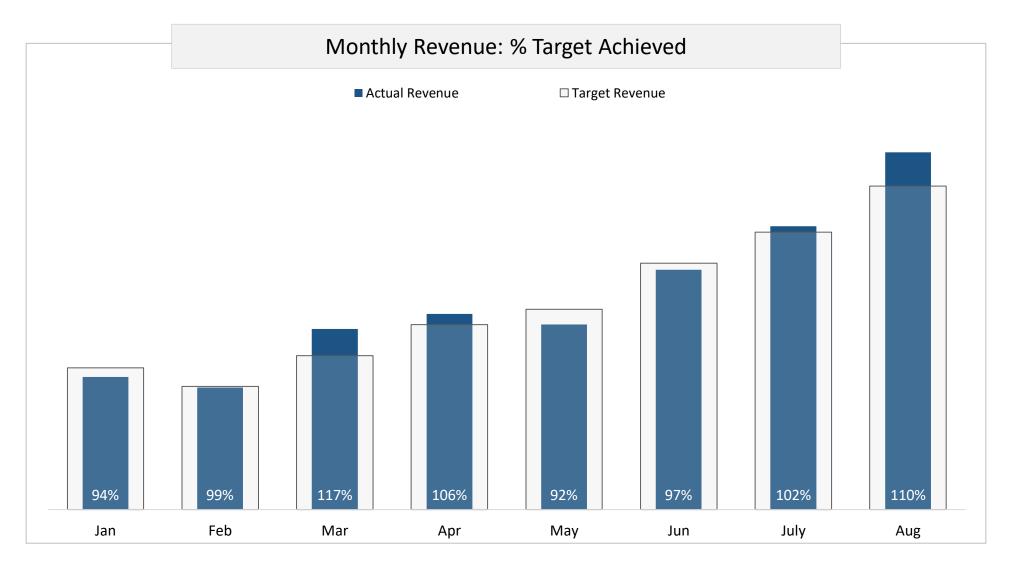
## Combination Chart with 2 Y-Axis (Numeric Values)



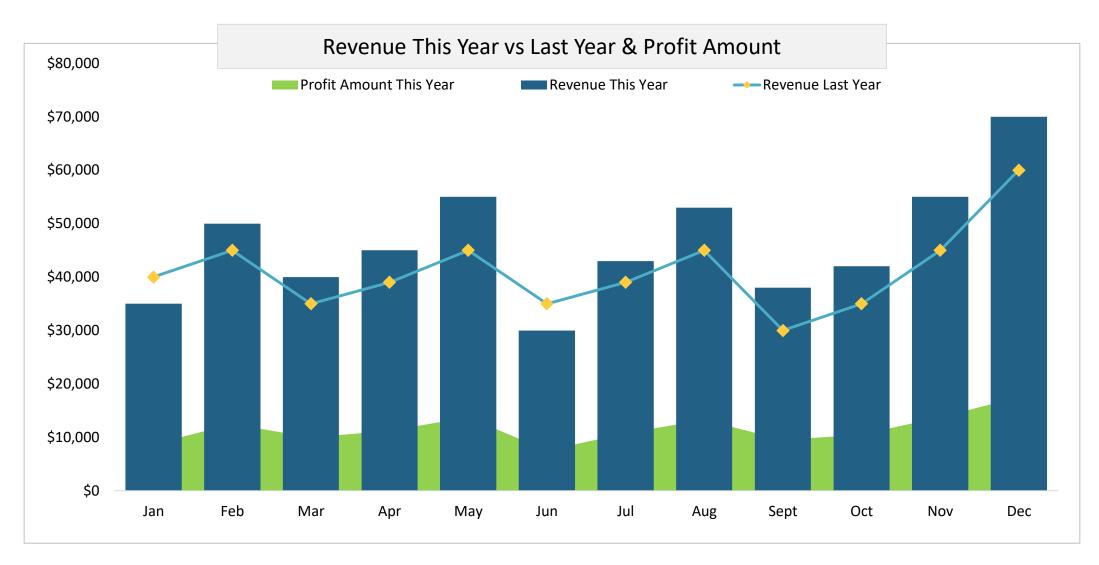
## Combination Chart with 2 Y-Axis Variation (Numeric Values)



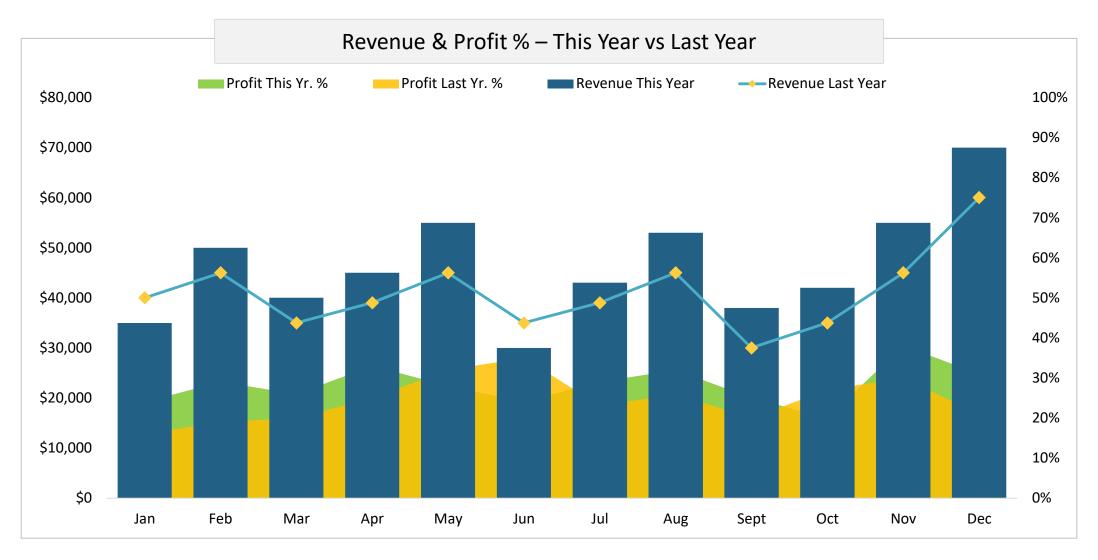
## Percent Target Achieved: Thermometer Chart



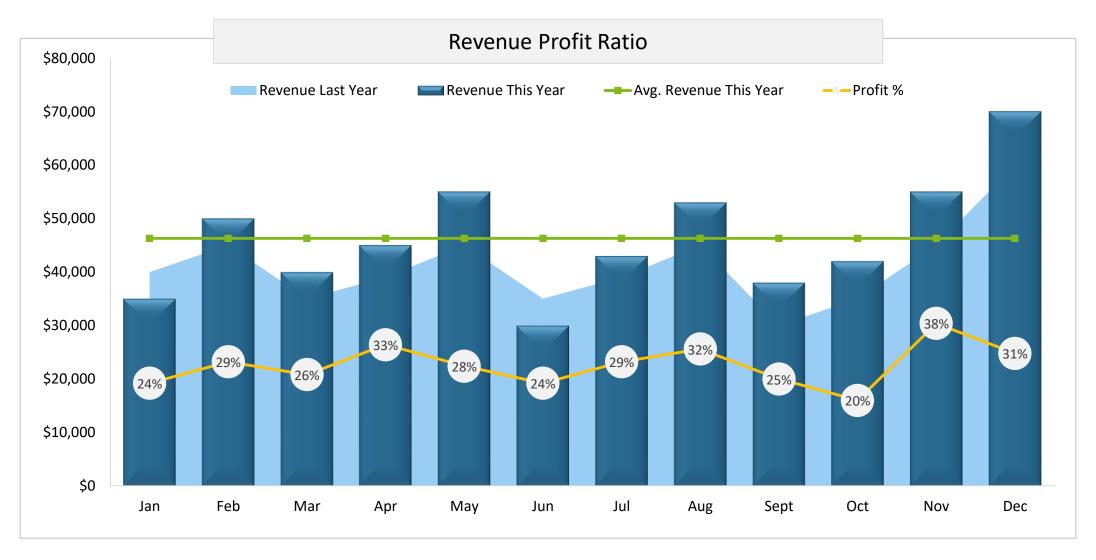
## Combination Chart (Column + Line + Area) with 3 Variables



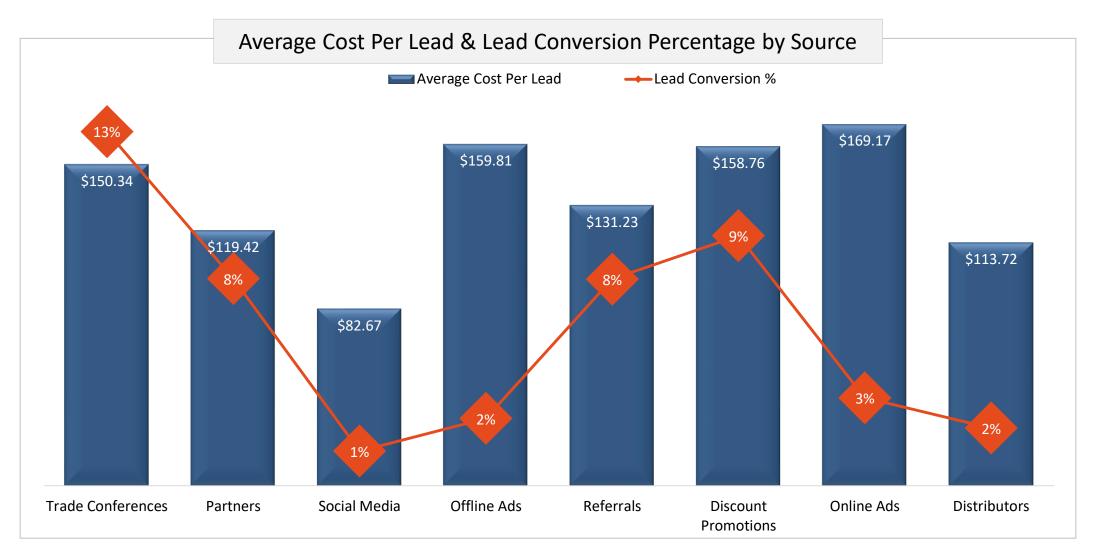
### Combination Chart with 4 Variables and 2 Y-Axis (Numeric and Percentage Values)



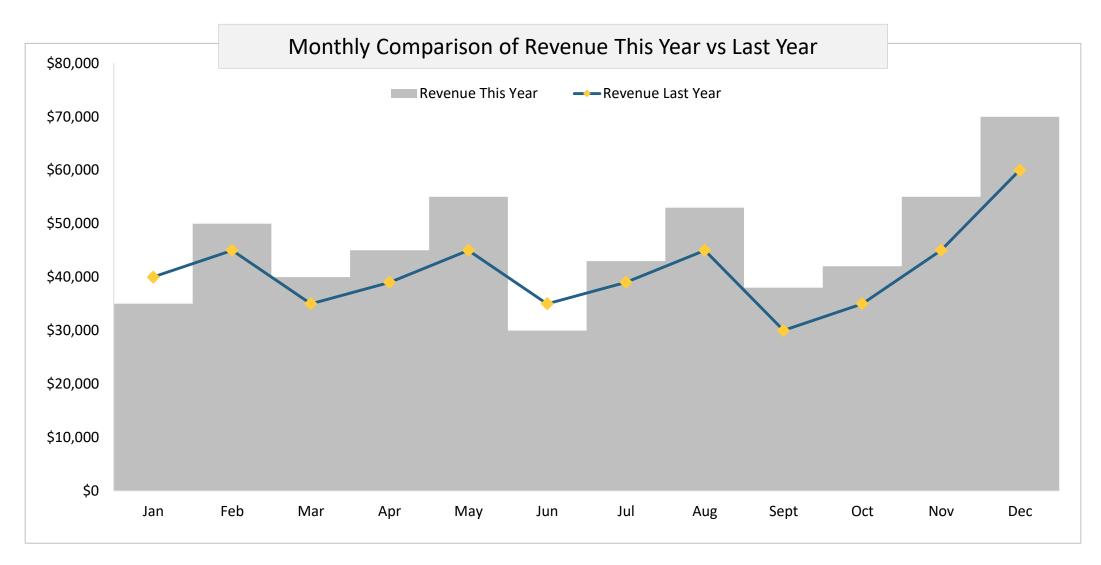
## Combination Chart (Column + Area + Average Line + Percentage Line) for 4 Variables



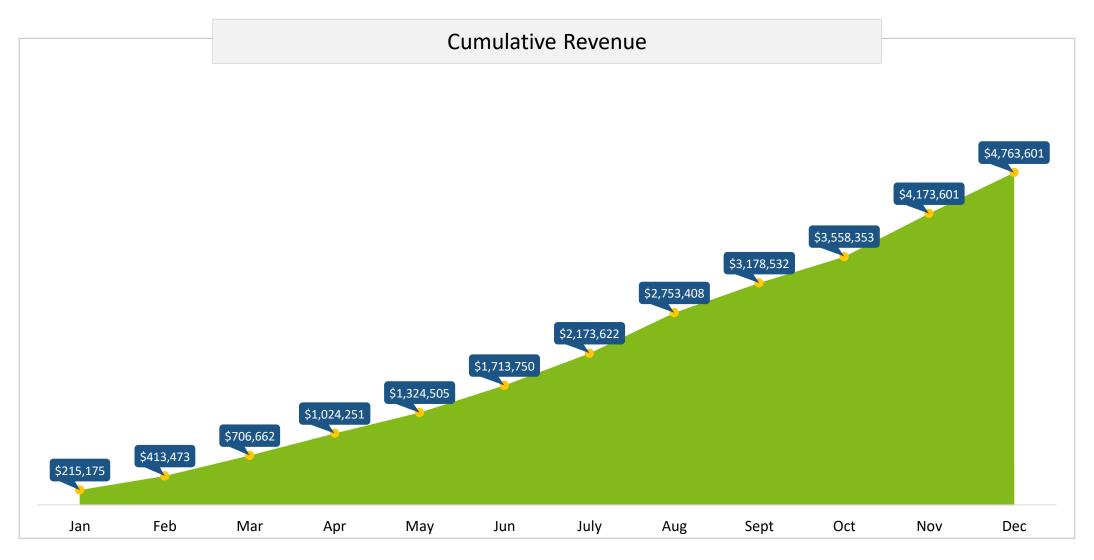
### Combination Chart with 2 Y Axis (Numeric and Percentage Values)



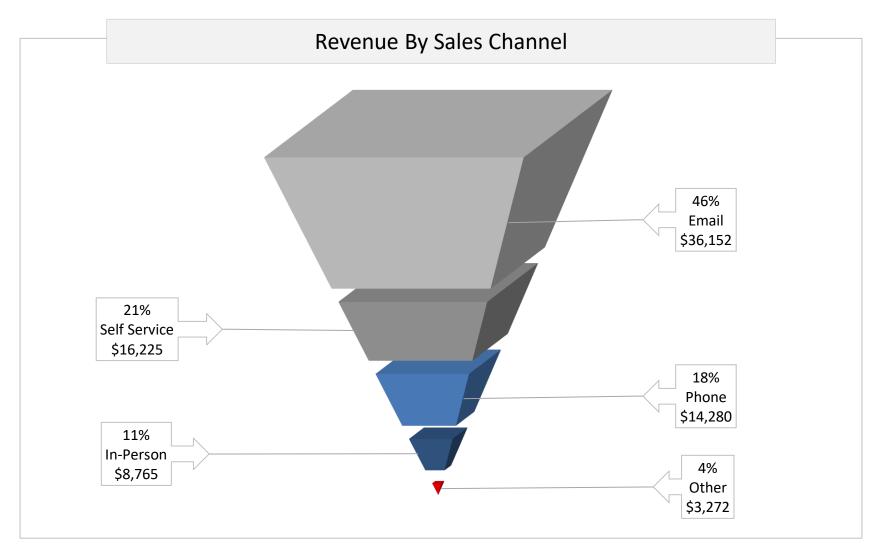
## Combination Chart Variation (Columns without Gaps)



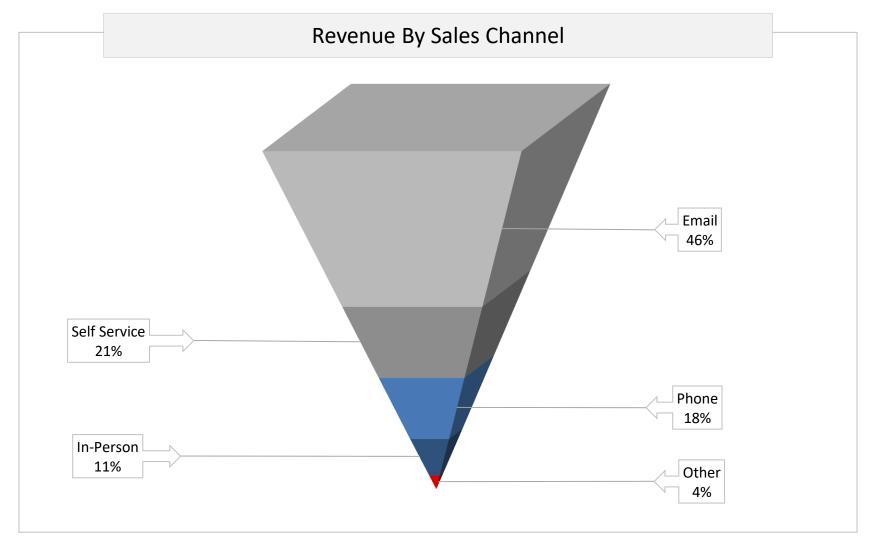
## Single Series Area Chart with Value Markers



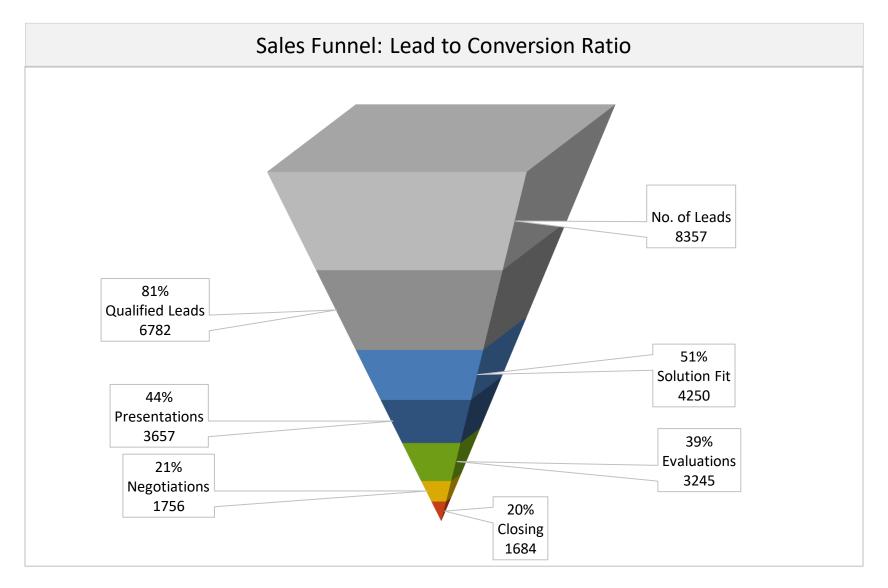
## 3D Funnel Chart with 5 Segments (Sliced)



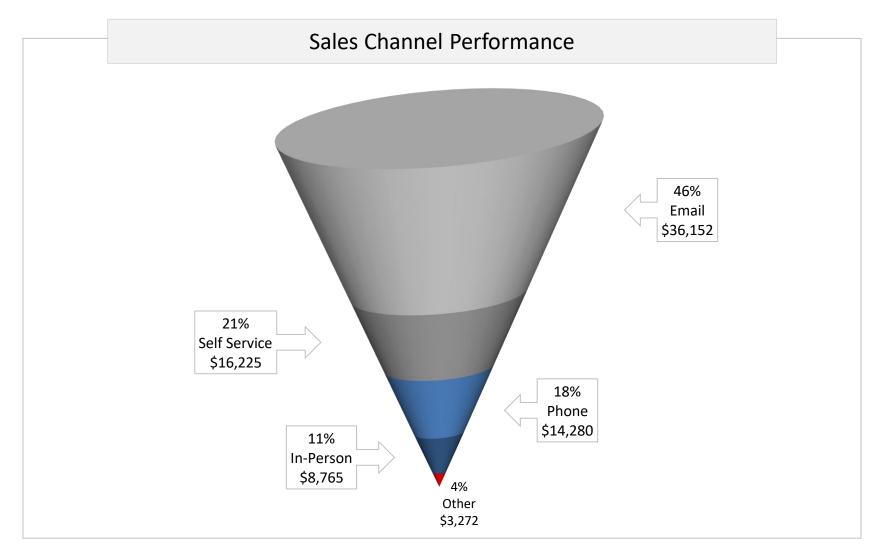
## Funnel Chart with 5 Stages (Use this Template for Data with Percentage Values)



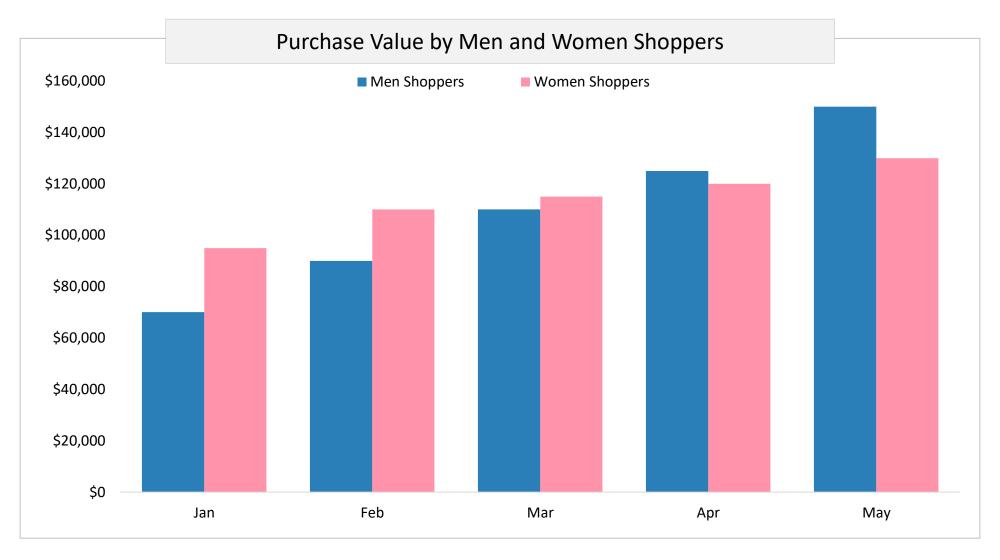
## Funnel Chart with 7 Stages



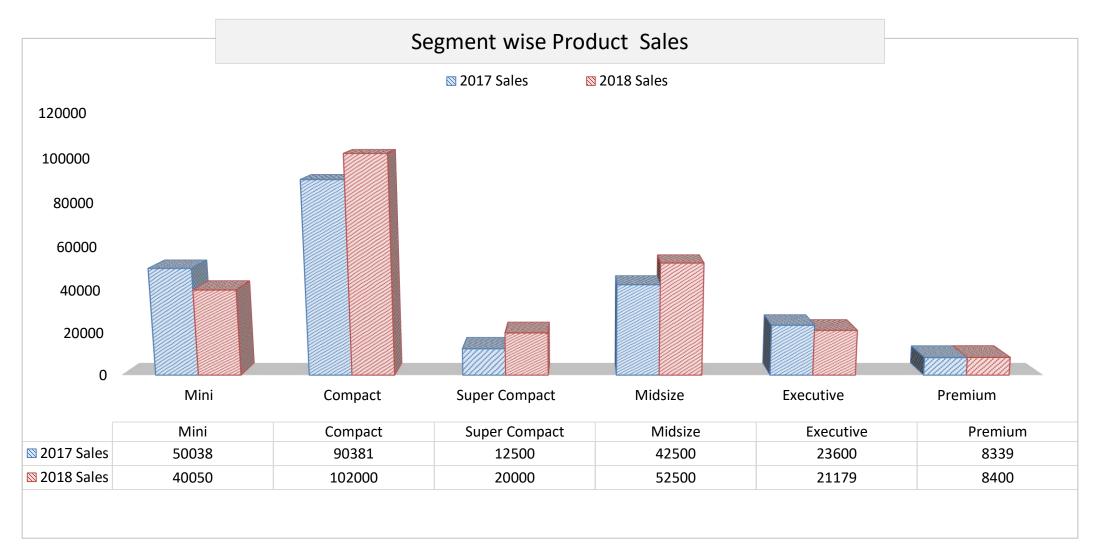
# Funnel Chart (Conical Shape) for Data with Absolute Numbers



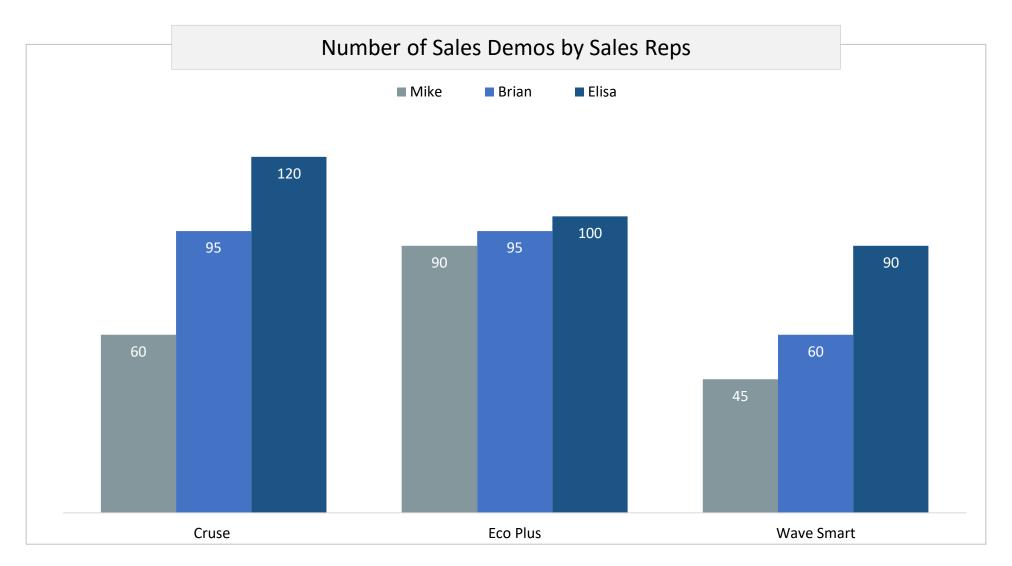
## 2 Series Clustered / Grouped Column Chart



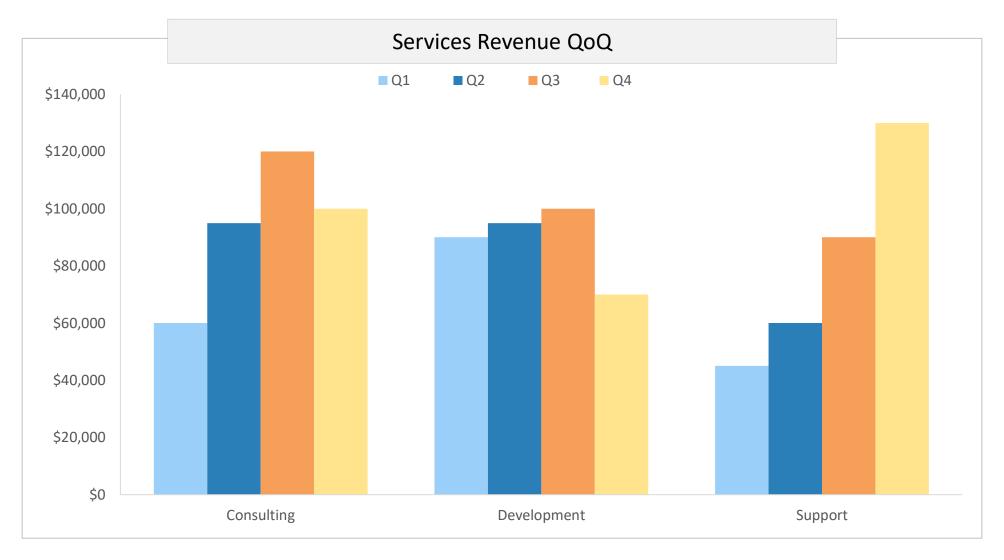
## 2 Series Clustered / Grouped Column Chart with Data Table



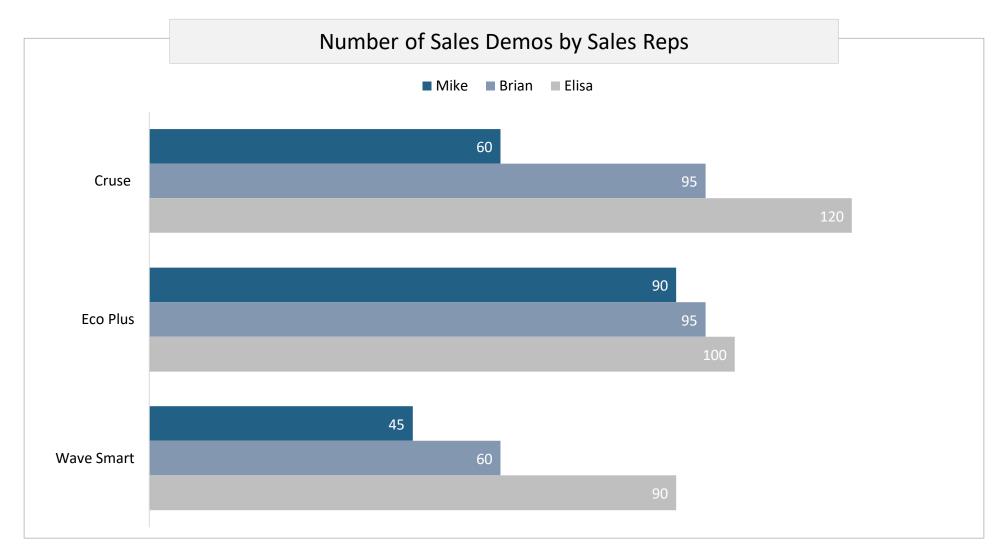
## 3 Series Clustered / Grouped Column Chart



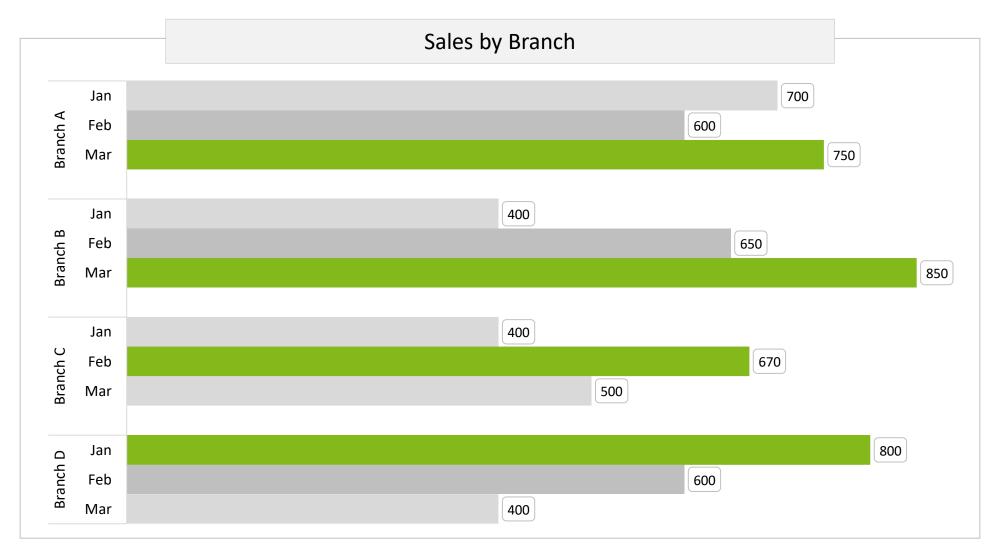
# 4 Series Clustered / Grouped Column Chart



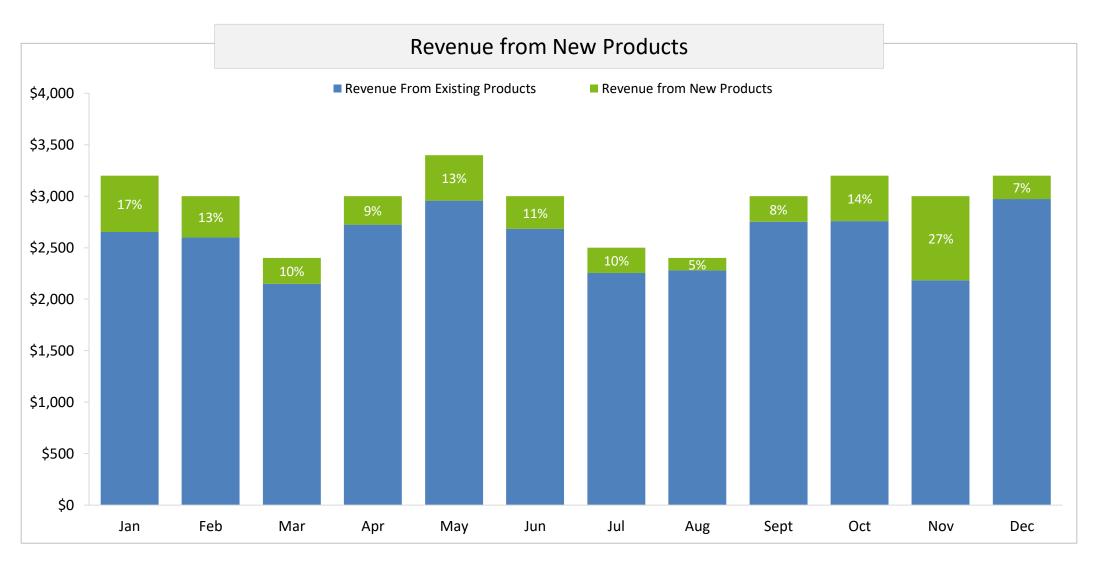
# 3 Series Clustered / Grouped Bar Chart



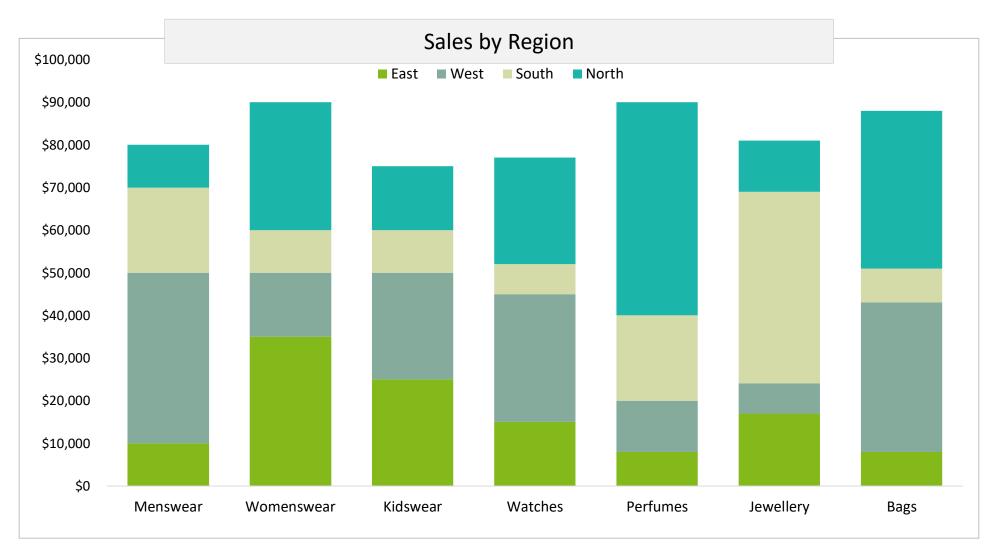
## Clustered Bar Chart with Four Panels, Grouped Y-Axis and Largest Bar Auto Highlighted



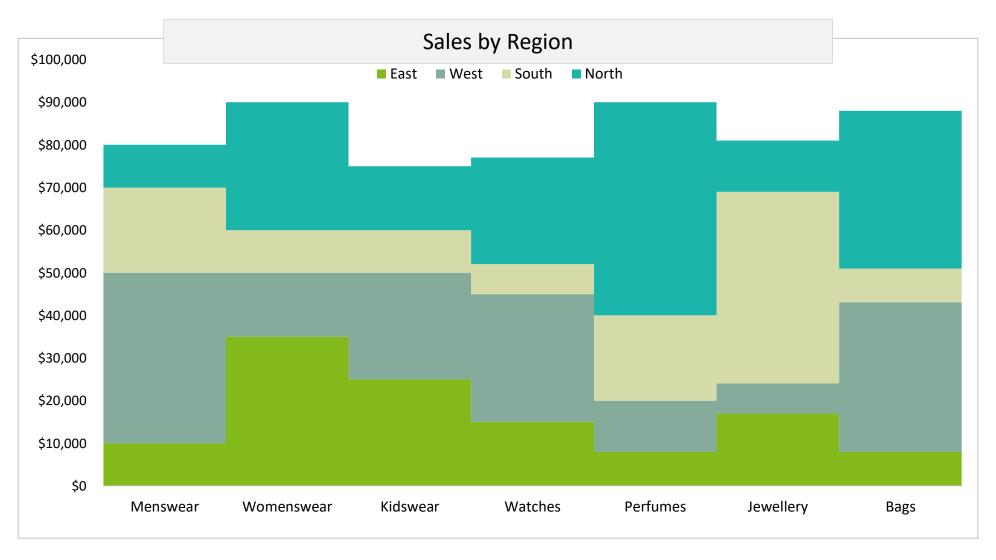
#### Stacked Column Chart with 2 Y-Axis for Numeric and Percent Values



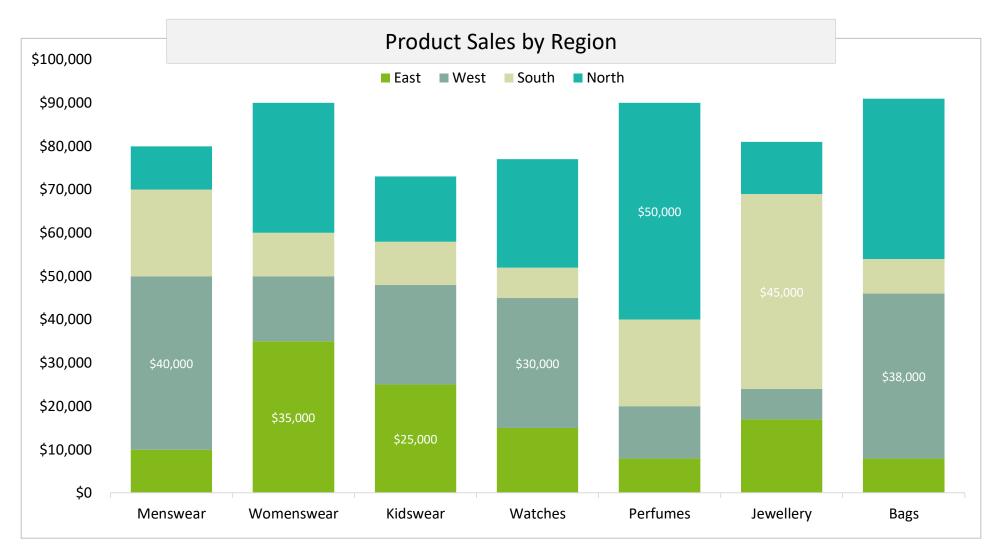
#### **Stacked Column Chart**



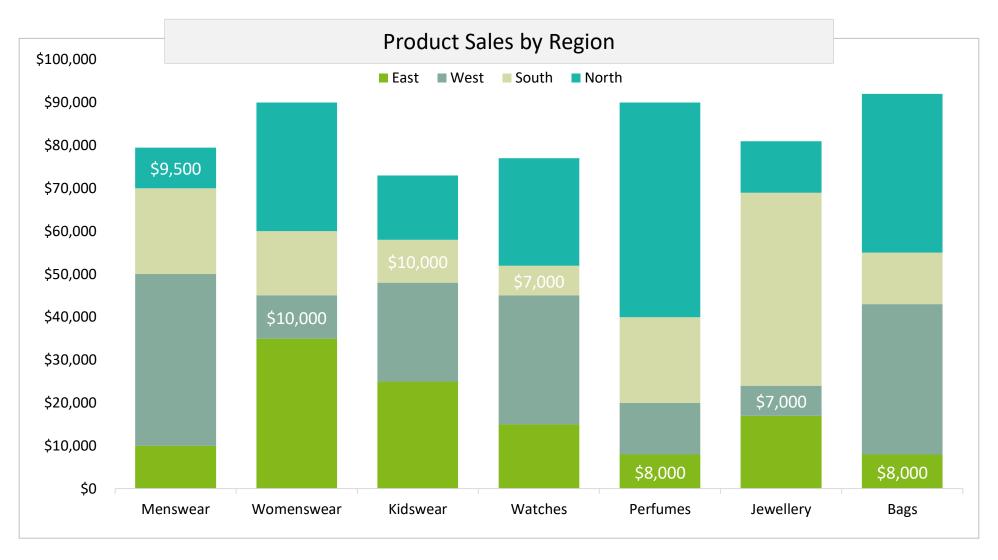
## Stacked Column Chart without Gaps Variation



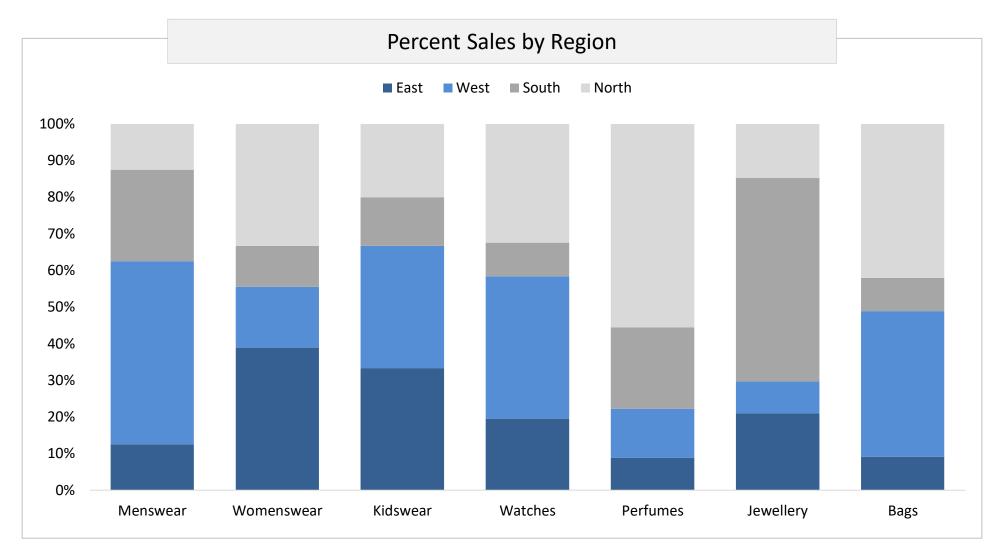
## Stacked Column Chart with Auto Data Labels for Highest Stacks



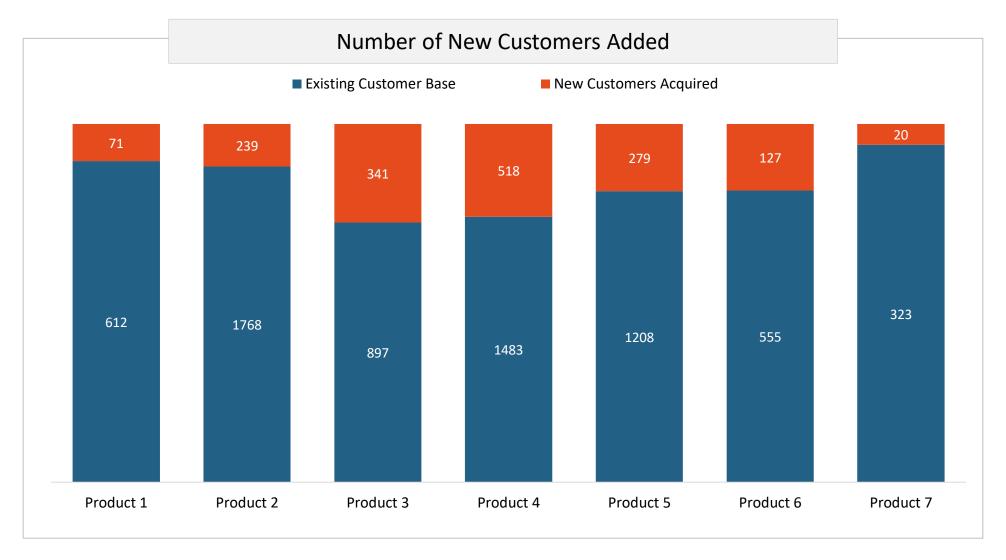
#### Stacked Column Chart with Auto Data Labels for Lowest Stacks



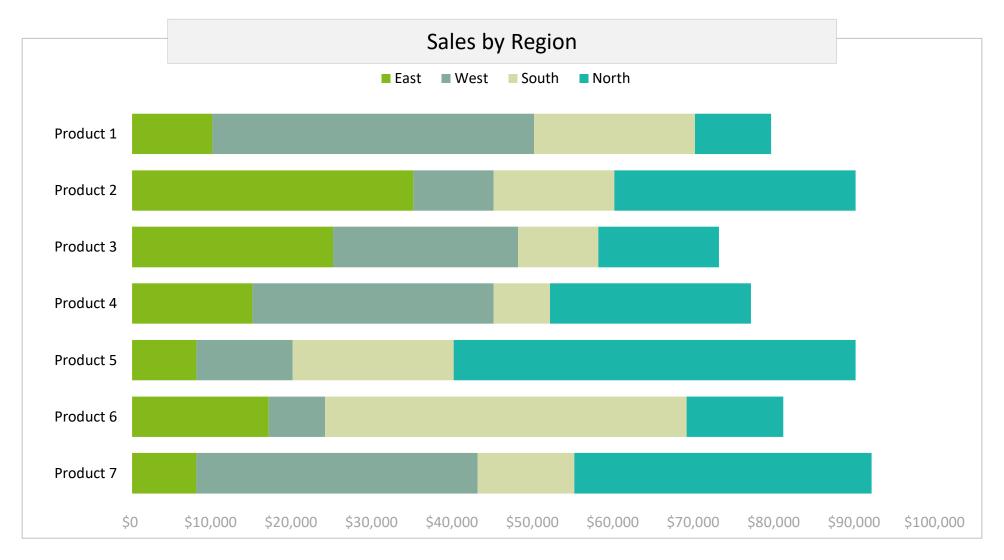
# 100% Stacked Column Chart



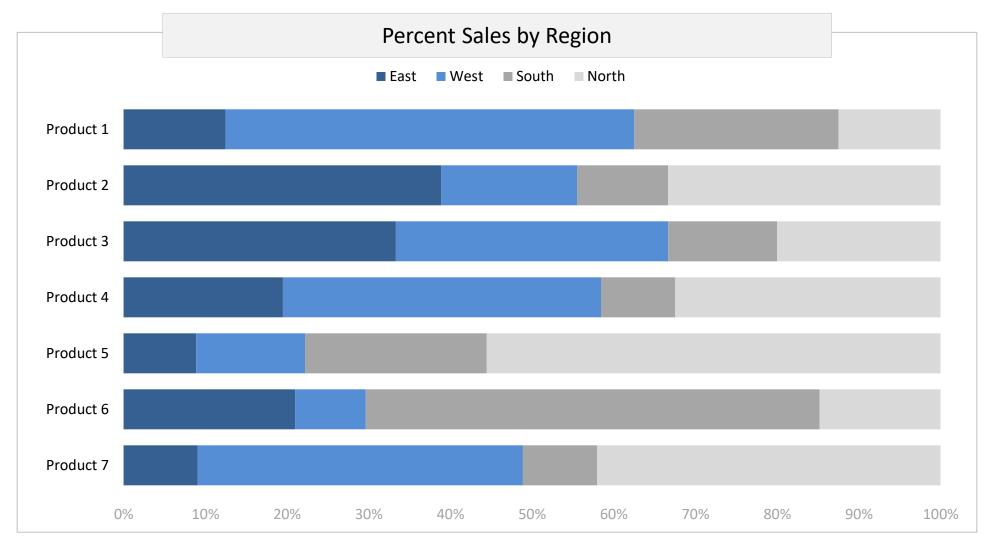
#### 100% Stacked Column Chart with Numeric Values



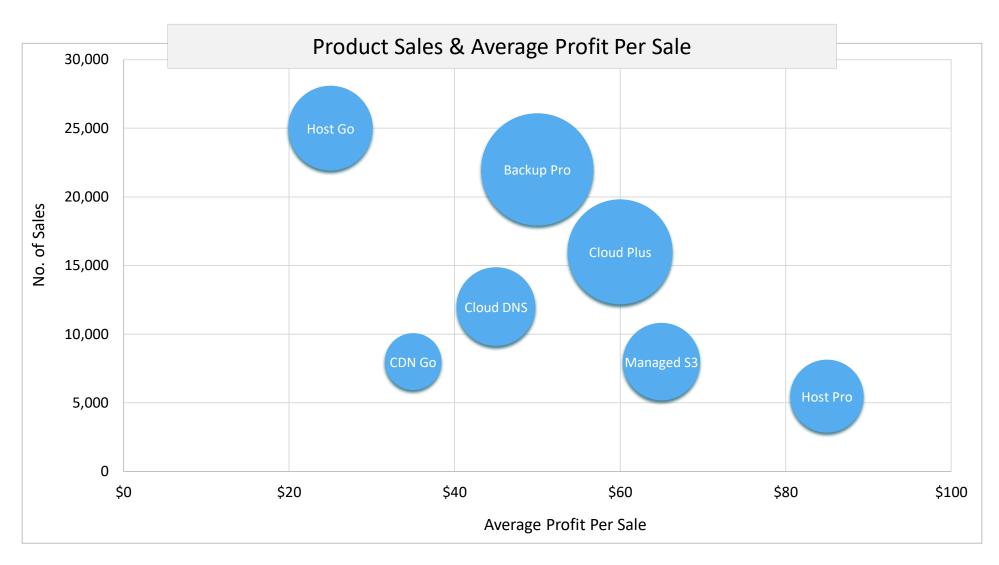
#### Stacked Bar Chart



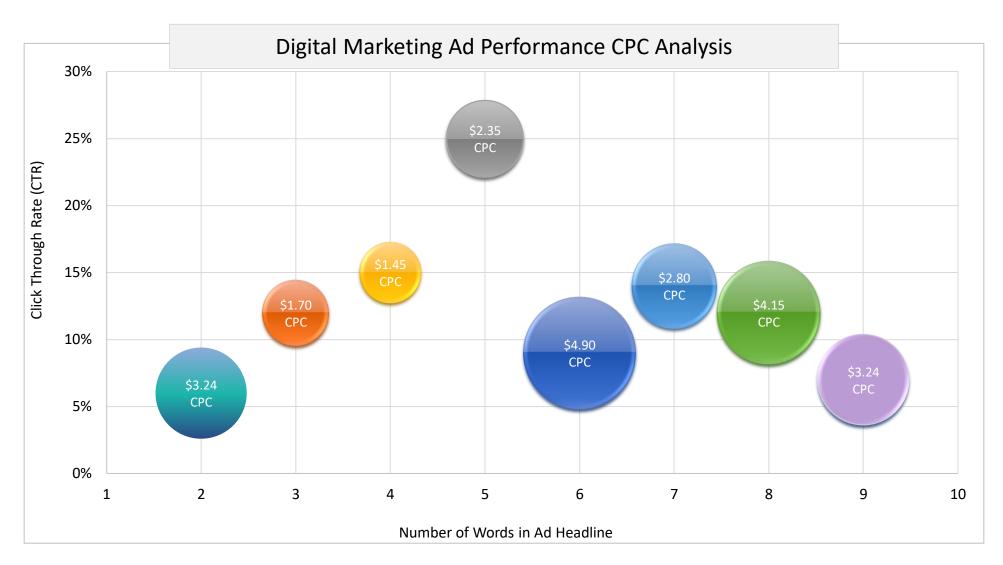
#### 100% Stacked Bar Chart



#### **Bubble Chart with Third Variable Derived**



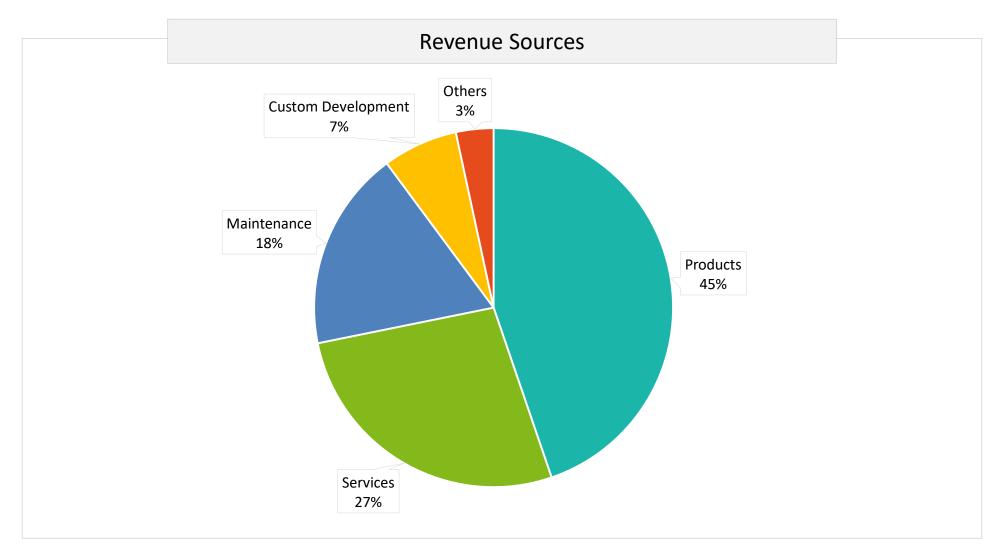
#### Bubble Chart with 3 Data Dimensions

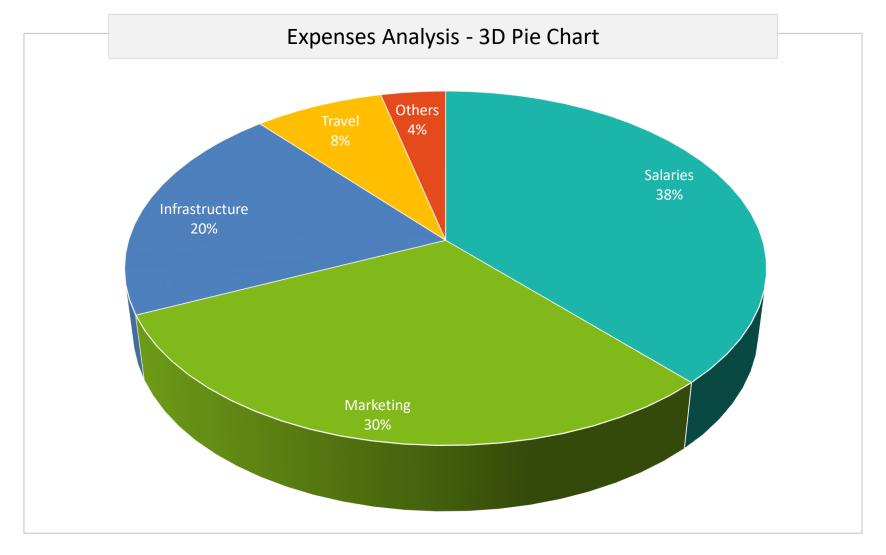


## Bubble Chart for Comparison of 3 Independent Variables

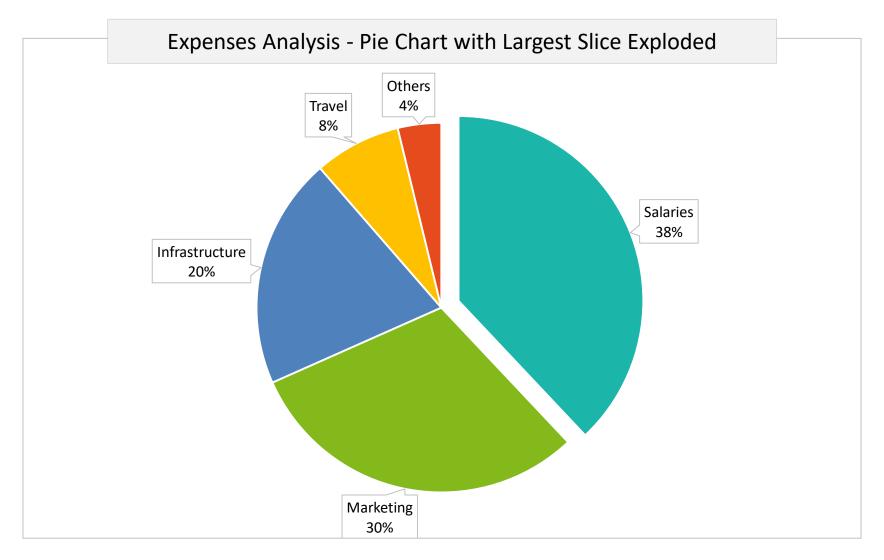


## Pie Chart for Data with Absolute Numbers

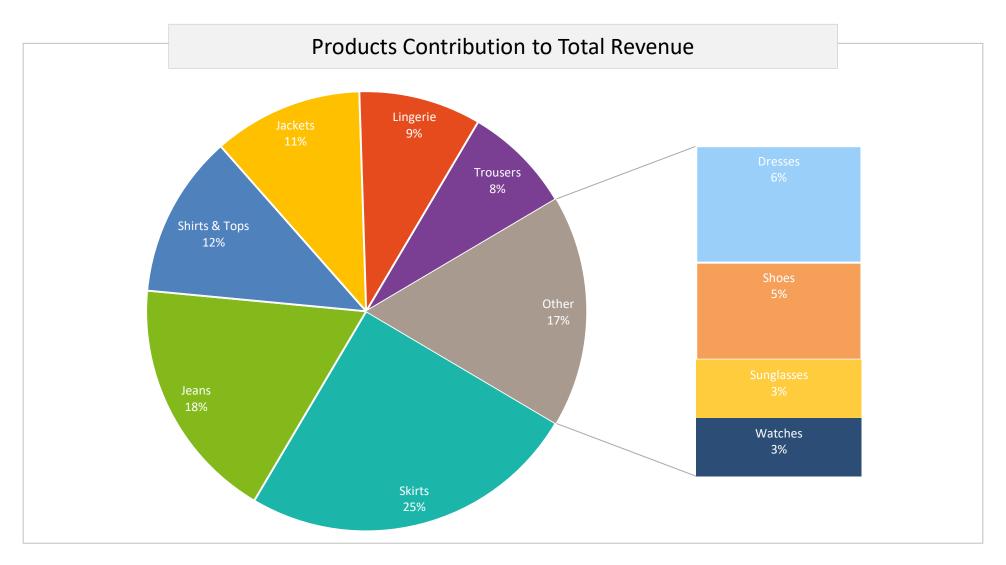




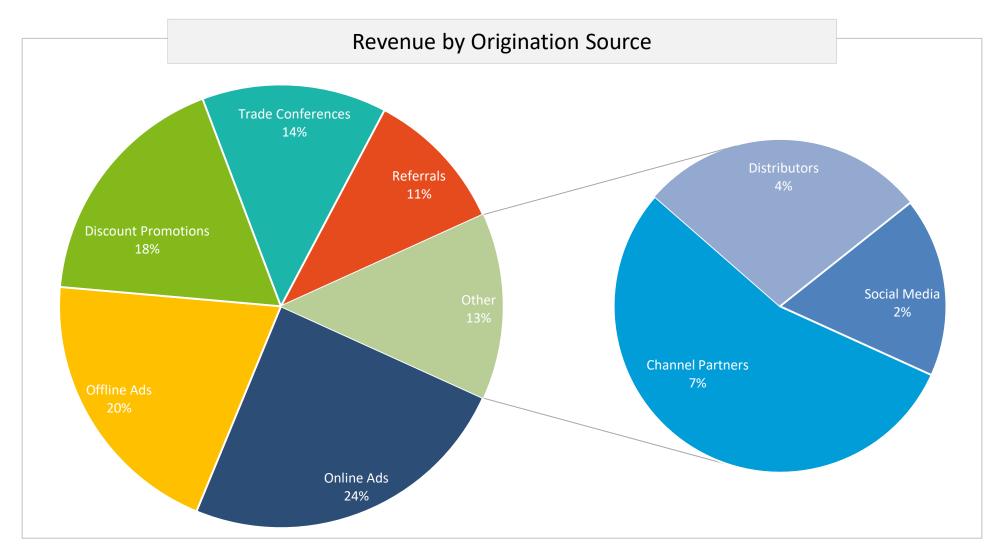
# Pie Chart with Slice Explosion



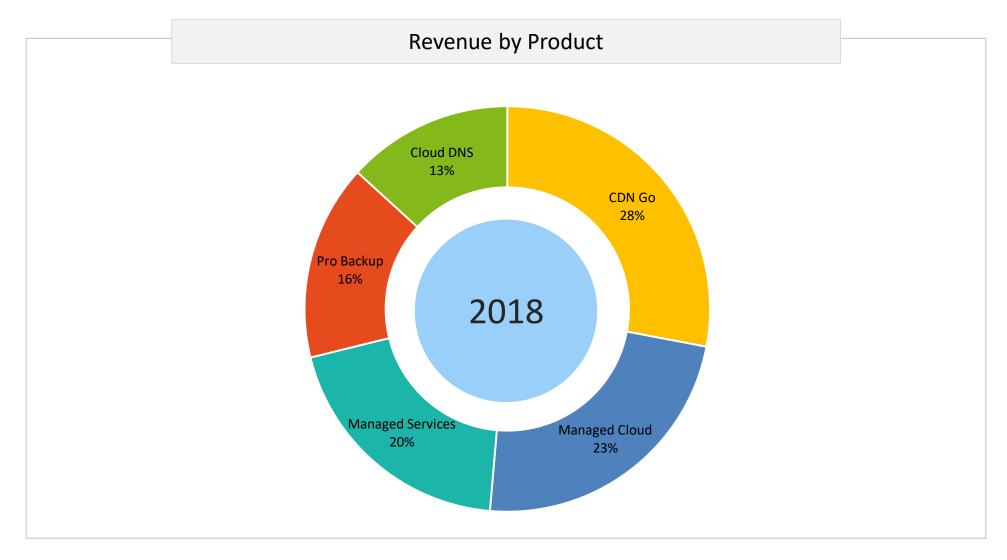
## Bar of Pie Chart for Data with Percentage Values

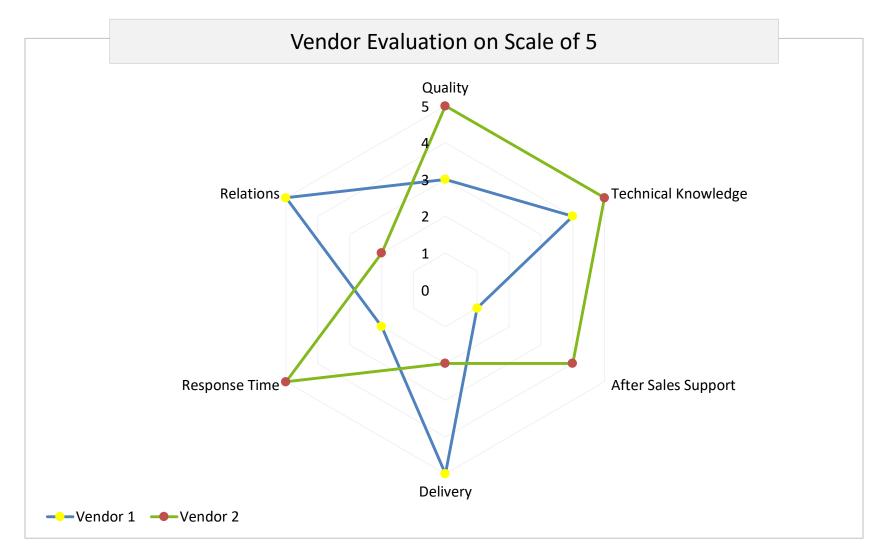


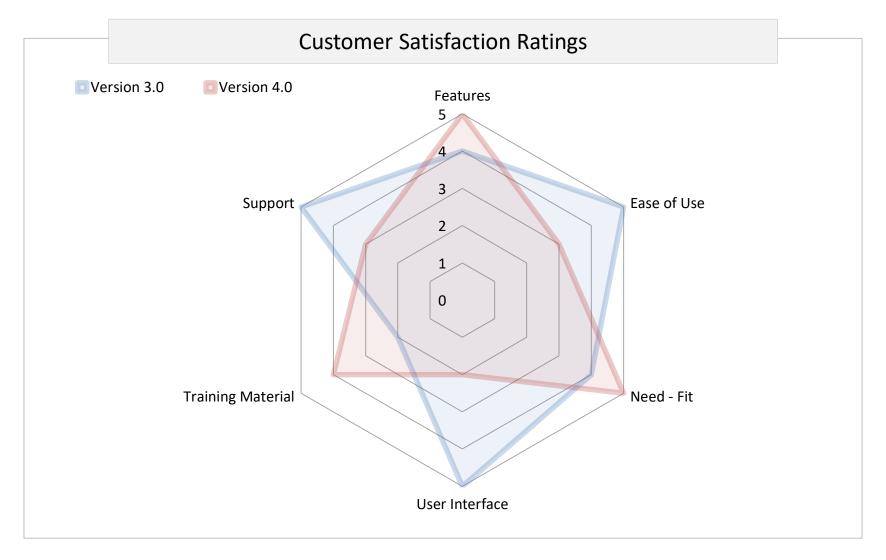
#### Pie of Pie Chart for Data with Absolute Numbers



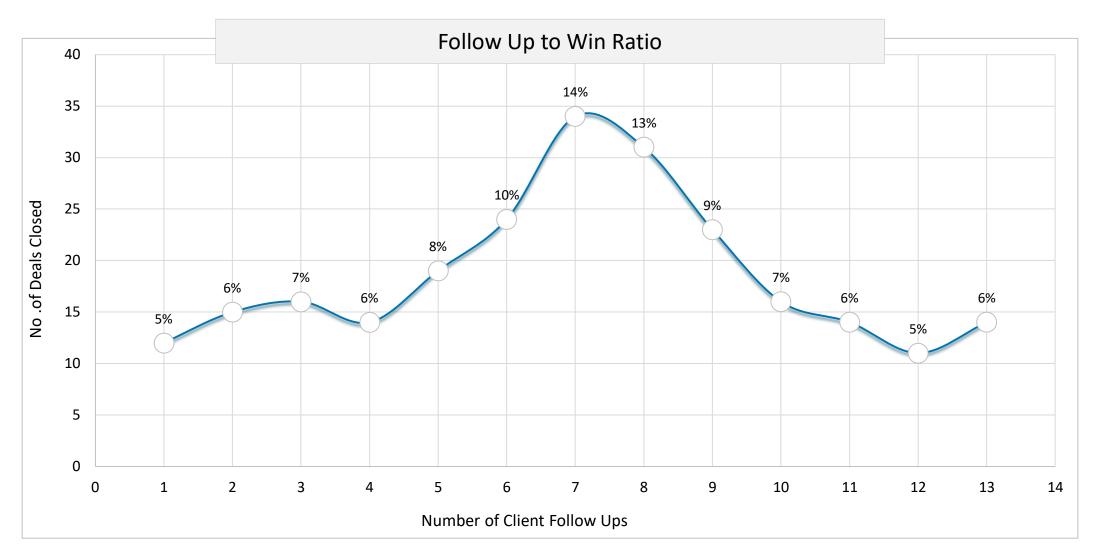
#### Donut Chart for Data with Absolute Numbers



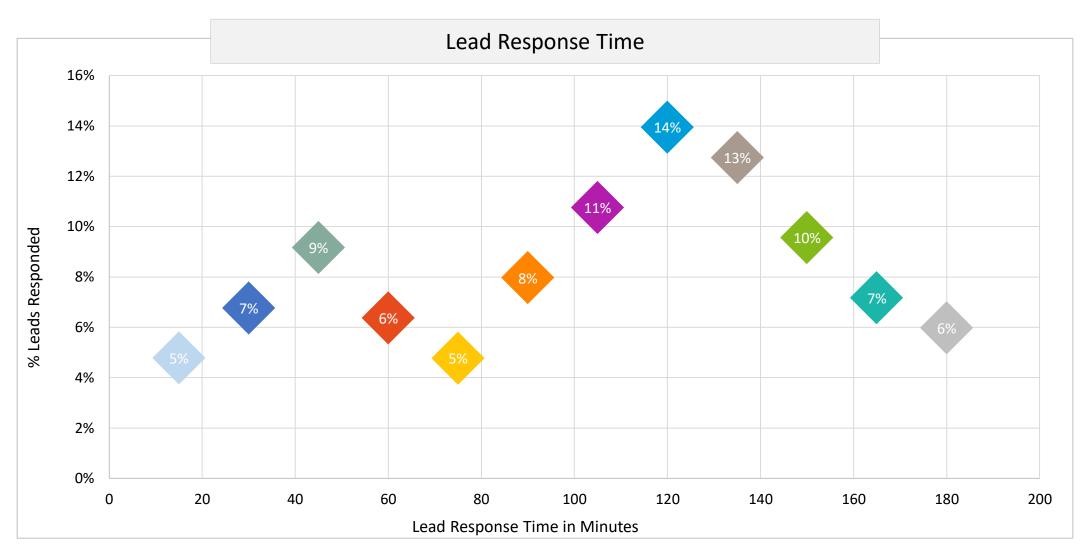




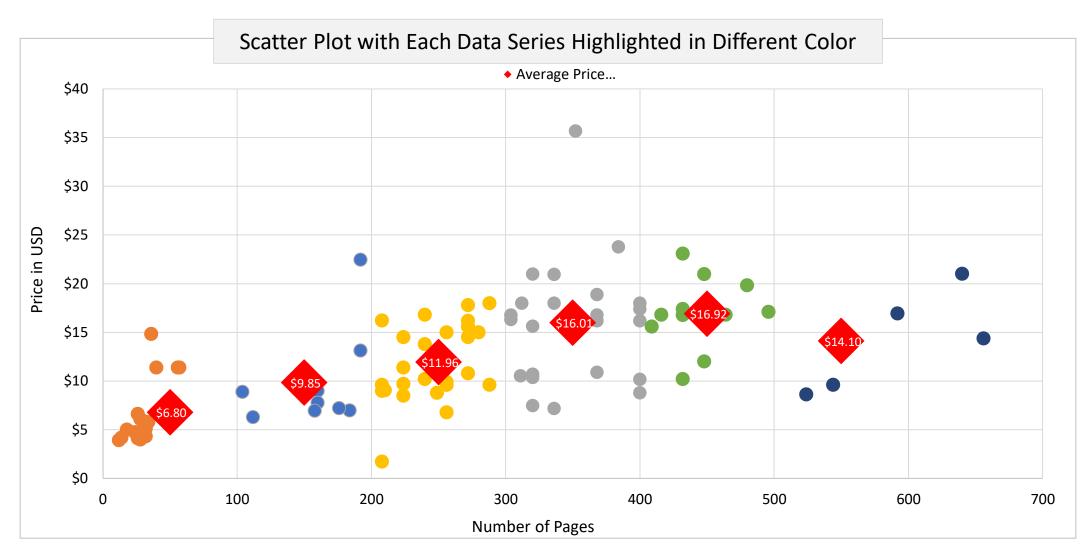
#### Scatter Plot with Connected Markers



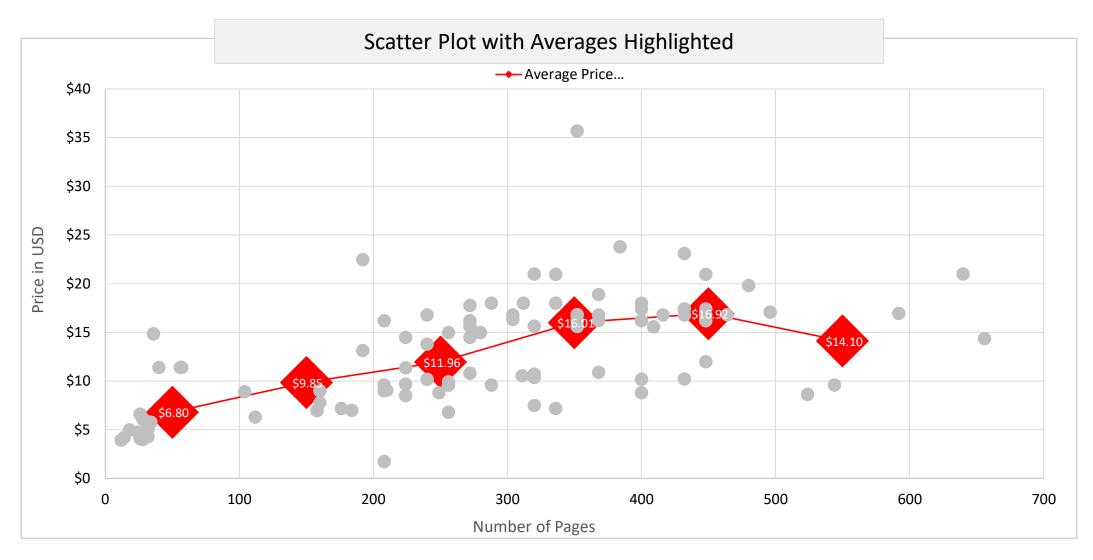
## XY Scatter Plot with Markers and Data Segregated in Segments



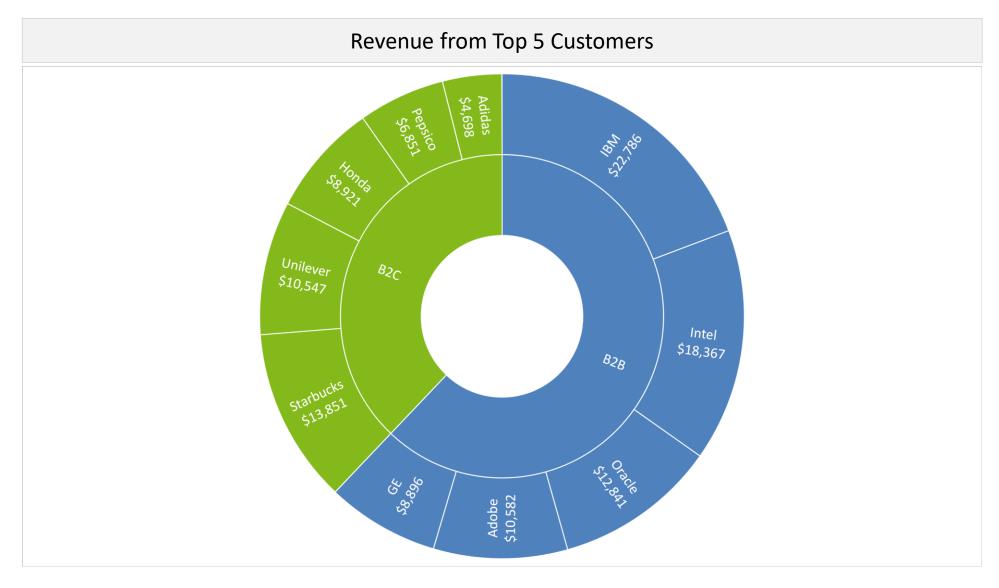
## Scatter Plot with Each Series Auto Highlighted in Different Color and Averages Highlighted



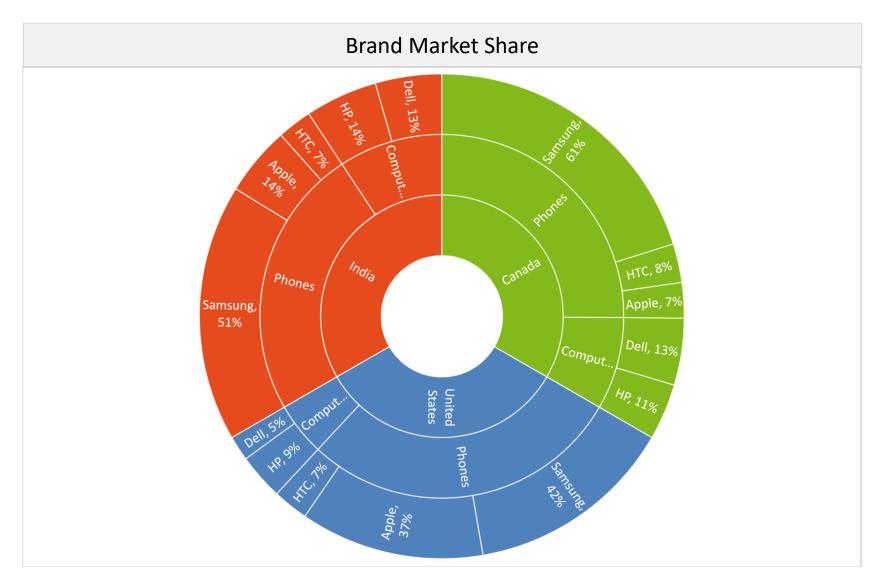
#### Scatter Plot with Connected Markers



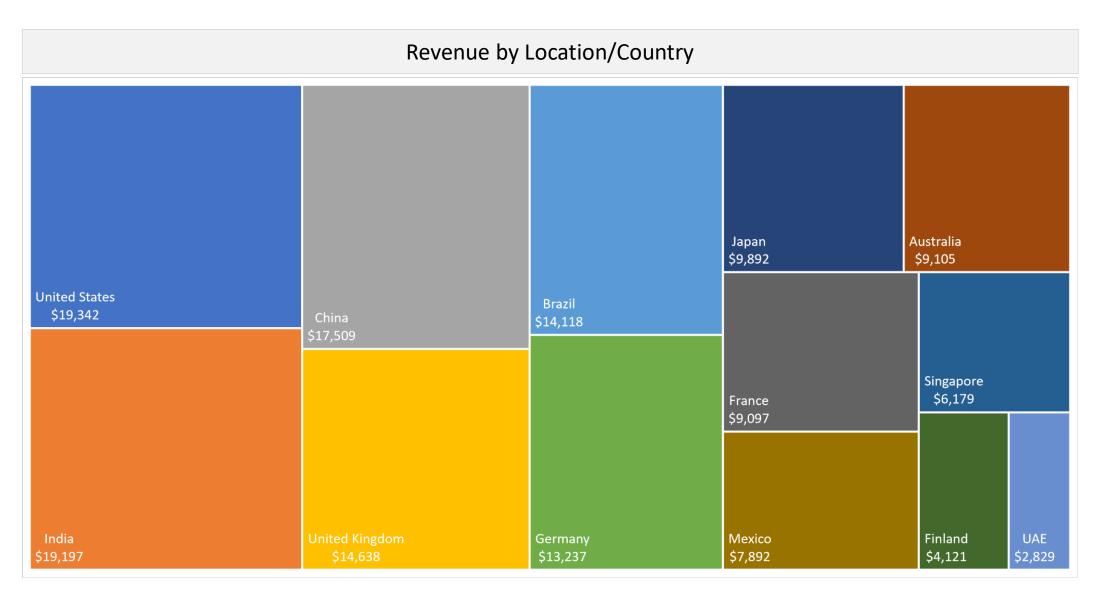
# Sunburst Chart with Two Nodes / Levels



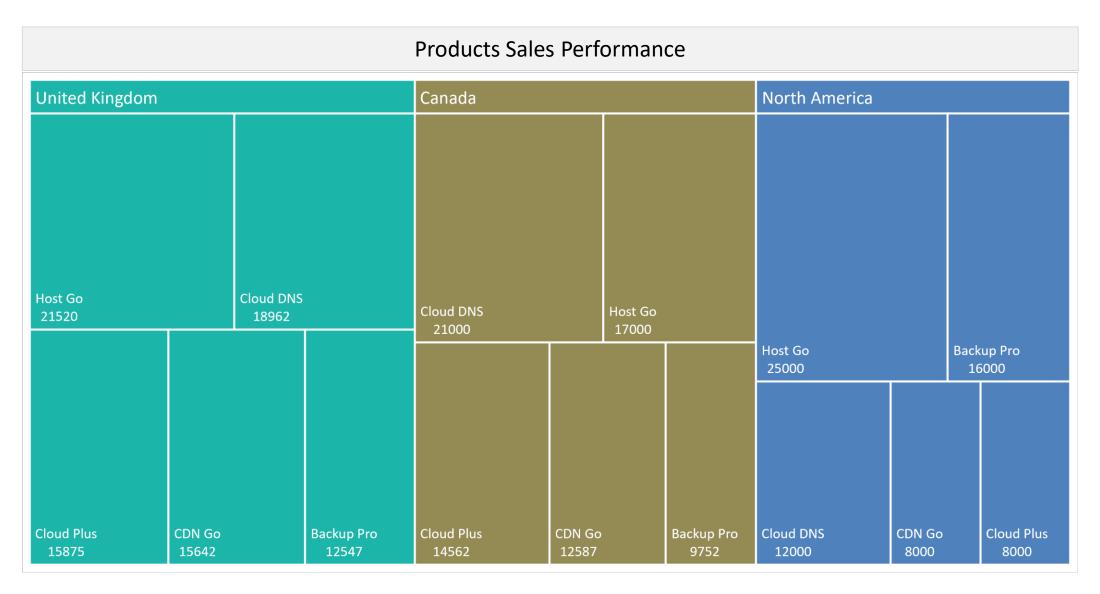
# Sunburst Chart with Three Nodes / Levels

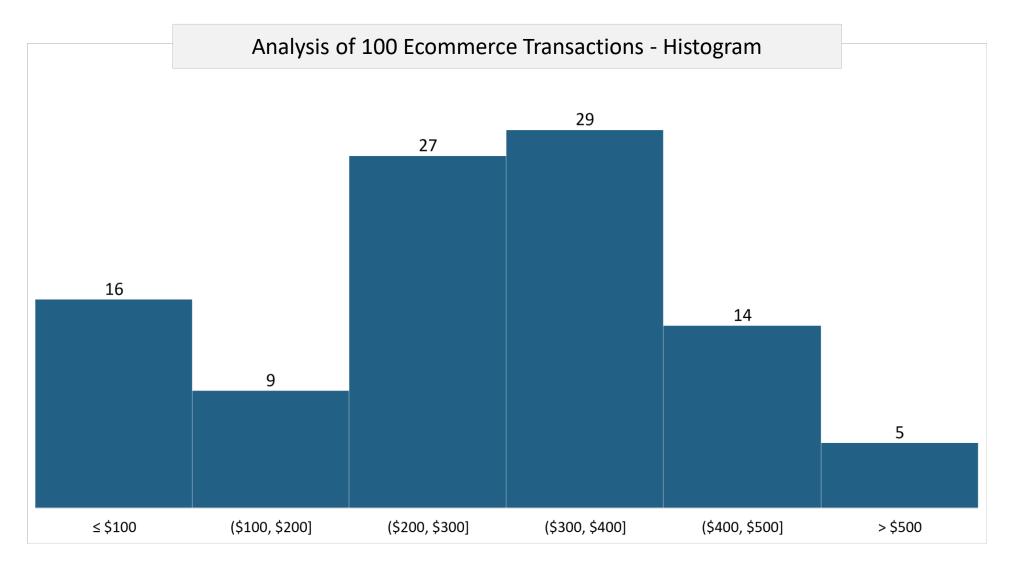


# Treemap Chart – Part to Whole Comparison

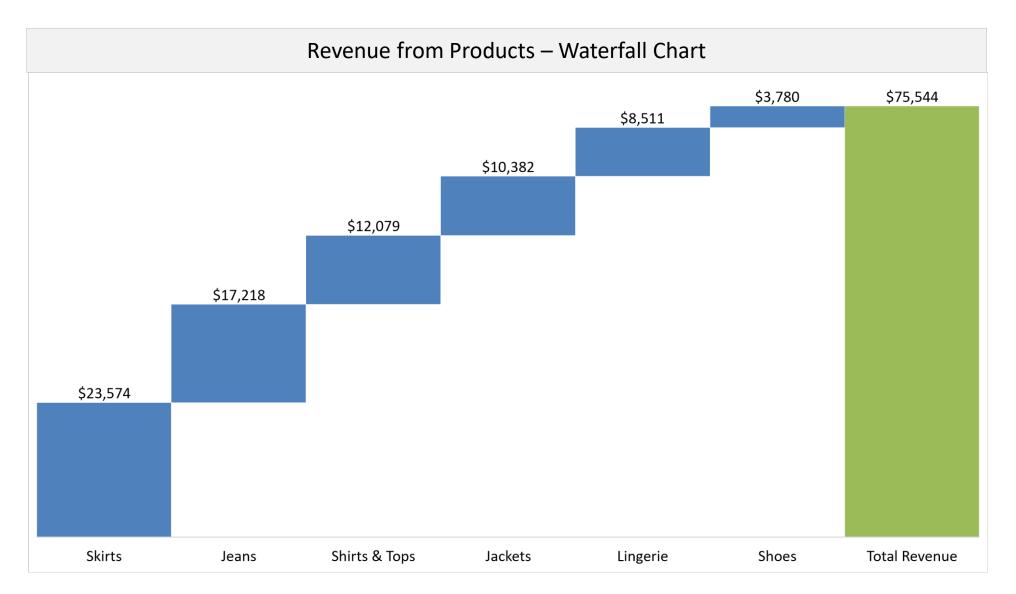


## Treemap Chart with 3 Nodes and Nested Components

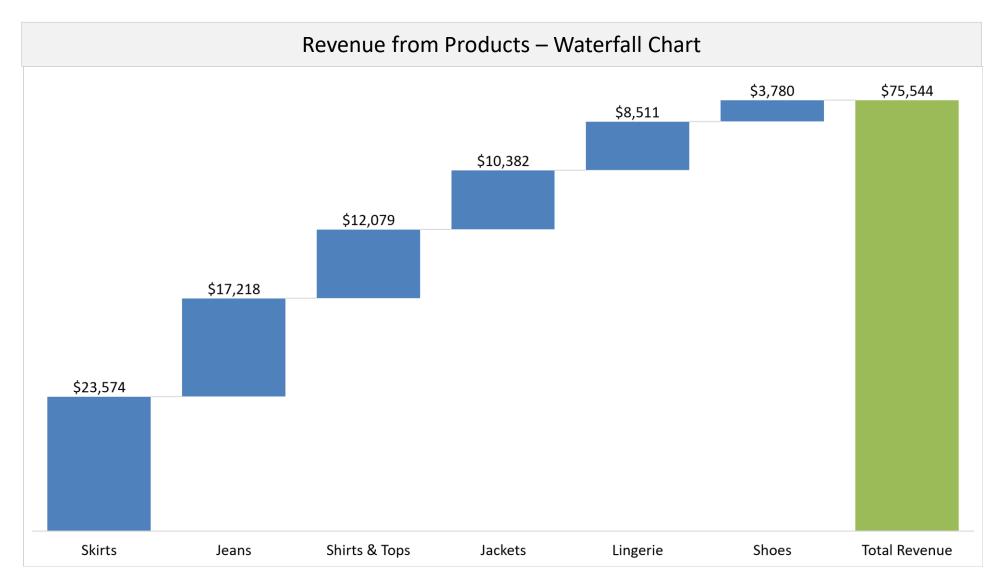




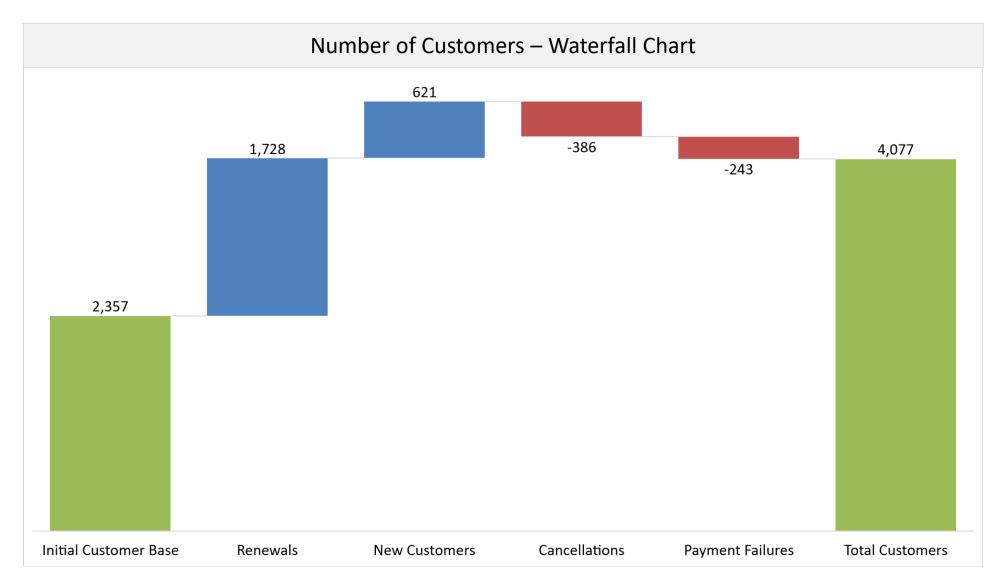
## Waterfall Chart



#### Waterfall Chart Variation



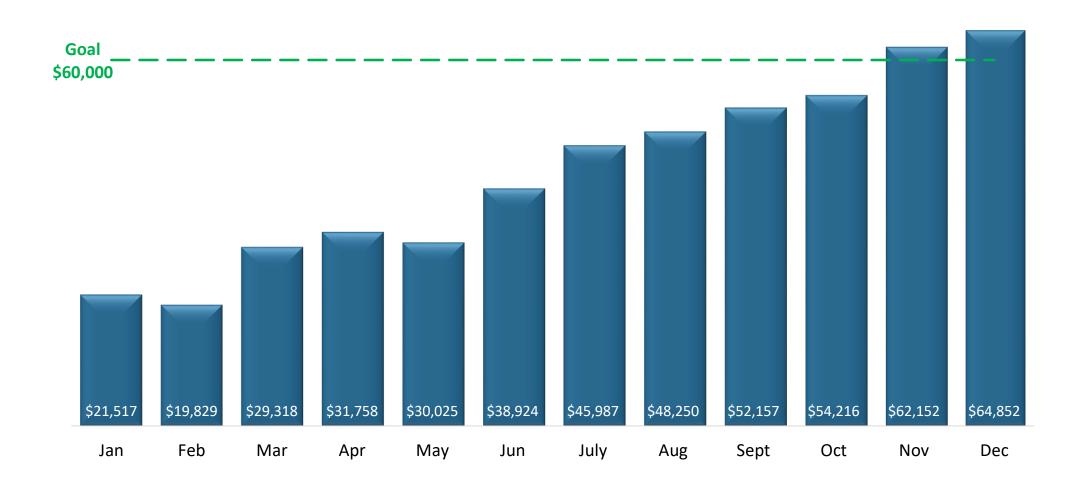
#### Waterfall Chart with Cumulative Sum for Final Value



# Investor Update Report Templates

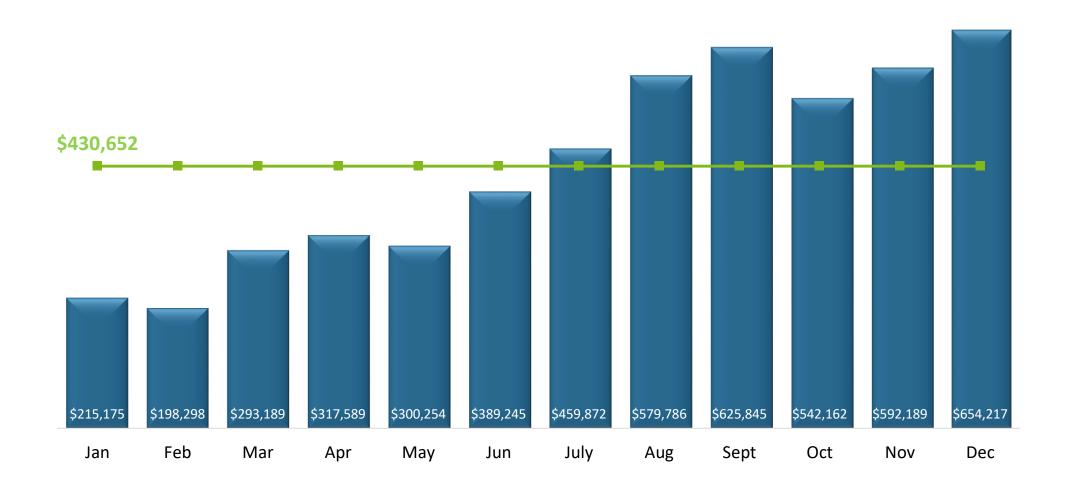
# Revenue Against Goal

Achieved monthly revenue goal in November and December



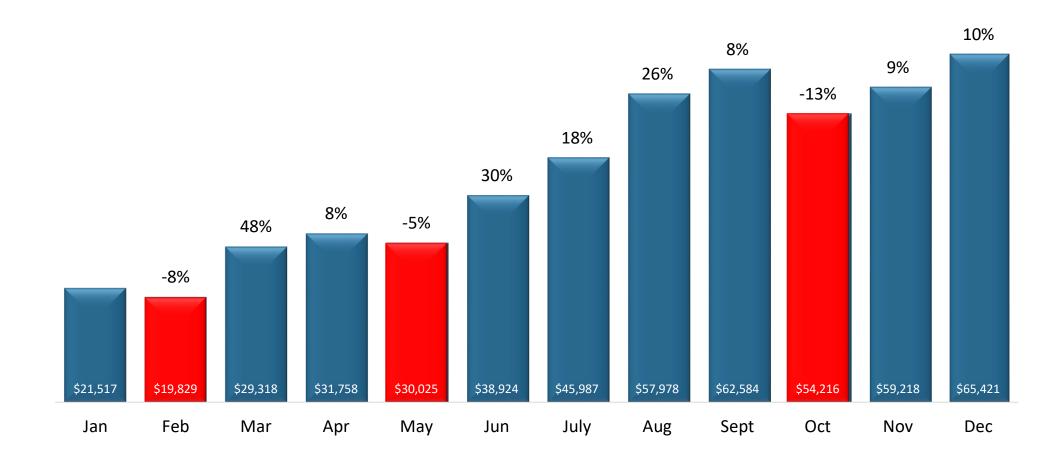
# Average Monthly Revenue

Average monthly revenue increased to \$430 K



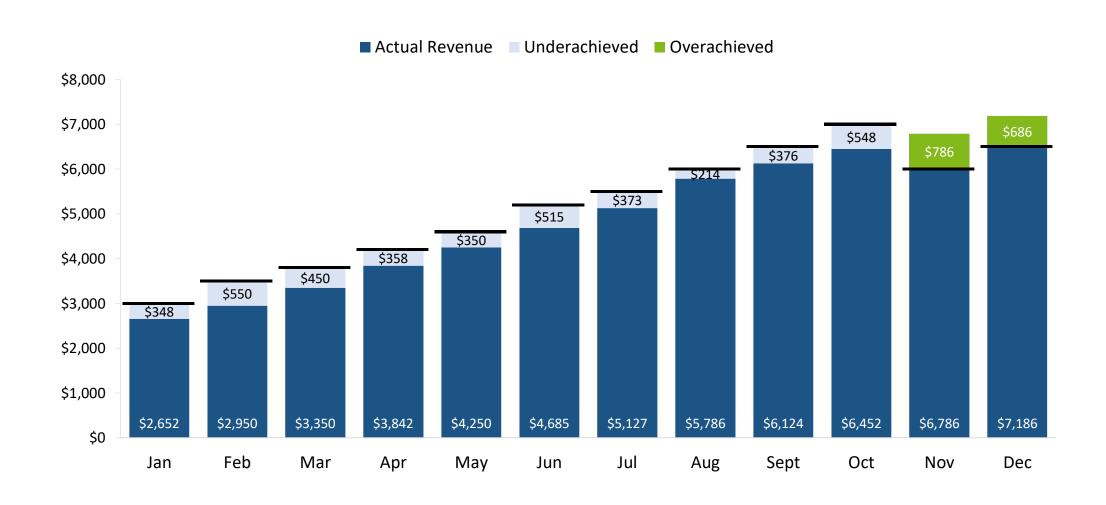
# Percentage Revenue Growth Month-over-Month

XXX caused negative revenue growth in February, May and October



# Revenue: Actual and Forecast

Overachieved revenue in November and December



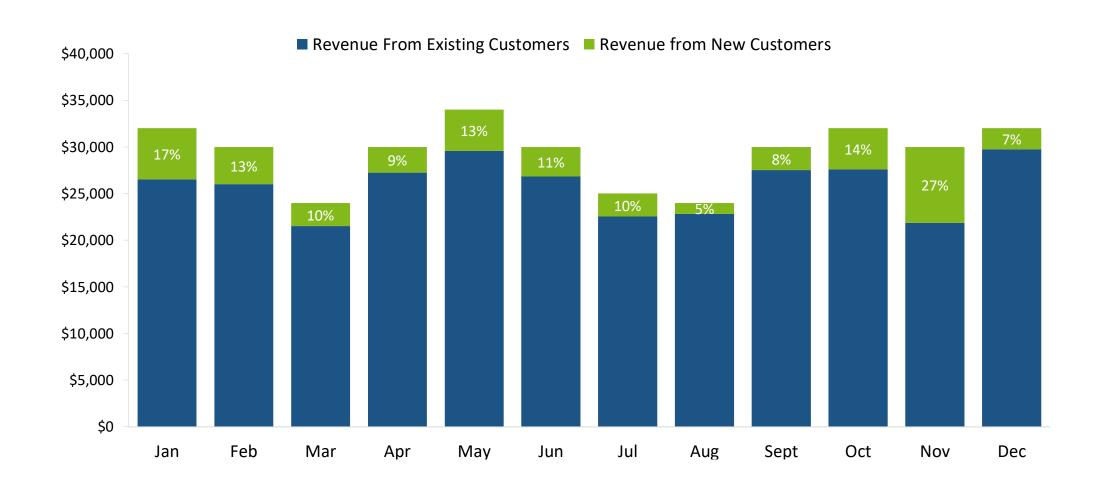
# Annual Revenue Comparison

Consistently exceeding last year's revenue



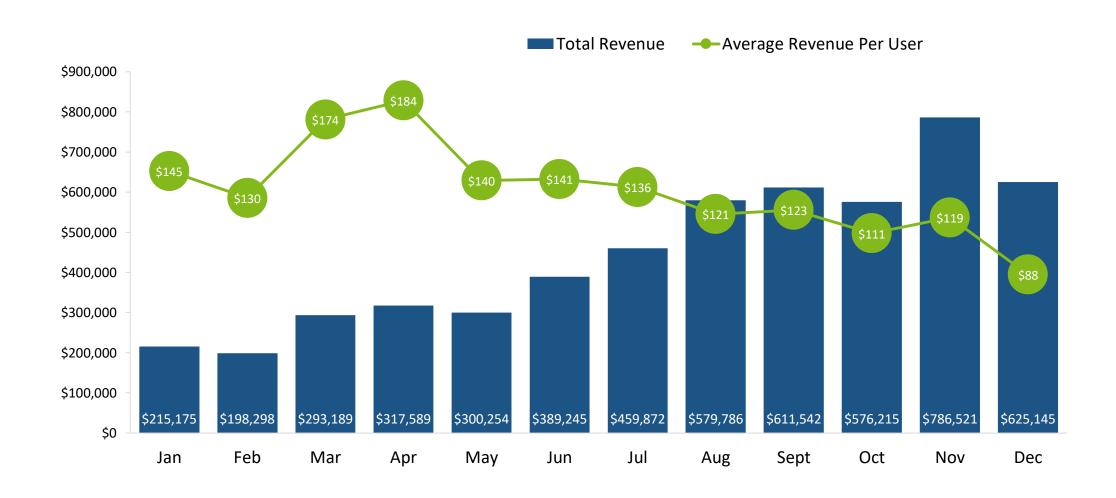
# Percentage Revenue from New Customers

Recorded 8 months of double-digit (percentage) revenue from new customers



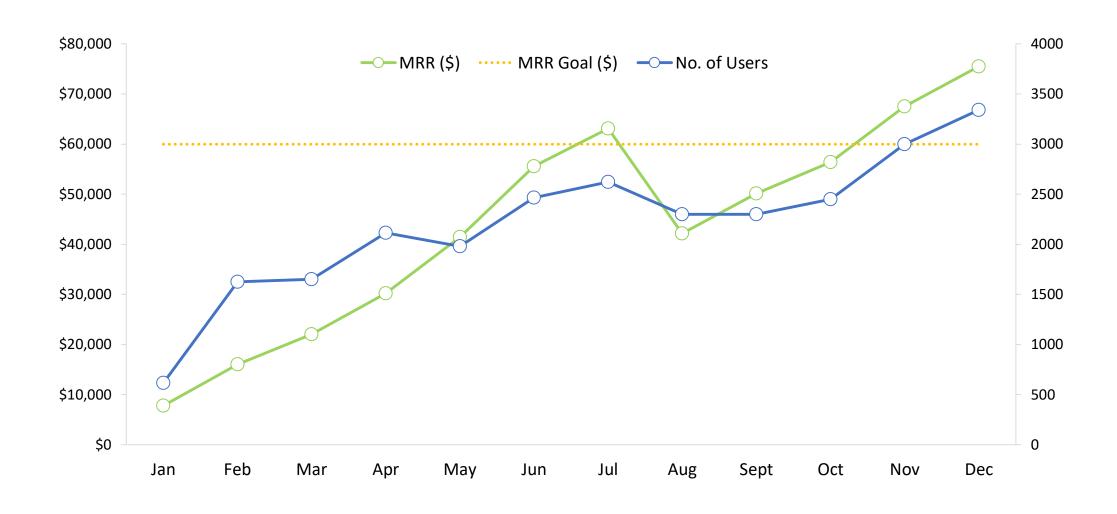
# Average Revenue Per User (ARPU)

Price reduction in response to market dynamics led to decrease in ARPU



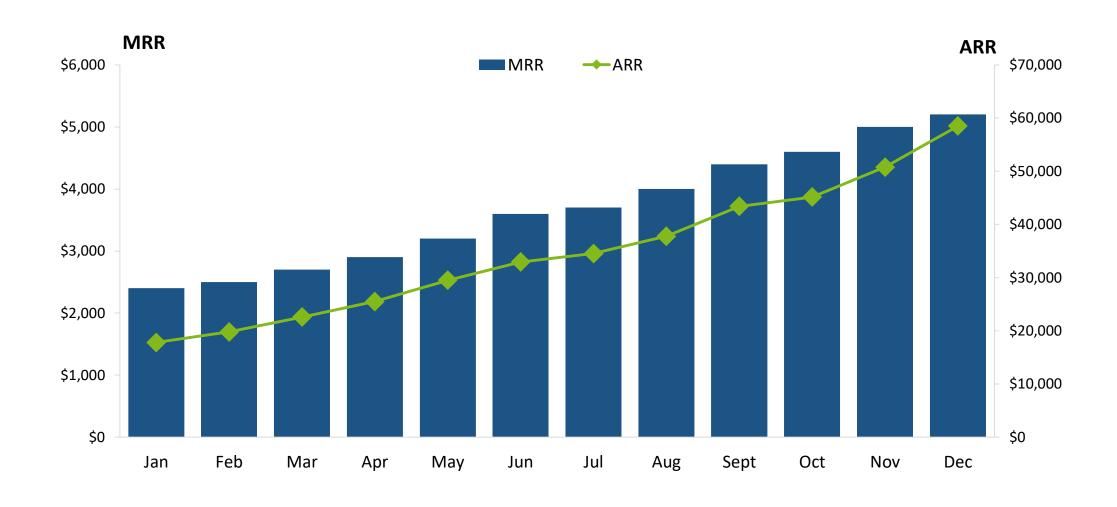
# Monthly Recurring Revenue (MRR)

Number of users as well as MRR is consistently growing



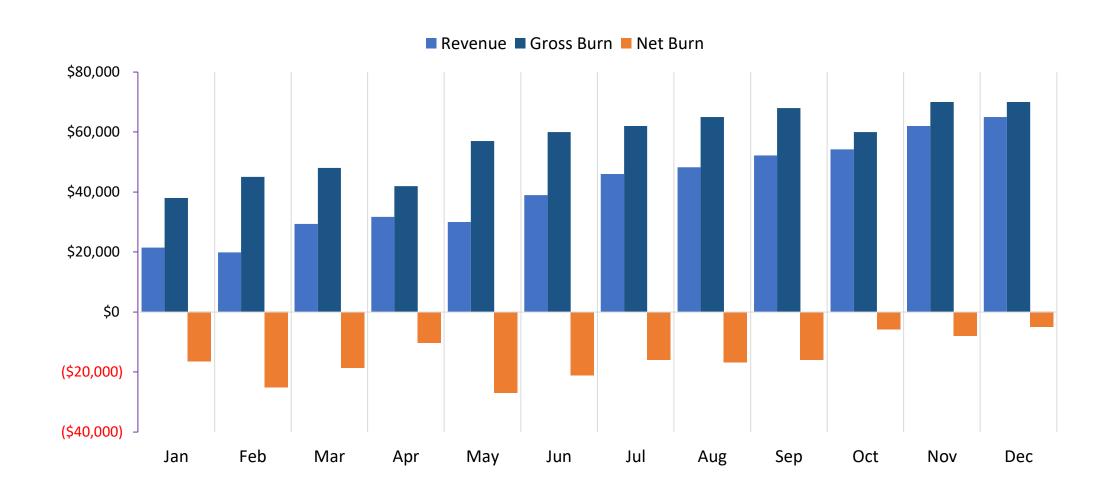
# MRR and Annual Recurring Revenue (ARR)

MRR as well as ARR is consistently growing



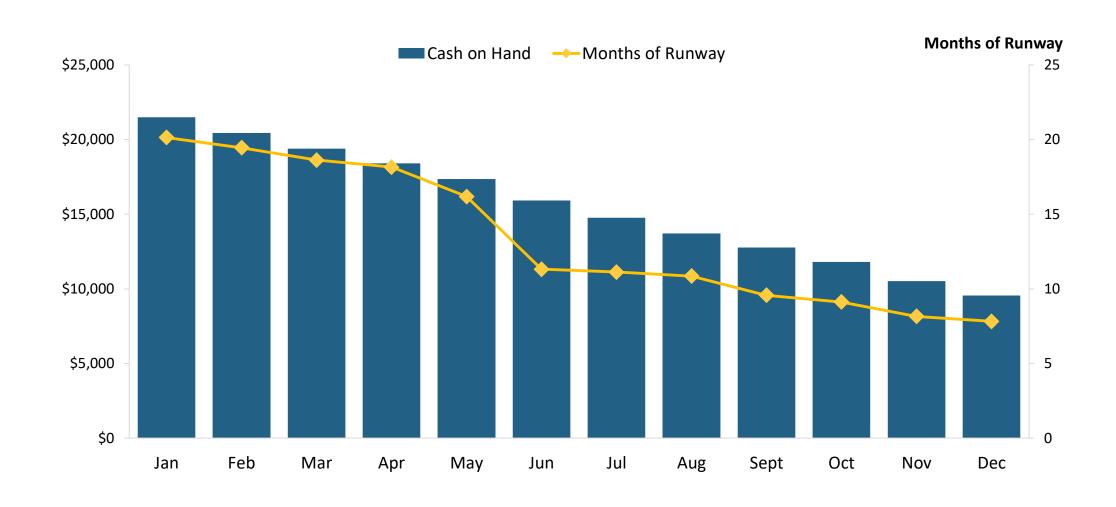
#### Gross Burn and Net Burn

Reduced net burn with increase in revenue and reduction in gross burn



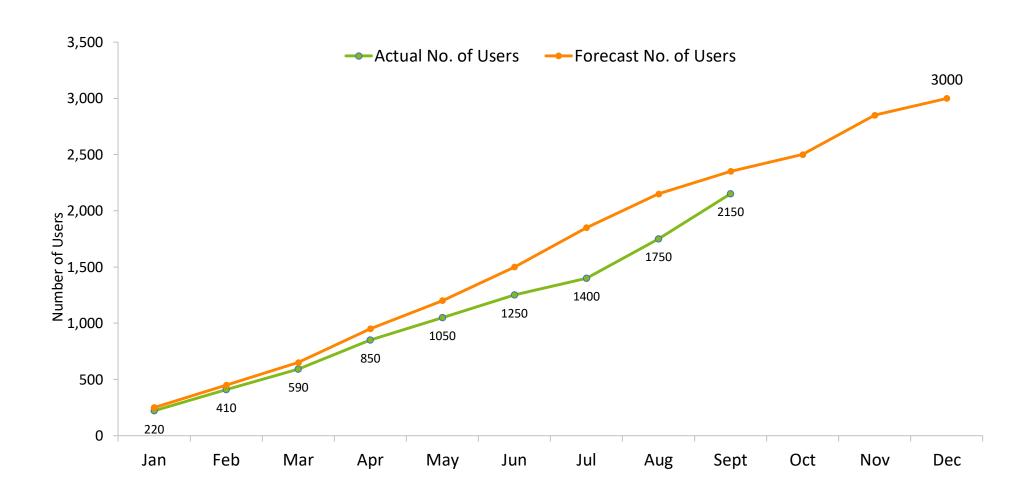
#### Cash on Hand & Months of Runway

18.5 months of runway as in April



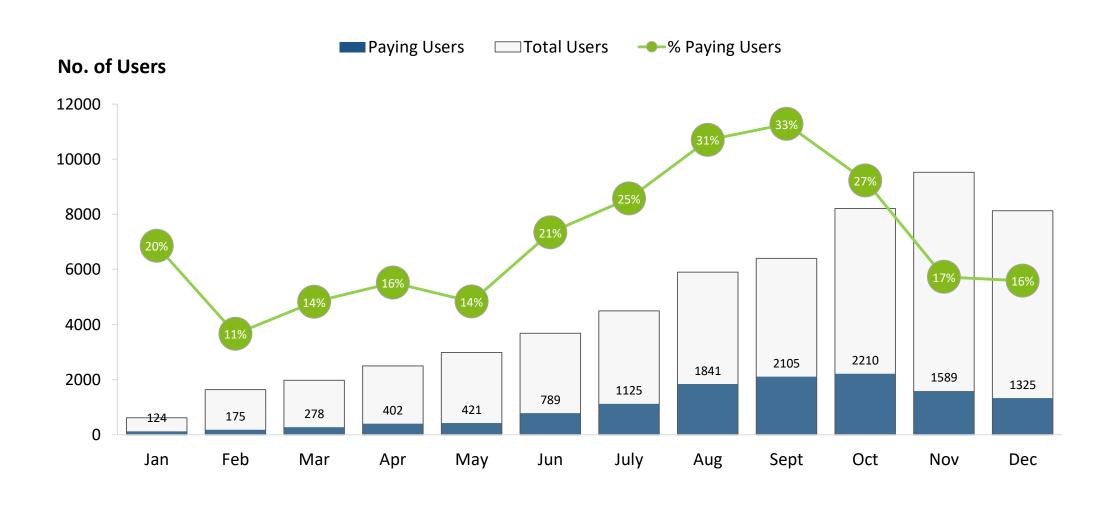
#### Number of Users: Actual and Forecast

Catching up with estimated number of users



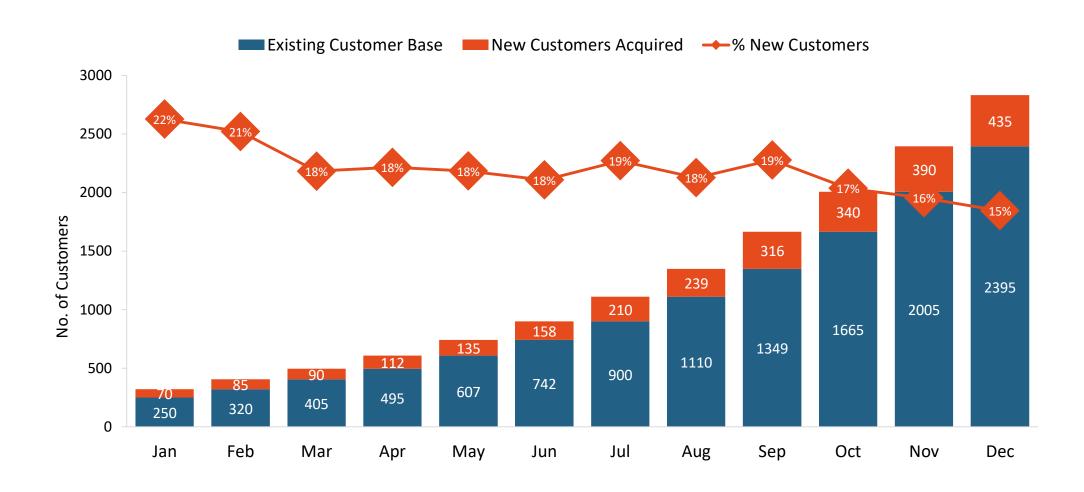
### Number of Users, Paying Users & % Paying Users

Aiming to be above 20% consistently



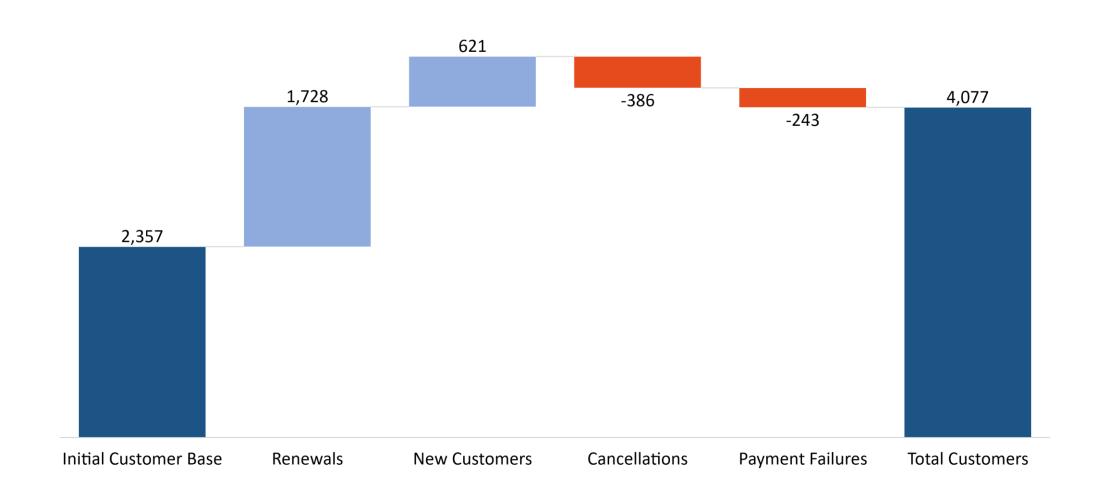
#### **New Customers**

XXX is leading to decrease in percentage new customers



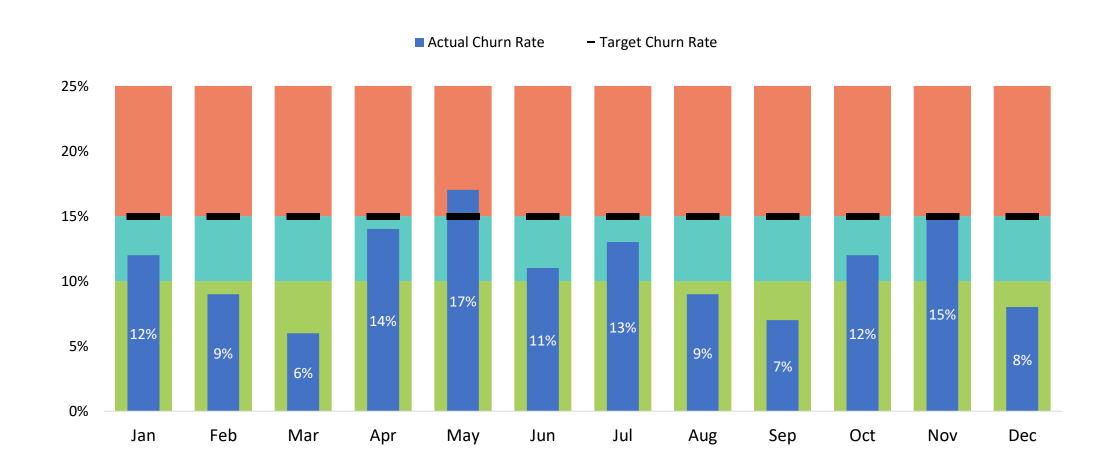
#### **Customer Base**

72% increase in customer base



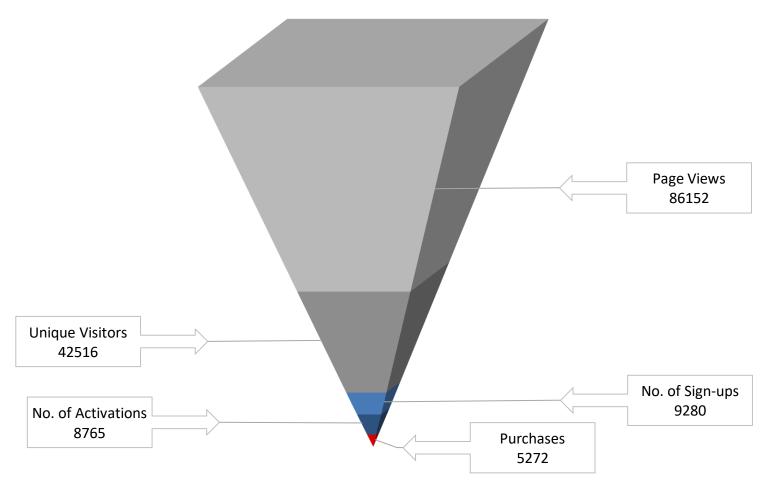
### Churn Rate: Target vs. Actual

3 critical product bugs caused above target churn rate in May



### aha! pitch

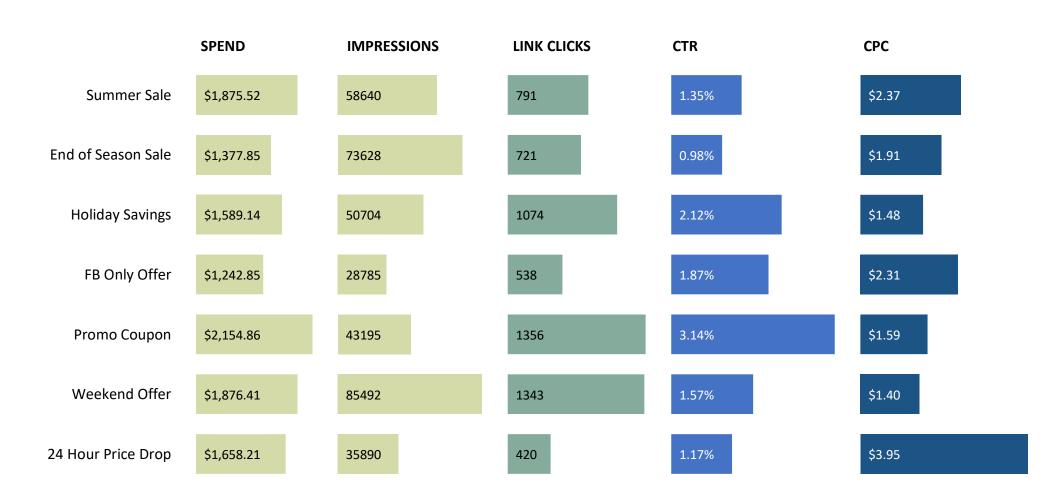
#### Conversions (Variation)



# Facebook Ads Reporting Templates

#### Link Clicks, CTR and CPC

Audience responded most to promo coupon campaign and least to price drop campaign



### CPM, Conversions and Cost per Conversion

Video ads generated most conversions at low cost per conversion

	SPEND	IMPRESSIONS	СРМ	CONVERSIONS	COST PER CONVERSION
Short Video Ad	\$1,875.52	58640	\$11.52	48	\$39.07
Image Ad	\$1,377.85	73628	\$6.49	26	\$52.99
Carousel Ad	\$1,589.14	50704	\$8.45	44	\$36.12
Offer Ad	\$1,242.85	28785	\$12.58	32	\$38.84
Video Story Ad	\$1,552.00	43195	\$7.86	55	\$28.22
Dynamic Ad	\$1,876.41	85492	\$5.42	24	\$78.18
Retargeting Ad	\$1,658.21	35890	\$8.57	34	\$48.77

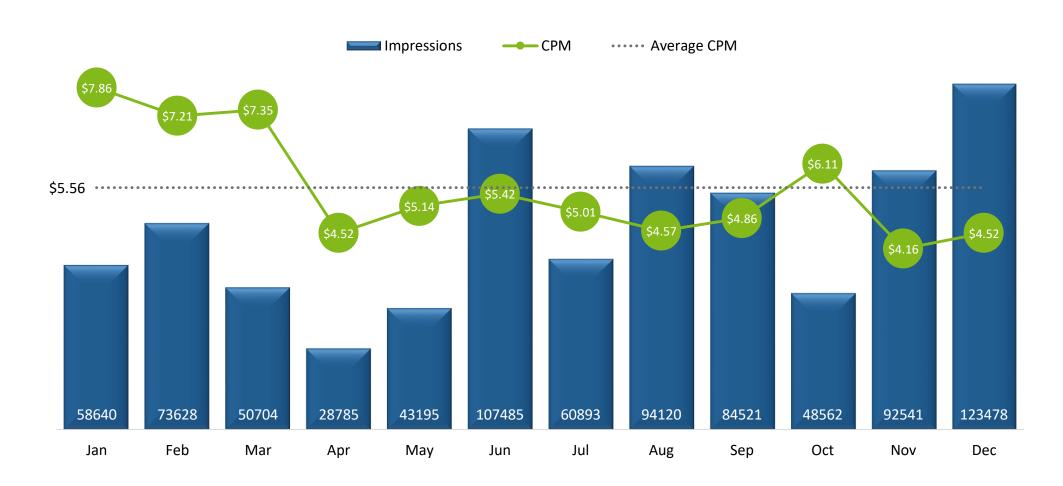
# Spend, Impressions, Frequency and CPM

Ad set 6 received most impressions at lower CPM

	SPEND	IMPRESSIONS	FREQUENCY	СРМ
Ad Set 1	\$675.54	58640	3.7	\$11.52
Ad Set 2	\$477.85	73628	2.9	\$6.49
Ad Set 3	\$428.45	50704	3.1	\$8.45
Ad Set 4	\$362.12	28785	4.4	\$12.58
Ad Set 5	\$339.52	43195	3.0	\$7.86
Ad Set 6	\$582.57	107485	2.7	\$5.42
Ad Set 7	\$521.86	60893	3.3	\$8.57

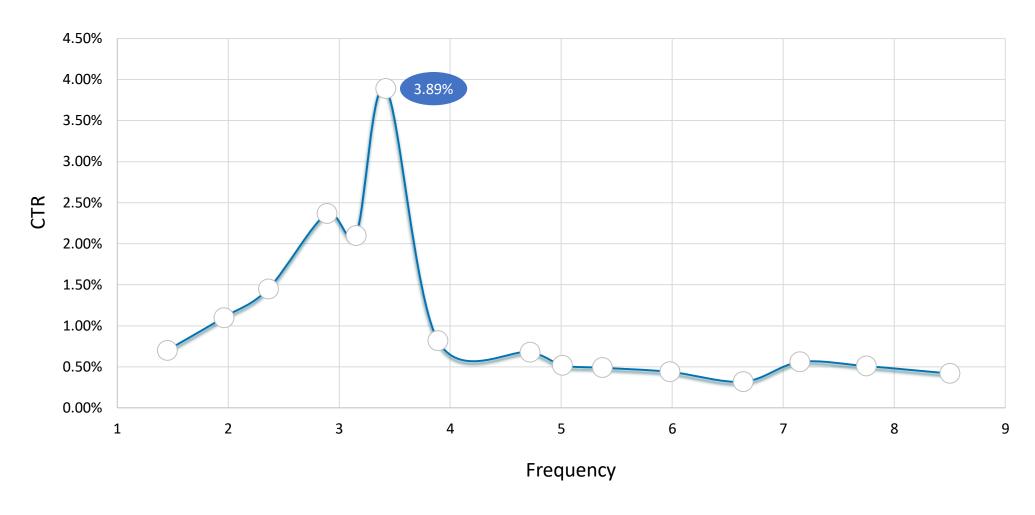
#### Month over Month CPM

Reduced average CPM to \$5.56 since taking over account in April



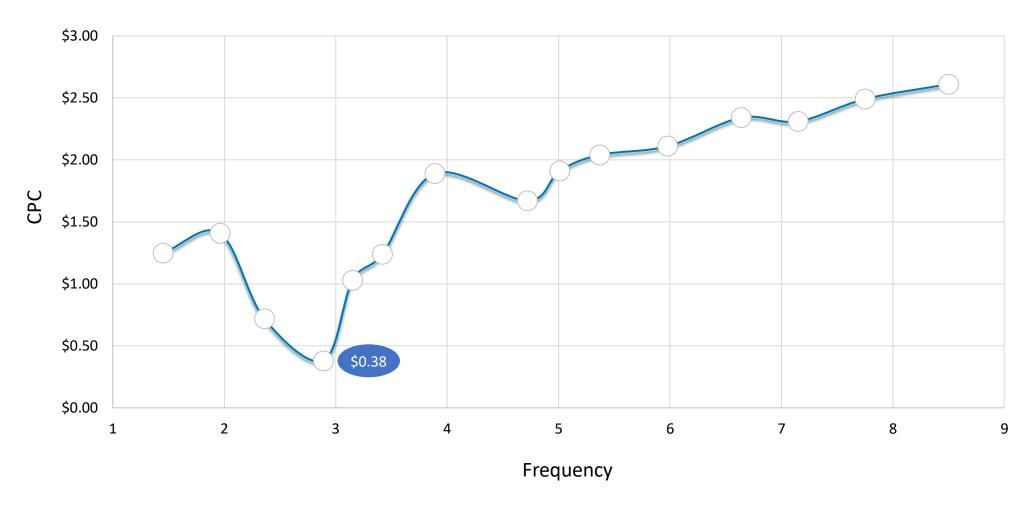
# Frequency and CTR

Recorded highest CTR at 3.42 frequency



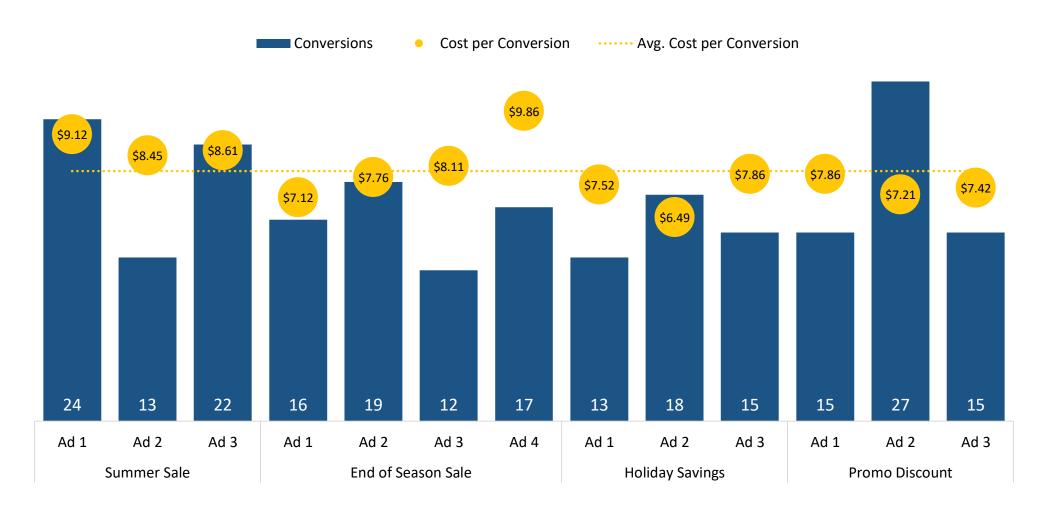
# Frequency and CPC

#### Recorded lowest CPC at 2.89 frequency



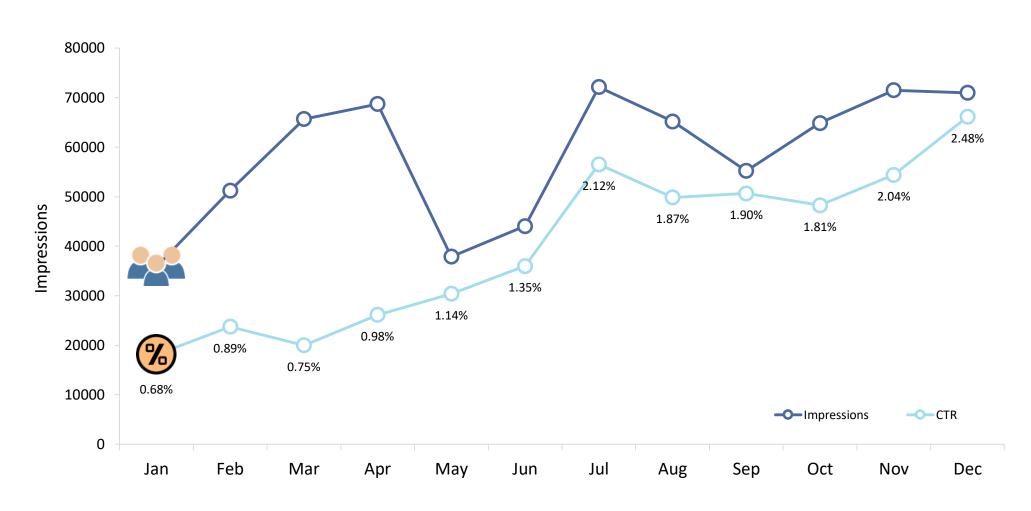
#### Conversions, Cost per Conversion and Avg. Cost per Conversion

Reduced average cost per conversion to \$7.95



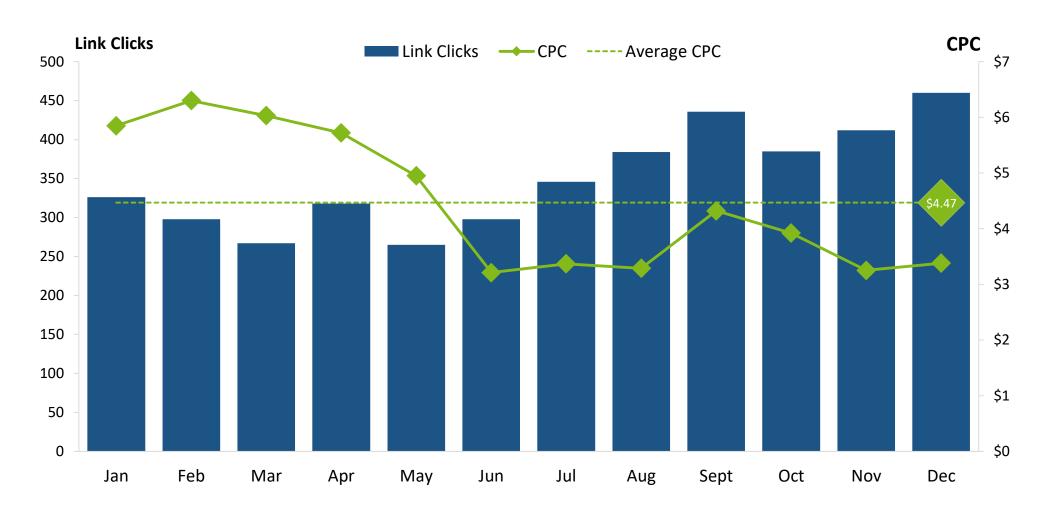
# Impressions and CTR

Narrow audience targeting led to lower impressions in May and June



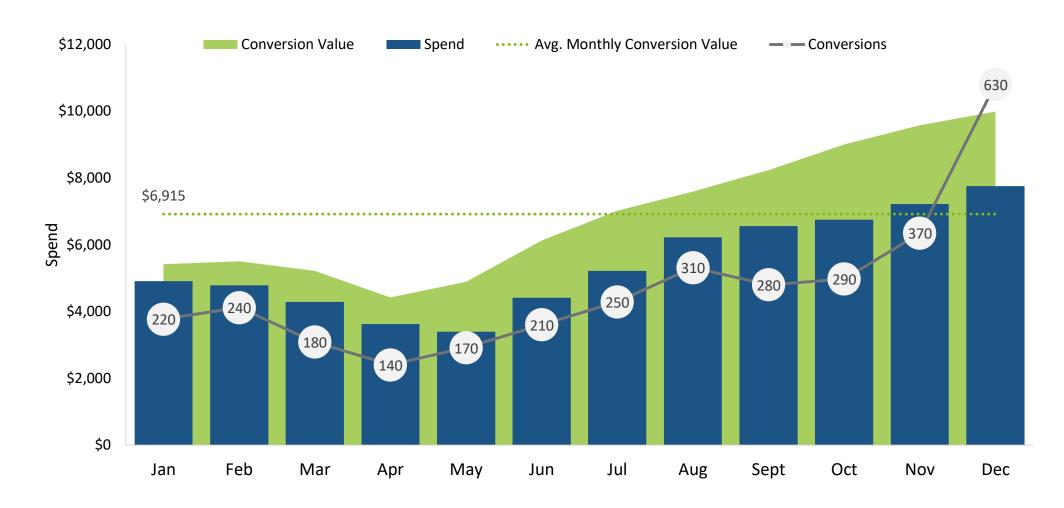
#### Link Clicks and CPC

Achieved considerable reduction in CPC from June onward



### Spend, Conversions and Conversion Value

Increased average monthly conversion value to \$6,914



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