## aha! pitch

## BE THE DATA PRESENTATION HERO OF YOUR ORGANIZATION

Present Data Like World's Best Pros Do!

## Dynamic Bar Chart Auto Sorted / Ranked in Descending Order



## Dynamic Bar Chart Auto Sorted / Ranked in Ascending Order



## Progress Bar Chart



## Butterfly Chart with Numeric Values and Percent Change



## Butterfly Chart with Percentage Values



## Butterfly Chart with Currency Values and Percent Change




## Line Chart with 3 Panels / Segments and Grouped X-Axis



## Target vs. Actual Line Chart



## Target vs. Achievement Line Chart with Baseline



## Line Chart with 2 Y-Axis for Numeric and Percent Values




## Line Chart with Conditional Formatting for Highest and Lowest Values

No. of Calls Made by Sales Rep (Highest \& Lowest Highlight)


## Multi-Series Line Chart



## Line Chart with Icons and Average


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## Slope Graph





## Panel Chart with Numeric Values



## Panel Chart with Numeric and Percentage Values















## Step Chart



## Balloon Chart




## Cars Infographic / Pictograph (Numeric Values)




## Market Research Survey Results Pictograph with Women Respondents


Customer Satisfaction Survey Results - Men \& Women Respondents




## Pyramid Fill Pictograph / Infographic



Product Sales: \% Target Achieved


## Cones Fill Pictograph / Infographic

Product Sales: \% Target Achieved


## Sales Performance - Speedometer Chart with 3 Performance Ranges



## Sales Performance - Speedometer Chart with 4 Performance Ranges











## Combination Chart Variation (Columns without Gaps)




## 3D Funnel Chart with 5 Segments (Sliced)




## Funnel Chart with 7 Stages

## Sales Funnel: Lead to Conversion Ratio




## 2 Series Clustered / Grouped Column Chart



## 2 Series Clustered / Grouped Column Chart with Data Table



## 3 Series Clustered / Grouped Column Chart



## 4 Series Clustered / Grouped Column Chart



## 3 Series Clustered / Grouped Bar Chart



## Clustered Bar Chart with Four Panels, Grouped Y-Axis and Largest Bar Auto Highlighted




## Stacked Column Chart





## Stacked Column Chart with Auto Data Labels for Lowest Stacks



## 100\% Stacked Column Chart



## 100\% Stacked Column Chart with Numeric Values



## Stacked Bar Chart



## 100\% Stacked Bar Chart



## Bubble Chart with Third Variable Derived



## Bubble Chart with 3 Data Dimensions



## Bubble Chart for Comparison of 3 Independent Variables



## Pie Chart for Data with Absolute Numbers




## Pie Chart with Slice Explosion



## Bar of Pie Chart for Data with Percentage Values





## Radar Chart with Markers



## Radar Chart with Color Fill




## XY Scatter Plot with Markers and Data Segregated in Segments







Treemap Chart - Part to Whole Comparison

Revenue by Location/Country


Products Sales Performance


Analysis of 100 Ecommerce Transactions - Histogram


## Waterfall Chart



## Waterfall Chart Variation



## Waterfall Chart with Cumulative Sum for Final Value



## Investor Update Report Templates

## Revenue Against Goal

Achieved monthly revenue goal in November and December


## Average Monthly Revenue

Average monthly revenue increased to \$430 K


## Percentage Revenue Growth Month-over-Month

XXX caused negative revenue growth in February, May and October


## Revenue: Actual and Forecast

Overachieved revenue in November and December


## Annual Revenue Comparison

## Consistently exceeding last year's revenue



## Percentage Revenue from New Customers

Recorded 8 months of double-digit (percentage) revenue from new customers


## Average Revenue Per User (ARPU)

Price reduction in response to market dynamics led to decrease in ARPU


## Monthly Recurring Revenue (MRR)

Number of users as well as MRR is consistently growing


## MRR and Annual Recurring Revenue (ARR)

MRR as well as ARR is consistently growing


## Gross Burn and Net Burn

## Reduced net burn with increase in revenue and reduction in gross burn



## Cash on Hand \& Months of Runway

## 18.5 months of runway as in April



## Number of Users: Actual and Forecast

Catching up with estimated number of users


## Number of Users, Paying Users \& \% Paying Users

Aiming to be above $20 \%$ consistently


## New Customers

XXX is leading to decrease in percentage new customers


## Customer Base

$72 \%$ increase in customer base


Churn Rate: Target vs. Actual
3 critical product bugs caused above target churn rate in May

■ Actual Churn Rate

- Target Churn Rate



## Conversions (Variation)



Facebook Ads Reporting Templates

## Link Clicks, CTR and CPC

Audience responded most to promo coupon campaign and least to price drop campaign


## CPM, Conversions and Cost per Conversion

Video ads generated most conversions at low cost per conversion


## Spend, Impressions, Frequency and CPM

Ad set 6 received most impressions at lower CPM


## Month over Month CPM

Reduced average CPM to $\$ 5.56$ since taking over account in April


## Frequency and CTR

Recorded highest CTR at 3.42 frequency


## Frequency and CPC

Recorded lowest CPC at 2.89 frequency


## Conversions, Cost per Conversion and Avg. Cost per Conversion

 Reduced average cost per conversion to \$7.95

## Impressions and CTR

Narrow audience targeting led to lower impressions in May and June


## Link Clicks and CPC

Achieved considerable reduction in CPC from June onward


## Spend, Conversions and Conversion Value

Increased average monthly conversion value to \$6,914


## aha! pitch

## Browse and Download All Chart Templates

https://www.ahapitch.com/charts/

